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NEW QUESTION: 1

A business analyst in organization Y is assigned to elicit requirements in a project within a defined timeline. The business analyst has identified and invited key stakeholders to a requirements workshop. However, the stakeholders are not giving clear and concise requirements; their opinions about requirements are changing and conflicting with each other in the meeting. In the end, the business analyst could not elicit and define the requirements and therefore adjourned the meeting.

Which tool or technique could have been used by business analyst to avoid this situation?

- A. Prototyping
- B. Document analysis
- C. Decision tree
- D. Surveys

Answer: C (LEAVE A REPLY)

Explanation

NEW QUESTION: 2

A business analyst and stakeholders have completed documentation of the acceptance criteria for the requirements of a new vehicle leasing database. A concern is raised that some of the key performance indicators may not validate the desired benefits of the implementation.

What should the business analyst do to ensure that the business need can be validated?

- A. Document a constraint
- B. Document an assumption
- C. Document a business rule
- D. Document a defect

Answer: A (LEAVE A REPLY)

NEW QUESTION: 3

A project team has been assembled to streamline accounts payable processes in all divisions of the company.

As part of the planning activities, the business analyst is working to identify stakeholders.

Which of the following techniques would the business analyst use to identify stakeholders?

- A. Prototyping
- B. State diagram
- C. Brainstorming
- D. Estimation

Answer: C (LEAVE A REPLY)

NEW QUESTION: 4

A business analyst is attempting to elicit requirements on a current project. The business subject matter experts (SMEs) from various departments in the company question how the solution will work with their various systems.

Which modeling technique should the business analyst use to depict how the solution will work with all of the company's systems?

- A. Enterprise modeling
- B. Rules modeling
- C. Interface modeling
- D. Data modeling

Answer: D (LEAVE A REPLY)

NEW QUESTION: 5

After reviewing a business case, project goals, and objectives, a business analyst determines that the organization prefers taking an exploratory approach to finding the solution that best meets the business need.

Which approach best aligns with the business need for this organization?

- A. Change-driven approach
- B. Analytical approach
- C. Waterfall approach
- D. Plan-driven approach

Answer: A (LEAVE A REPLY)

Explanation/Reference: <https://www.slideshare.net/carlitos5071989/babok-v20>

NEW QUESTION: 6

A company is developing a new risk management system. The company expects the system to evolve in the near future due to changing government regulations. Which approach will better cope with the requirements' volatility?

- A. Comparative analysis
- B. Storyboarding

C. Phased baselmmg

D. Multivoting

Answer: (SHOW ANSWER)

NEW QUESTION: 7

During user acceptance testing, a defect is logged by a user from a department that did not participate in the requirements analysis. To avoid this situation and minimize impact on the project, the user should have been:

A. involved in the development and sign-off of the business requirements.

B. interviewed to understand how the user's work would be impacted.

C. given the opportunity to review the user acceptance test scripts.

D. identified as a stakeholder as part of the stakeholder analysis.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 8

In order to reduce product and project risk for a large, complex project, a business analyst is asked to help develop a change process that includes formal authorization and tracking throughout the life cycle of the project. The business analyst needs a capability that will help ensure that the product conforms to approved requirements, changes can be documented, and the status of each change can be reported.

What should the business analyst use?

A. Context models

B. Work breakdown structure

C. Configuration management system

D. Traceability matrix

Answer: C (LEAVE A REPLY)

Explanation/Reference: <https://www.izenbridge.com/blog/what-is-configuration-management-a-software-management-study/>

NEW QUESTION: 9

During a requirements workshop, sponsors and managers from different departments express varying points of view and priorities about the product's functions and requirements. The business analyst struggles with facilitating the group to reach an agreement.

What should the business analyst have defined to avoid this?

A. Decision-making process in the business analysis plan

B. Decision-making process in the project management plan

C. Communications approach in the business analysis plan

D. Communications approach in the project management plan

Answer: B (LEAVE A REPLY)

Explanation/Reference: <https://www.projectmanagement.com/webinars/624824/Decision-Making-for-Project-Management>

NEW QUESTION: 10

A business analyst is working on a project to update the user interface for a legacy procurement system. An end user raises concerns that the new solution will not support their core business processes.

How could the business analyst address the end user's concerns about the new interface?

- A. Develop a prototype to gather functional requirements.
- B. Develop a use case package to support the user interface.
- C. Consult the stakeholder register to evaluate if the user has authority to influence the project.
- D. Document the business data objects using an entity relationship diagram.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 11

Which of the following tools will help facilitate the decision-making process when stakeholders do not agree on the value of an initiative?

- A. Force-field analysis
- B. Feasibility analysis
- C. PEST analysis
- D. Gap analysis

Answer: B (LEAVE A REPLY)

NEW QUESTION: 12

The business analyst is seriously concerned about the possibility of differing interpretations of data items mentioned in the requirements documents. Which course of action should the business analyst take to minimize the risk of misunderstanding?

- A. Plan a peer review of the requirements specification.
- B. Write a data dictionary that accompanies the requirements specification.
- C. Ask the development teams for a formal acceptance of the requirements specification.
- D. Hold a workshop with the development teams to explain the details of the requirements specification.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 13

An insurance company embarks on a project to replace its current enrollment and billing software application, which will no longer be supported by the end of the calendar year. The new enrollment and billing application must be implemented before the current vendor contract ends. The business analyst gathers the initial requirements for the new enrollment

and billing application. Based on the large volume of requirements, the business analyst realizes that the requirements will need to be prioritized.

Which requirements prioritization method should the business analyst use for this project?

- A. MoSCoW
- B. Risk analysis
- C. Weighted ranking
- D. Time-boxing

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

A business analyst needs to estimate the effort associated with project requirements.

However, the lack of detail is concerning. What technique could the business analyst use to help alleviate this concern?

- A. Swimlane diagram
- B. Context diagram
- C. Business analysis work plan
- D. Decomposition model

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

After a project was delivered, the business analyst learns of a project objective with no associated requirement.

What would have helped determine this issue before delivery?

- A. Context diagram
- B. Use cases
- C. Process flow
- D. Tracing requirements

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

Which document best provides the boundaries for product development?

- A. Scope document
- B. Project plan
- C. Scope definition
- D. Requirements baseline

Answer: A ([LEAVE A REPLY](#))

Explanation/Reference: <https://www.pumpsandsystems.com/general-scope-document-project-boundaries>

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NEW QUESTION: 17

Through user acceptance testing, a software flaw was identified. What should the business analyst do next as part of the root cause analysis in order to analyze and resolve the discrepancy?

- A. Create an interface analysis
- B. Create a Delphi estimation.
- C. Create a functional decomposition.
- D. Create a fishbone diagram.

Answer: D (LEAVE A REPLY)

Explanation/Reference:

Reference:

http://www.itqb.org/sites/default/files/glossary/ISTQB_glossary_CTELITP_v3.01%28EN%29.pdf

NEW QUESTION: 18

Change control systems include provisions to implement changes without formal review in the event of an emergency. When the provision is utilized:

- A. changes must still be documented and captured.
- B. changes can be applied without further managerial involvement.
- C. a change control board should be established.
- D. the risk associated with the change is not evaluated.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 19

Which of the following would be the best practice in product validation?

- A. The measurement of the requirement should be based on the average of two or more evaluations.
- B. The evaluation criteria should be the same as what was used to measure the requirement.
- C. Two or more testers should test the product using the same test cases so that their evaluations are consistent.
- D. There should be two separate measurements for evaluating each functional requirement.

Answer: (SHOW ANSWER)

NEW QUESTION: 20

The sales team of a company has won a time-and-material project. The business analyst discovers that the sales team has underestimated the required budget and schedule. Which course of action should the business analyst take?

- A.** Develop a requirements baseline document and use it to negotiate the scope in the contract.
- B.** Accept the contract, and deliver only the requirements that fit within the budget and schedule.
- C.** Accept the contract, and then notify the customer about the potential for a cost overrun.
- D.** Refrain from working on the project and request that the customer cancel the contract.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 21

A business analyst is planning the business analysis activities for a new payroll project. Due to a tight timeline, the analyst advises stakeholders that the requirements sessions should begin as soon as possible.

Which key factor drives the selection of business analyst activities to be included in the project?

- A.** Communication plan
- B.** Project life cycle
- C.** Return on investment (ROI)
- D.** Payback period

Answer: B (LEAVE A REPLY)

NEW QUESTION: 22

A business analyst is working on a system enhancement project and has completed the requirements according to the requirements management plan. The business analyst is now ready to request approval from the stakeholders.

How should the business analyst obtain approval?

- A.** Create and maintain an audit history log of changes to requirements.
- B.** Provide a defect tracking log for review.
- C.** Send an email requesting approval of requirements.
- D.** Conduct a formal or informal review of the requirements.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 23

Which technique allows the collection of the maximum number of ideas on a subject from a group without considering the validity or practicality of the ideas?

- A.** Prototyping

- B. Surveying
- C. Interviewing
- D. Brainstorming

Answer: B (LEAVE A REPLY)

NEW QUESTION: 24

The business analyst is conducting a feasibility study to understand how well a potential solution fits into the organization. What kind of feasibility assessment is the business analyst undertaking?

- A. Technical
- B. Cost-effectiveness
- C. Time
- D. Operational

Answer: D (LEAVE A REPLY)

NEW QUESTION: 25

Which statement accurately depicts what changes can be made to requirements after they are baselined?

- A. Requirements can be changed through a defined process.
- B. Requirements cannot be changed once development begins.
- C. Requirements cannot be changed once user acceptance testing begins.
- D. Requirements can be changed only with sponsor approval.

Answer: A (LEAVE A REPLY)

The main output is the scope baseline, which consists of three documents; the scope statement (including both project and product requirements), the WBS(s), and the WBS dictionary. These are reviewed and upon approval, the scope baseline is created. Once that baseline has been approved, changes can only be made through a change control procedure. The scope baseline will be used to continually compare the actual results and work being done on the project to the original, approved scope.

NEW QUESTION: 26

A business analyst for Company A has been assigned to a three-year project to assist health insurance Company B with implementing and testing a new set of medical codes. The business analyst has identified many stakeholders who will participate in the project. For example, Company A will designate technical staff to write and code the requirements and provide a testing team to test the new functionality. The senior director of Company B will require weekly progress updates. The project manager from Company A will create project plans, schedule meetings, and provide meeting minutes.

In the scenario above, what is the role of the technical staff and testing team from Company A?

- A. Consult

- B. Responsible
- C. Accountable
- D. Inform

Answer: (SHOW ANSWER)

Explanation/Reference:

NEW QUESTION: 27

What should be done to ensure that the product design meets the stated requirements?

- A. Review lessons learned results.
- B. Use a traceability matrix.
- C. Engage an experienced development team.
- D. Conduct multiple internal design reviews.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 28

One of the main purposes for creating a requirements traceability matrix is to:

- A. track the project solution scope.
- B. provide test cases to validate solution deliverables.
- C. document stakeholder approval of project requirements.
- D. track how requirements can be connected to the solution.

Answer: (SHOW ANSWER)

NEW QUESTION: 29

Company A has been awarded a contract to finalize the development of a product that Company B was not able to finish. The business analyst is given a copy of the documentation left by Company B.

To which of the following documents should the business analyst pay the most attention to ensure the project succeeds this time?

- A. Clauses in the contract
- B. Application design documentation
- C. Business use cases
- D. Test case documentation

Answer: C (LEAVE A REPLY)

NEW QUESTION: 30

A project team delivers a solution based on the approved requirements and is confident that it meets the defined acceptance criteria. What should the business analyst do to obtain signoff?

- A. Contact the stakeholder who provided the majority of requirements in the traceability matrix.
- B. No signoff is necessary

- C. Refer to the RACI matrix to identify who is responsible for signoff.
- D. Contact the sponsor

Answer: (SHOW ANSWER)

NEW QUESTION: 31

A new project is in the planning phase. The business owner believes that, since the timeline is aggressive, requirements elicitation should begin as soon as possible. Which activity should the business analyst initiate before beginning requirements elicitation?

- A. Draft a high-level data model.
- B. Document how the relevant systems interact.
- C. Define how the solution will be evaluated.
- D. Prepare the requirements traceability matrix.

Answer: C (LEAVE A REPLY)

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NEW QUESTION: 32

The business analyst has worked with the stakeholders to capture their views of organizational improvement for the company. It would be best to align these with the:

- A. work breakdown structure
- B. project charter
- C. requirements traceability matrix
- D. vision/scope document

Answer: D (LEAVE A REPLY)

NEW QUESTION: 33

The technology department identified a defect in the company's software, which leads to an increase in human resource requirements to perform manual transactions as a workaround for tasks that should have been automated. The company begins losing money, so it hires a business analyst to produce a business case that outlines the problem/opportunity, potential options, and a recommendation for how to proceed. Which of the following analyses must the business analyst perform in order to complete the business case and arrive at a solid recommendation?

- A. SWOT
- B. Cost-benefit
- C. Risk
- D. Gap

Answer: A (LEAVE A REPLY)

Explanation/Reference: <https://www.businessnewsdaily.com/4245-swot-analysis.html#:~:text=A%20SWOT%20analysis%20is%20a,in%20making%20a%20business%20decision.>

NEW QUESTION: 34

A business analyst is assigned to a business process re-engineering project. In addition to planning a workshop to elicit requirements, the business analyst wants to send out a survey to gather data to use in a statistical analysis on user satisfaction with the current business process.

Which of the following types of surveys would be most appropriate to create and why?

- A. An open-ended survey to collect different opinions on the current business process
- B. A closed-ended survey using the Likert scale to rank specific areas of the current business process
- C. An open-ended survey to allow users the opportunity to explain their opinions on the current business process
- D. A closed-ended survey to pose several multiple choice questions and ask the users if the current business process is correct

Answer: D (LEAVE A REPLY)

NEW QUESTION: 35

A business analyst is working on a highly complex project and has elicited a large number of requirements from stakeholders in several departments. Due to the large number of requirements, the stakeholders have determined that they would like to prioritize them to minimize a potentially large scope.

Which technique could the business analyst use to manage requirements?

- A. RACI models
- B. SMART goals
- C. MoSCoW
- D. Storyboarding

Answer: C (LEAVE A REPLY)

NEW QUESTION: 36

A business analyst has received a test result report that shows evidence of defective functionality. The business analyst checks the test result again and verifies that the functionality behaves according to the requirements.

At this point, the business analyst should first:

- A. change the requirement according to the test result.
- B. ask the tester to perform the test again.
- C. verify that the test case is incorrect.
- D. let the users decide if the test result is acceptable.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 37

An insurance company embarks on a project to replace its current enrollment and billing software application, which will no longer be supported by the end of the calendar year. The new enrollment and billing application must be implemented before the current vendor contract ends. The business analyst gathers the initial requirements for the new enrollment and billing application. Based on the large volume of requirements, the business analyst realizes that the requirements will need to be prioritized.

Which requirements prioritization method should the business analyst use for this project?

- A. Time-boxing
- B. Risk analysis
- C. Weighted ranking
- D. MoSCoW

Answer: A (LEAVE A REPLY)

Explanation

Explanation/Reference:

[https://www.modernanalyst.com/Resources/Articles/tabid/115/ID/3332/Techniques-to-Prioritize- Requirements.aspx](https://www.modernanalyst.com/Resources/Articles/tabid/115/ID/3332/Techniques-to-Prioritize-Requirements.aspx)

NEW QUESTION: 38

Several interviews with stakeholders to develop an inventory management system in a new architectural environment have revealed a significant concern about system and architectural stability. In which tool should the business analyst include this attribute to ensure that the requirement meets the acceptance criteria?

- A. Traceability matrix
- B. Interface analysis
- C. Stakeholder satisfaction survey
- D. Process modeling

Answer: B (LEAVE A REPLY)

Explanation/Reference: <https://www.businessanalystlearnings.com/ba-techniques/2014/5/31/interface-analysis>

NEW QUESTION: 39

A company is awarded a contract to design and build a custom product. The contract references a detailed technical specification.

What is the best action to take to ensure the design meets customer requirements?

- A. Generate a design package for the product and ask the customer to verify that the design meets his or her technical needs.
- B. Develop a test plan to verify that the product meets the performance requirements in the technical specification.
- C. Conduct a one-on-one interview with each member of the technical team to ensure that they understand the customer's specification.
- D. Create a system requirements verification matrix to trace the design to the technical requirements and include verification methods.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 40

A business analyst has been assigned to ProjectY. After a requirements gathering session, the project manager asks the business analyst to identify which requirements would be considered in scope and out of scope, based on the business need.

What document should the business analyst use to determine the relationship of the requirement to the business need?

- A. Traceability matrix
- B. Requirements package
- C. Reliability matrix
- D. Requirements management plan

Answer: (SHOW ANSWER)

Explanation/Reference: <https://www.linkedin.com/pulse/relationships-between-requirements-design-elements-gurjar-cbap>

NEW QUESTION: 41

A company is working on implementing a software application. They are converting their complex, m-house processes into the new system. The business analyst has been asked to analyze the processes.

Which technique should be followed?

- A. MoSCoW
- B. Feasibility analysis
- C. Requirements traceability
- D. Interface analysis

Answer: D (LEAVE A REPLY)

NEW QUESTION: 42

What should the business analyst do during the first steps of a project?

- A. Align the sponsor expectations along the project goals.
- B. Identify stakeholders and their interests.
- C. Identify the classes of users and their requirements.
- D. Evaluate the sources for requirements and prioritize them.

Answer: (SHOW ANSWER)

Explanation/Reference: <https://www.glowtouch.com/business-analysis-process-flow/>

NEW QUESTION: 43

A business analyst has been assigned to a project that will design and build two new bridges and, at the same time, redesign a failing bridge for a local structural engineering company. All three bridges must be constructed and meet all safety requirements before flood season next spring.

How would the business analyst define the scope of this project?

- A. Perform a feasibility study.
- B. Perform a work breakdown structure.
- C. Perform a structured walkthrough.
- D. Perform process modeling.

Answer: (SHOW ANSWER)

NEW QUESTION: 44

Which of the following techniques is used to identify ambiguous or unverifiable requirements?

- A. Resource checklist
- B. Team peer review
- C. Traceability matrix
- D. Fishbone analysis

Answer: C (LEAVE A REPLY)

NEW QUESTION: 45

A business analyst is working on a project to update the user interface for a legacy procurement system. An end user raises concerns that the new solution will not support their core business processes.

How could the business analyst address the end user's concerns about the new interface?

- A. Consult the stakeholder register to evaluate if the user has authority to influence the project.
- B. Develop a prototype to gather functional requirements.
- C. Develop a use case package to support the user interface.
- D. Document the business data objects using an entity relationship diagram

Answer: B (LEAVE A REPLY)

NEW QUESTION: 46

What is a standardized, effective, and efficient way to manage changes to project documentation?

- A. A configuration verification and audit system
- B. A change control board

- C. A requirements traceability matrix
- D. A configuration management system

Answer: (SHOW ANSWER)

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NEW QUESTION: 47

How can a SWOT analysis help when deciding between several possible options to address a business problem?

- A. It can help the product owner to determine opportunity cost of not choosing an option.
- B. It can help the stakeholders identify the strengths and weaknesses of each option.
- C. It can help the project sponsor to determine the valuation of each option.
- D. It can help the stakeholders to determine how to avoid the threats of each option.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 48

Which of the following is the best approach to enable developers and product owners to be in constant communication so that changes or issues that occur during development are exposed and discussed as they develop?

- A. Iterative
- B. Waterfall
- C. Agile
- D. Linear

Answer: C (LEAVE A REPLY)

Explanation/Reference: <https://www.sealights.io/agile-testing/agile-testing-8-principles-7-challenges-and-how-to-master-them/>

NEW QUESTION: 49

A business analyst is preparing a requirements management plan and needs to define a method to deal with a complex project with stakeholders who find it difficult to articulate their needs. Which method would best minimize requirements risk?

- A. Questionnaires
- B. Prototyping
- C. Group decision making

D. Stakeholder analysis

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 50

A major stakeholder wants to know how the implementation of new features in the development of a product is progressing. Which of the following should be reported to the stakeholder?

A. Number of requirements approved vs. number of requirements rejected

B. Requirements status during the project development cycle

C. Distribution of project changes

D. Number of requirements tested and approved

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 51

When eliciting requirements, a good time to consider using the interviewing method is when:

A. there are communication challenges among stakeholders.

B. assembling a requirements traceability matrix.

C. there is not enough time to gather requirements from many different sources.

D. attempting to obtain sign-off on requirements from stakeholders.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 52

A key component of the business analysts role during acceptance testing is to:

A. delegate execution of acceptance testing and defect identification to users.

B. assist the quality assurance department by defining acceptance criteria.

C. execute all acceptance tests on behalf of the user community.

D. act as a resource only when users encounter difficulties while performing tests.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 53

Which of the following would be the best practice in product validation?

A. The evaluation criteria should be the same as what was used to measure the requirement.

B. The measurement of the requirement should be based on the average of two or more evaluations.

C. Two or more testers should test the product using the same test cases so that their evaluations are consistent.

D. There should be two separate measurements for evaluating each functional requirement.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

Which technique or tool is used to obtain acceptance of the delivered product?

- A. Contextual inquiry
- B. Expert Judgment
- C. Inspection
- D. Facilitated workshops

Answer: C (LEAVE A REPLY)

NEW QUESTION: 55

The best way to ensure the integrity of requirements is to:

- A. implement version control, maintain a history of requirements changes, and track the status of each requirement
- B. establish a change control board, track the status of each requirement, and use a requirements management tool
- C. use a requirements management tool, measure requirements volatility, and maintain a history of requirements changes
- D. establish a requirements baseline, establish a change control board, and label each requirement uniquely

Answer: A (LEAVE A REPLY)

NEW QUESTION: 56

A project was in the design phase when the team received news of a new regulatory mandate that affects the project. The requirements have already been approved and baselined. If the new requirements are not included, the company will be out of compliance and may face monetary penalties.

What should the business analyst do next?

- A. Update the requirements
- B. Follow the change control process
- C. Obtain approval from the project manager
- D. Define the project scope

Answer: B (LEAVE A REPLY)

NEW QUESTION: 57

A project team has been assembled to reduce production costs. The business analyst is working with the project team to review and approve requirements. A stakeholder from the assembly line area has an issue with one of the requirements since it is dependent on using existing equipment that is set to be retired within the next six months.

Which of these techniques would the business analyst use to manage issues identified by stakeholders with requirements to ensure that those issues are resolved?

- A. Problem tracking

- B. Process modeling
- C. Interviews
- D. Estimation

Answer: A (LEAVE A REPLY)

NEW QUESTION: 58

A company has launched a new online sales application and engaged a focus group to test how quickly the customer could place an order. The focus group also provided feedback on their satisfaction.

Which metrics tool should the business analyst use to record the results?

- A. Focus group
- B. Business completion
- C. Customer
- D. Sales and marketing

Answer: B (LEAVE A REPLY)

Explanation

NEW QUESTION: 59

Company A is working on implementing a new platform with multiple stakeholders. The business analyst has gathered the requirements and established a baseline. However, scope creep is a persistent problem.

What could the business analyst have established to help manage this situation?

- A. Configuration management system
- B. Sponsor signoff
- C. Change control process
- D. Communication plan

Answer: (SHOW ANSWER)

Explanation/Reference: <https://www.pmi.org/learning/library/top-five-causes-scope-creep-6675>

NEW QUESTION: 60

A document is being created that will detail the customer's needs for a product and will include a functional model, a data model, and a glossary of terms. This document is called a:

- A. project charter.
- B. business case.
- C. standard operating manual.
- D. requirements specification.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 61

The business analyst receives multiple changes from different stakeholders during the requirements gathering phase of a project. How should the business analyst track the requirements throughout the lifecycle of the project to secure the delivery of the expected solution?

- A. Record all the requirements in a matrix, review it regularly, and get approval from stakeholders.
- B. Perform inspections through the lifecycle of the project to detect any gaps and adjust the requirements baseline.
- C. Establish a risk traceability matrix and designate someone to manage each risk with the appropriate response.
- D. Plan regular meetings with stakeholders to review the requirements baseline update and to discuss changes.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

Which of the following actions will contribute most to the success of the initial stage of the project?

- A. Interview stakeholders to clearly define the problem.
- B. Establish the change control process of the project.
- C. Define the acceptance criteria required during the acceptance phase.
- D. Document the requirements and obtain sign-off.

Answer: A ([LEAVE A REPLY](#))

Explanation/Reference:

NEW QUESTION: 63

A new business analyst has taken over on a project that is in the development phase. The project manager is looking for an update on requirements status. What should the business analyst use to help communicate the status?

- A. Communication plan
- B. Traceability matrix
- C. Project charter
- D. Business analysis plan

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 64

Which of the following is a method for requirements change control?

- A. Requirements management
- B. Baselineing
- C. Scope analysis
- D. Communication management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 65

The customer generated a design specification for a new product. What is the best action to take to establish an approved requirements baseline with the customer?

- A. Perform a variance analysis on the design specification and report the results to the customer.
- B. Create a requirements baseline approval form for the customer to review and approve.
- C. Create a requirements traceability matrix for review and approval by the customer.
- D. Request that the customer create a baseline of the requirements in the contract specification.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 66

A company is in the final phases of implementing a project for a client. Which tool or technique could the business analyst use to iteratively validate the solution?

- A. Schedule variance
- B. Expected vs. actual costs
- C. Quality variance
- D. Expected vs actual results

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 67

A business analyst captures an application's current limitations and consults with end users to identify new features for the next version. What can be used to analyze this information and determine project scope?

- A. Capability table
- B. Requirements traceability matrix
- C. Root cause analysis
- D. As-is process

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 68

A project team has been assembled to reduce production costs. The business analyst is working with the project team to review and approve requirements. A stakeholder from the assembly line area has an issue with one of the requirements since it is dependent on using existing equipment that is set to be retired within the next six months.

Which of these techniques would the business analyst use to manage issues identified by stakeholders with requirements to ensure that those issues are resolved?

- A. Interviews
- B. Problem tracking
- C. Process modeling
- D. Estimation

Answer: B (LEAVE A REPLY)

Explanation/Reference: <https://www.wisdomjobs.com/today-walkins>

NEW QUESTION: 69

An organization is evaluating the possibility of conducting business internationally. Which factors should be investigated at the onset of the initiative?

- A. Impacts on requirements baseline
- B. Change control processes
- C. External dependencies
- D. Deliverables to be produced

Answer: A (LEAVE A REPLY)

NEW QUESTION: 70

The business analyst has been assigned to a project which delivers functionality for a much larger solution.

The project has many requirements but has not received adequate funding. In addition, the stakeholders' views conflict.

Which tools and techniques should the business analyst use to maximize business value while establishing the requirements baseline?

- A. Weighted matrix, process flow, and organizational chart
- B. Traceability matrix, context diagrams, and scope document.
- C. Decision trees, weighted matrix, and context diagrams.
- D. Stakeholder register, decision tree, and capability matrix

Answer: A (LEAVE A REPLY)

NEW QUESTION: 71

The technology department identified a defect in the company's software, which leads to an increase in human resource requirements to perform manual transactions as a workaround for tasks that should have been automated. The company begins losing money, so it hires a business analyst to produce a business case that outlines the problem/opportunity, potential options, and a recommendation for how to proceed.

Which of the following analyses must the business analyst perform in order to complete the business case and arrive at a solid recommendation"?

- A. SWOT
- B. Cost-benefit
- C. Gap
- D. Risk

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 72

Testing on a project has been completed. In order to proceed with deployment, a decision is needed.

Who should the business analyst contact to review the testing results and get approval to proceed with deployment?

- A. The person identified in the RACI matrix
- B. The project sponsor identified in the scope document
- C. The project manager identified in the project charter
- D. The tester identified in the testing strategy

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 73

In order to reduce product and project risk for a large, complex project, a business analyst is asked to help develop a change process that includes formal authorization and tracking throughout the life cycle of the project. The business analyst needs a capability that will help ensure that the product conforms to approved requirements, changes can be documented, and the status of each change can be reported.

What should the business analyst use?

- A. Traceability matrix
- B. Context models
- C. Work breakdown structure
- D. Configuration management system

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 74

Company A is working on implementing a new platform with multiple stakeholders. The business analyst has gathered the requirements and established a baseline. However, scope creep is a persistent problem.

What could the business analyst have established to help manage this situation?

- A. Change control process
- B. Configuration management system
- C. Communication plan
- D. Sponsor signoff

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 75

A company wants to procure a tool to improve customer satisfaction and loyalty. Which of the following documents would provide basis for analyzing vendor products?

- A. Storyboard
- B. Project charter
- C. Survey
- D. Business case

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 76

A business analyst has been assigned to a project to implement a new phone system for a customer call center. The business analyst will need to create a business case.

Which of the following components will the business analyst use as input to the business case?

- A. Project scope
- B. Project timeline
- C. Work breakdown structure
- D. Product scope

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 77

A new project is in the planning phase. The business owner believes that, since the timeline is aggressive, requirements elicitation should begin as soon as possible. Which activity should the business analyst initiate before beginning requirements elicitation?

- A. Define how the solution will be evaluated.
- B. Prepare the requirements traceability matrix.
- C. Draft a high-level data model.
- D. Document how the relevant systems interact.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 78

A business analyst is reviewing a discrepancy report after a test session. The discrepancy report has revealed a defect that the business analyst must address.

Which of the following criteria should the business analyst use to identify the appropriate response to the defective test result?

- A. Perform an impact analysis and open a change request to include the revised requirement in the next baseline.
- B. Inspect the requirements traceability matrix to verify if the requirement is connected to a use case.
- C. Determine if the defect is in the solution developed, in the original requirement or in the test case.
- D. Verify that the corresponding requirement was appropriately signed off by the requesting stakeholder.

Answer: C (LEAVE A REPLY)

Explanation/Reference: <https://www.wisdomjobs.com/e-university/business-analyst-tutorial-3/validate-solution-12447.html>

NEW QUESTION: 79

A national company with offices in every state in the country has deployed a solution to allow employees to view their health benefits online. The business analyst on the project team is validating solution results to assess whether or not the solution has achieved the desired business result.

Which is the best technique to gather information from employees regarding their satisfaction with the solution?

- A. Focus groups
- B. Interface analysis
- C. Survey
- D. Organization modeling

Answer: (SHOW ANSWER)

NEW QUESTION: 80

Midway through the requirements gathering phase, a stakeholder informs the business analyst that a requested requirement does not address the solution. The stakeholder wants to know who made the request. The business analyst spends hours searching emails to identify the requestor.

What should the business analyst have documented?

- A. Sponsor approval in the requirements traceability matrix
- B. Roles and responsibilities in the RACI matrix
- C. The source in the RACI matrix
- D. The source in the requirements traceability matrix

Answer: B (LEAVE A REPLY)

NEW QUESTION: 81

When managing a product backlog, which statement best describes how to determine the value of backlog items?

- A. The stakeholders provide recommendations with the product owner having the final say.
- B. The stakeholders follow the value-ranking criteria.
- C. The stakeholders do not typically play a major role.
- D. The stakeholders provide input about backlog value when the item is first identified.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 82

A business analyst anticipates receiving requirements changes. What should the business analyst do to avoid scope creep?

- A. Refer changes to the project manager.
- B. Implement only the original requirements.
- C. Meet with the stakeholder and discuss timeline impact.
- D. Define a requirements baseline and implement a change control process.

Answer: (SHOW ANSWER)

NEW QUESTION: 83

A business analyst has started a project for a system enhancement. In order to determine how the requirements will be approved, the business analyst schedules a meeting with the stakeholders to discuss the proposed approval process.

Which measure of effective decision making allows the business analyst to finalize the process for requirement approval?

- A. The requirements verification process is documented
- B. The requirements elicitation process is documented.
- C. The requirements validation process is documented.
- D. The requirements approval process is documented.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 84

Which technique or tool is used to obtain acceptance of the delivered product?

- A. Inspection
- B. Facilitated workshops
- C. Contextual inquiry
- D. Expert judgment

Answer: A (LEAVE A REPLY)

Explanation/Reference: <https://www.pmi.org/learning/library/practical-quality-management-project-managers-16>

NEW QUESTION: 85

A business analyst is ready to begin requirements elicitation; however, stakeholders are not available to participate for another two weeks. Which elicitation technique should the business analyst use during this time?

- A. Brainstorming
- B. Benchmarking
- C. Cost-benefit analysis
- D. Document analysis

Answer: (SHOW ANSWER)

NEW QUESTION: 86

A business analyst for Company A has been assigned to a three-year project to assist health insurance Company B with implementing and testing a new set of medical codes. The business analyst has identified many stakeholders who will participate in the project. For example, Company A will designate technical staff to write and code the requirements and provide a testing team to test the new functionality. The senior director of Company B will require weekly progress updates. The project manager from Company A will create project plans, schedule meetings, and provide meeting minutes.

In the scenario above, what is the role of the technical staff and testing team from Company A?

- A. Responsible
- B. Inform
- C. Accountable
- D. Consult

Answer: C (LEAVE A REPLY)

NEW QUESTION: 87

A company is pleased with its delivered solution and reports that it has heard only minimal complaints for the first three months of use. How can the business analyst determine how well the solution meets the business case?

- A. Survey the project.
- B. Conduct a user survey.
- C. Compare the results of day-in-the-life (DITL) testing and integration testing.
- D. Ask the sponsor for feedback.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 88

During validation of a project solution, the business analyst discovers that a requirement has been altered.

Instead of placing the company logo in the upper-left corner of the window, it is displayed in the upper-right corner. When the business analyst asks the developer about the change, the developer says that one of the stakeholders asked directly for the change.

Which corrective action should the business analyst take?

- A. Follow the change control process as defined in the business analysis plan.
- B. Discuss the change in the next stakeholder meeting.
- C. Ask the developer to correct the logo as stated in the requirement.
- D. Confront the stakeholder that requested the change.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 89

A company has completed a major project within time, cost, and scope and satisfied high-level quality standards and marketing requests. However, the product was considered a complete failure by shareholders and the market due to low return on investment.

From the business analysis perspective, the main reason for this business failure was a failure to:

- A. establish measurable success criteria in the business case.
- B. gather the appropriate usability requirements.
- C. set the product positioning.
- D. review and evaluate market expectations.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 90

How should a business analyst determine whether a solution satisfies business requirements?

- A. By reviewing the results of user acceptance testing
- B. By reviewing the traceability matrix
- C. By evaluating the solution against the project charter
- D. By conducting a brainstorming session with end users

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 91

A new project is in the planning phase. What should the business analyst consider with regard to planning the requirements change process?

- A. How requirement changes will be implemented
- B. How requirement changes will impact the requirements baseline
- C. How requirement changes will impact the validation plan
- D. How requirement changes will be communicated

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 92

After analyzing a set of requirements documents, it is determined that the requirements are not yet ready for peer review. This was most likely caused by:

- A. the requirements not providing all of the information needed to define the work.
- B. the requirements' reference codes not tracing to the attribute numbers in the work breakdown structure.
- C. some requirements having not yet been discussed in a work group session.
- D. the requirements documents having not yet received sign-off from the sponsor.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 93

Once the requirements are compared to internal and external quality standards, what should the business analyst do next?

- A. Ensure that the requirements are validated.
- B. Set the priority of the requirements.
- C. Baseline the requirements.
- D. Communicate the requirements to stakeholders.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 94

Change control systems include provisions to implement changes without formal review in the event of an emergency. When this provision is utilized:

- A. the risk associated with the change is not evaluated.
- B. a change control board should be established
- C. changes can be applied without further managerial involvement.
- D. changes must still be documented and captured.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 95

A stakeholder has rejected a project's deliverable because it does not meet the original business need. It is further determined that the deliverable does not meet the requirements identified in the baseline.

What is the best approach to resolve this issue?

- A. Suggest re-estimating the requirement and following the change control process.
- B. Require development resources to work overtime to modify the deliverable to satisfy the stakeholder.
- C. Provide the stakeholder with a copy of the approved requirements baseline and move forward without making a change.
- D. Meet with the customer and apologize for misunderstanding the business's need.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 96

A business analyst is working on a project's acceptance criteria. In an early collaboration with the company's stakeholders, the business analyst identified several user groups within the company:

"Purchaser," "Shipper," "Customer," and "Agent". The user groups categorize stakeholders with similar needs and create a detailed narrative.

Which technique did the business analyst use for evaluating the solution's acceptance criteria?

- A. Job analysis
- B. Risk analysis
- C. Stakeholder analysis
- D. Persona analysis

Answer: C (LEAVE A REPLY)

NEW QUESTION: 97

The project team is early in the development phase of a new product. The project will need to be completed on a tight timeline and with a lean budget. What should the team do to reduce the risk of rework?

- A. Organize a new elicitation workshop.
- B. Perform a Pareto analysis on the requirements.
- C. Validate the requirements before continuing with development.
- D. Ask the project sponsor to prioritize the requirements

Answer: C (LEAVE A REPLY)

NEW QUESTION: 98

The project team is working on the requirements specifications for a new product. The team reached a decision on which requirements will be included in the next release. A third of the stakeholders endorse one approach while no other approach achieved more than a quarter of the vote. Which decision role was used?

- A. Majority
- B. Unanimity
- C. Plurality
- D. Consensus

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 99

A stakeholder has rejected a project's deliverable because it does not meet the original business need. It is further determined that the deliverable does not meet the requirements identified in the baseline.

What is the best approach to resolve this issue?

- A.** Provide the stakeholder with a copy of the approved requirements baseline and move forward without making a change.
- B.** Meet with the customer can apologize for misunderstanding the business's need.
- C.** Require development resources to work overtime to modify the deliverable to satisfy the stakeholder.
- D.** Suggest re-estimating the requirement and following the change control process.

Answer: D ([LEAVE A REPLY](#))

Explanation

NEW QUESTION: 100

What should be done to ensure that the product design meets the stated requirements?

- A.** Conduct multiple internal design reviews.
- B.** Review lessons learned results.
- C.** Use a traceability matrix.
- D.** Engage an experienced development team.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 101

A company is pleased with its delivered solution and reports that it has heard only minimal complaints for the first three months of use. How can the business analyst determine how well the solution meets the business case?

- A.** Survey the project.
- B.** Ask the sponsor for feedback.
- C.** Compare the results of day-m-the-life (DITL) testing and integration testing.
- D.** Conduct a user survey.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 102

A business analyst is working on a project to update the user interface for a legacy procurement system.

An end user raises concerns that the new solution will not support their core business processes.

How could the business analyst address the end user's concerns about the new interface?

- A.** Document the business data objects using an entity relationship diagram.

- B. Develop a use case package to support the user interface.
- C. Develop a prototype to gather functional requirements.
- D. Consult the stakeholder register to evaluate if the user has authority to influence the project.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 103

A business analyst has been asked to investigate a problem. This investigation will provide input towards developing a business case. The business analyst wants to first understand the company's current business processes.

Which technique should the business analyst use?

- A. User stories
- B. RACI matrix
- C. MoSCoW
- D. Observation

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 104

During the project execution phase, the client requests the addition of a new feature. Which of the following would allow the business analyst to determine the impact for the specific requirement change?

- A. Requirements management tool
- B. Requirements cards
- C. Requirements traceability matrix
- D. Requirements baseline

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 105

The customer and the business analyst are collaborating in the development of a solution scope. It is important for the customer to:

- A. challenge assessments of the cost and feasibility of requirements.
- B. perform an alternatives analysis for requirements implementation.
- C. spend the time required to provide, clarify, and elaborate requirements.
- D. communicate changes to requirements only when they are completely defined.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 106

A business analyst is documenting the acceptance criteria to support a minor modification in a user portal. The analyst submits the criteria for review, but it is deemed incomplete and returned.

What could have caused the documentation to be returned?

- A. The analyst performed forward and backwards traceability.
- B. The analyst did not include the scope document in the acceptance criteria paperwork.
- C. The analyst utilized user stories as a requirements document tool.
- D. The analyst failed to gather any baseline information.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 107

Which tool provides combined functionality for business analysis and quality assurance activities?

- A. Functional specification tool
- B. Solution quality assurance tool
- C. System use case modeling tool
- D. Requirements traceability tool

Answer: C ([LEAVE A REPLY](#))

Explanation/Reference: <https://warren2lynch.medium.com/all-you-need-to-know-about-use-case-modeling-828756da3215>

NEW QUESTION: 108

The business analyst wants to ensure that requirement changes can be formally tracked after the product is baselined. What will the business analyst need to evaluate the proposed change?

- A. Pareto analysis
- B. Impact analysis
- C. Scope statement
- D. Requirements management plan

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 109

After reviewing a business case, project goals, and objectives, a business analyst determines that the organization prefers taking an exploratory approach to finding the

solution that best meets the business need. Which approach best aligns with the business need for this organization?

- A. Change-driven approach
- B. Analytical approach
- C. Waterfall approach
- D. Plan-driven approach

Answer: A (LEAVE A REPLY)

Explanation/Reference: <https://www.slideshare.net/carlitos5071989/babok-v20>

NEW QUESTION: 110

A business analyst has incorporated all the relevant feedback from stakeholders in the business analysis plan.

Which next step should the business analyst take?

- A. Start documenting requirements
- B. Store the document for safe keeping.
- C. Start implementing the project.
- D. Obtain approval on the plan.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 111

The business analyst generated a design specification for a new product. What is the best type of formal review to conduct with the customer to establish an approved requirements baseline?

- A. Critical design review
- B. Production readiness review
- C. System requirements review
- D. Test readiness review

Answer: (SHOW ANSWER)

Explanation

NEW QUESTION: 112

What are some of the components of a requirements management plan?

- A. Requirements work plan, requirements definition, and traceability matrix template
- B. Requirements work plan, prioritization process, and traceability matrix template
- C. Requirements definition, functional and non-functional requirements, and decision-making process
- D. Requirements definition, requirements attribute template, and traceability matrix template

Answer: (SHOW ANSWER)

NEW QUESTION: 113

A major stakeholder of a project is surprised to learn that a particular requirement was not implemented during the latest launch. The business analyst tells the stakeholder that the requirement status was changed to "deferred."

What could have prevented the stakeholder from being surprised about the status change?

- A. The status should have been updated in the traceability matrix.
- B. The status should have been communicated to all project stakeholders.
- C. The status should have been communicated to the requirement's source.
- D. The status should have been reviewed prior to project launch.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 114

The business managers had clearly stated that the delivered website must simultaneously accommodate millions of users around the globe. However, within the first week of the production launch, the website crashes frequently.

This situation could have been averted if:

- A. quality attributes were captured and tested.
- B. critical business requirements were accommodated and tested.
- C. nonfunctional requirements were identified and tested.
- D. essential product requirements were captured and tested.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 115

In the first few weeks after a large implementation of a new web-based application, a critical report failed.

Further investigation determined that a worker had been using a field that was not supposed to be used. This issue was not identified in testing.

Which technique could have prevented this problem from occurring?

- A. Use cases
- B. Prototyping
- C. Diagrams
- D. Document analysis

Answer: D (LEAVE A REPLY)

NEW QUESTION: 116

When managing a product backlog, which statement best describes how to determine the value of backlog items?

- A. The stakeholders provide recommendations with the product owner having the final say.
- B. The stakeholders follow the value-ranking criteria.
- C. The stakeholders provide input about backlog value when the item is first identified.
- D. The stakeholders do not typically play a major role.

Answer: B (LEAVE A REPLY)

Explanation/Reference: <https://www.scrum.org/resources/blog/10-tips-product-owners-business-value>

NEW QUESTION: 117

The project manager is beginning to prepare for a test readiness review with the customer. The project manager knows that the customer will want a summary of requirements that have been rejected or deferred.

The project manager has requested that the business analyst provide a list of rejected and deferred requirements.

What should the business analyst have done to complete this request?

- A. Spend more time up-front reviewing the requirements to limit rejections.
- B. Set up a change control board to track the number of rejections.
- C. Limit the number of rejected requirements on the project.
- D. Track rejected requirements in the system requirements verification matrix.

Answer: (SHOW ANSWER)

NEW QUESTION: 118

Which of the following best describes the function of the requirements baseline?

- A. Tracks the progress of requirements documentation.
- B. Defines how the project will be scheduled.
- C. Provides the basis for the development scope.
- D. Controls the product development and evolution.

Answer: (SHOW ANSWER)

Explanation/Reference: <https://www.jamasoftware.com/blog/defining-requirement-baseline/>

NEW QUESTION: 119

The business analyst has been assigned to a project which delivers functionality for a much larger solution.

The project has many requirements but has not received adequate funding. In addition, the stakeholders' views conflict.

Which tools and techniques should the business analyst use to maximize business value while establishing the requirements baseline?

- A. Stakeholder register, decision tree, and capability matrix
- B. Traceability matrix, context diagrams, and scope document
- C. Weighted matrix, process flow, and organizational chart
- D. Decision trees, weighted matrix, and context diagrams

Answer: D (LEAVE A REPLY)

NEW QUESTION: 120

A financial company deployed a new online product to their customers to invest in the stock market. The company notices a problem regarding financial calculations and starts the problem analysis. The company discovers that the new rules for taxes and fees were not implemented.

This problem could have been avoided by:

- A. involving a business analyst during all phases of system development.
- B. implementing an automated issue tracking system to facilitate the tracing of defects to the requirements.
- C. rolling back the operations using a contingency process in order to avoid loss and client dissatisfaction.
- D. using a table that shows each applicable business rule with the implemented functional requirement.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 121

After conducting a brainstorming session with a group of project participants, the business analyst feels that the elicited requirements are biased. Which tool or technique could be used to gain an objective, first-hand insight into tasks and activities that are difficult to describe?

- A. Questionnaires and surveys
- B. Traceability matrix
- C. Document analysis
- D. Observation

Answer: (SHOW ANSWER)

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NEW QUESTION: 122

A company has completed a major project within time, cost, and scope and satisfied high-level quality standards and marketing requests. However, the product was considered a complete failure by shareholders and the market due to low return on investment. From the business analysis perspective, the main reason for this business failure was a failure to:

- A. establish measurable success criteria in the business case
- B. review and evaluate market expectations

C. set the product positioning

D. gather the appropriate usability requirements

Answer: A ([LEAVE A REPLY](#))

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