

## SAP.C-S4CS-2102.v2022-06-09.q35

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### NEW QUESTION: 1

You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated?

Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Execute picking
- B. Post goods issue
- C. Create delivery
- D. Job scheduling for billing creation

**Answer: A (LEAVE A REPLY)**

### NEW QUESTION: 2

Which user ID must be locked for security reasons after you create an administrator business user?

Please choose the correct answer.

- A. SAP Lifecycle Management Administrator (SAP\_LMADM)
- B. SAP Customer Initial User (SAP\_CUST\_INI)
- C. SAP Customer Business User (SAP\_CUST\_BUS)
- D. SAP E-Mail Inbound Processing (SAP\_SMTP\_IN)

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 3

Which activities can you execute in the Maintain Business Roles SAP Fiori app? There are TWO answers for this Question

- A. Maintain catalog roles
- B. Assign authorization profiles to a business role
- C. Assign business catalogs to a Business role
- D. Maintain general restrictions

**Answer: B,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 4**

In which implementation phase do you perform data load preparation? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Explore
- B. Deploy
- C. Realize

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 5**

Which adjustments can be made using the Query Builder? There are THREE answers for this Question

- A. Add business logic to syntax for queries
- B. Create custom Core Data Services (CDS) views for use in queries
- C. Add, remove, or customize fields in queries
- D. Create parameters to read values from the user settings
- E. Copy a query from an SAP-delivered query

**Answer: A,C,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 6**

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud.

Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery?

(2)

- A. Shipping point
- B. Ship-to party
- C. Payment term
- D. Plant

**Answer: A,B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 7**

Which of the following are main steps in the free of charge delivery process? (2)

- A. Perform delivery split
- B. Confirm proof of delivery
- C. Create sales order
- D. Create outbound delivery

Answer: ([SHOW ANSWER](#))

#### NEW QUESTION: 8

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. Which SAP business role is responsible for removing the billing block? Please choose the correct answer.

- A. Billing clerk
- B. Shipping specialist
- C. Accounts receivable accountant
- D. Internal sales representative

Answer: D ([LEAVE A REPLY](#))

#### NEW QUESTION: 9

A business creates an invoice in SAP Concur

Which actions, performed in SAP S/4HANA trigger an update in SAP Concur? 2 answers

- A. Reverse invoice
- B. Post invoice
- C. Pay invoice
- D. Park invoice

Answer: ([SHOW ANSWER](#))

#### NEW QUESTION: 10

You reviewed the project scope and identified the corresponding resources Based on the SAP Activate methodology, which activities must you perform in the Explorer phase? 2 answers

- A. Use the Quality system to demonstrate SAP Best Practice processes
- B. Configure the organizational structure and chart of accounts in the system
- C. Conduct the Fit to Standard analysis to identify fits gaps and perceived gaps
- D. Use the Starter system to demonstrate SAP Best Practice processes

Answer: C,D ([LEAVE A REPLY](#))

#### NEW QUESTION: 11

You evaluate a predictive model. What is the value range of predictive power and prediction confidence? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. From 0 to 100
- B. From 0 to 10
- C. From 0 to 1000
- D. From 0 to 1

**Answer: A ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 12**

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud. What does the Create Credit Memo Request process step indicate?

Please choose the correct answer.

- A. Customer's intention to buy the goods
- B. Intention to pass a credit to the customer
- C. Delivery of credit memo to the customer
- D. Authorization to pass a credit

**Answer: B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 13**

Which capabilities support In-App extensibility for analytics? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Core Data Services (CDS) views to implement data sources
- B. Option to extend standard forms
- C. SAP Fiori apps to guide the user when building reports
- D. Out-of-the-box APIs for reporting

**Answer: B,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 14**

Which of the following documents can be used as a reference to create debit memo requests? There are

2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Value contract
- B. Sales order
- C. Quantity contract
- D. Billing document

**Answer: A,B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 15**

Which customizing activities are allowed through the self-service configuration UI? There are TWO answers for this Question

- A. Addition of new SAP Best Practices business processes
- B. Deletion of SAP Best Practices content
- C. Addition of new custom fields within SAP Best Practices content
- D. Adaptation of fields within SAP Best Practices content

**Answer: C,D (LEAVE A REPLY)**

#### **NEW QUESTION: 16**

You use the My Sales Overview app of the SAP Fiori Analytical Apps for Sales (1BS) scope item. The results displayed on the cards can be filtered by several parameters in the global filter. Which card is NOT impacted by the filter parameter values? Please choose the correct answer.

- A. Open Sales Orders
- B. Sales Quotation Pipeline
- C. Quick Actions
- D. Customer Contacts

**Answer: C (LEAVE A REPLY)**

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#### **NEW QUESTION: 17**

What organizational element is used with the combination of sales organization and distribution channel to form a sales area? Please choose the correct answers

- A. Sales office
- B. Sales group
- C. Plant
- D. Division

**Answer: (SHOW ANSWER)**

#### **NEW QUESTION: 18**

Which tools support your customer to reduce days sales outstanding? 3 answers

- A. Treasury Management
- B. Credit Management

- C. Dispute Management
- D. Collections Management
- E. Funds Management

**Answer: B,C,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 19**

Which process steps are mainly automatic in the integration scenarios involving the sap Financial Services Network? 3 answers

- A. Approval payment/collection
- B. Payment status confirmation
- C. Statement conversion
- D. Instruction transfer
- E. Payment status monitoring

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 20**

What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app?

Please choose the correct answer.

- A. Test migration data against the system customization without commit
- B. Activate the organizational structure and simulate business process execution against it
- C. Import best-practice business transactions and test business processes
- D. Generate mass business transactions to test the system

**Answer: A ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 21**

Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Profit centers
- B. Customer open items
- C. Plants
- D. Bank master data
- E. Sales organizations

**Answer: A,B,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 22**

In what phase of the SAP Activate methodology do you test the business process?

- A. Explorer
- B. Change
- C. Realize
- D. Preset

**Answer: C ([LEAVE A REPLY](#))**

**NEW QUESTION: 23**

Which levels constitute the structure of a sales order? Please choose the correct answer.  
Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- A. Order
- B. Header
- C. Delivery Billing
- D. Distribution channel Division
- E. Inventory
- F. Item Schedule line
- G. Customer
- H. Sales organization
- I. Material

**Answer: H ([LEAVE A REPLY](#))**

**NEW QUESTION: 24**

How do you manage the organizational structure in SAP S/4HANA Cloud? Please choose the correct answer.

- A. The new SAP S/4HANA Cloud tenant comes with an organizational structure that includes all the possible organizational units
- B. The new SAP S/4HANA Cloud tenant comes with a basic organizational structure
- C. You create new units as copies of the existing ones
- D. The structure is generated upon client activation
- E. You can delete the organizational units you do NOT need
- F. The new SAP S/4HANA Cloud tenant comes with no organizational structure
- G. The structure is fixed and cannot be modified
- H. The new SAP S/4HANA Cloud tenant comes with a best-practice organizational structure

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 25**

SAP Activates for SAP S/4HANA Cloud Methodology and Best Practices What are the three main pillars of the SAP Activate methodology?

- A. SAP Best Practices, guided configuration, except configuration
- B. Model company, migration content, integration content
- C. SAP Best Practices, guided configuration, methodology
- D. SAP Best Practices, tools, Configuration

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 26**

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales? Please choose the correct answer.

- A. Shipping specialist
- B. Returns refund clerk
- C. Billing clerk
- D. Sales manager

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 27**

Which system behavior can you influence when you use the Create Billing Documents SAP Fiori app?

There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- A. Create separate billing documents for each item on the billing due list.
- B. Check the legal control status.
- C. Set the billing date and billing type before the billing.
- D. Re-determine prices at creation of the billing document.

**Answer: A,D (LEAVE A REPLY)**

**NEW QUESTION: 28**

How is master data replicated from SAP S/4HANA Cloud to SAP Concur? Please choose the correct answer.

- A. Data changes update a shared cloud infrastructure
- B. Data changes are replicated in real time
- C. Data changes are replicated with a manual file transfer
- D. Data changes are replicated by a periodic job

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 29**

Which tools help you accelerate the Fit-to-Standard processes? There are THREE answers for this Question

- A. Starter system
- B. Self-service configuration UI
- C. Content Lifecycle Management
- D. Test scripts
- E. Business process flows

**Answer: A,D,E (LEAVE A REPLY)**

**NEW QUESTION: 30**

You are running the Sales Order Processing with Customer Down Payment (BKJ) process. Who creates the down payment request? Please choose the correct answer.

Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Internal sales representative
- B. Billing clerk
- C. Shipping specialist
- D. Accounts receivable accountant

**Answer: D ([LEAVE A REPLY](#))**

**NEW QUESTION: 31**

When you transact through the Sell from Stock (BD9) process, which system criteria automatically determine the route determination for the delivery-relevant items in the sales order? There are 3 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- A. The departure zone of the shipping point
- B. The loading group from the material master record
- C. The transportation zone from the business partner master record of the sold-to party.
- D. The transportation group from the material master record
- E. The shipping condition from the business partner master record of the sold-to party

**Answer: ([SHOW ANSWER](#))**

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**NEW QUESTION: 32**

For which extensibility approach do you use the SAP Cloud Platform? Please choose the correct answer.

- A. Key user extensibility
- B. Side-by-side extensibility
- C. Managed extensibility

D. Classic extensibility

**Answer: B (LEAVE A REPLY)**

**NEW QUESTION: 33**

According to the SAP Activate methodology, in what phase is the Fit-to-Standard workshop executed?

Please choose the correct answer.

A. Explore

B. Realize

C. Prepare

D. Deploy

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 34**

What does SAP recommend you do to maintain the organizational structure in SAP S/4HANA Cloud?

Please choose the correct answer.

A. You copy the existing organizational units and rename the copies

B. You create brand new organizational units. Copy of existing units is NOT allowed

C. You rename the existing organizational units. Creation of new units is NOT allowed

D. You delete or rename the existing organizational units

**Answer: A (LEAVE A REPLY)**

**NEW QUESTION: 35**

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud. Which of the following process steps is the shipping specialist responsible for? (2)

A. Create batches

B. Create outbound delivery

C. Run Advanced Available-to-Promise

D. Add freight costs

**Answer: B,D (LEAVE A REPLY)**

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