

SAP.C_S4CS_2102.v2022-02-22.q34

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NEW QUESTION: 1

Which organizational element determines that the sales area can belong to only one company code?

Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Plant
- B. Division
- C. Sales organization
- D. Distribution channel

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 2

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which apps do you use to analyze the confirmation of sales orders? There are THREE answers for this Question

- A. Sales volume - Credit memos
- B. Sales order items - Confirmed
- C. Sales volume - Check open sales
- D. Sales orders - Demand fulfilment
- E. Sales order items - Backorders

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 3

What can you do with the Simulate Import function of the Manage Your Solution SAP Fiori app? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Test migration data against the system customization.
- B. Import best-practice business transactions and test business processes.
- C. Generate mass business transactions to test the system.
- D. Simulate business process execution.

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 4

Which process steps are mainly automatic in the integration scenarios involving the sap Financial Services Network? 3 answers

- A. Statement conversion
- B. Approval payment/collection
- C. Payment status monitoring
- D. Instruction transfer
- E. Payment status confirmation

Answer: A,D,E [\(LEAVE A REPLY\)](#)

NEW QUESTION: 5

You are taking part in a validation workshop for a scope item, and you identify a gap in a reporting requirement. What do you do? Please choose the correct answer.

- A. Create the change request
- B. Write the extension specifications
- C. Propose possible solutions
- D. Document the gap in detail

Answer: D [\(LEAVE A REPLY\)](#)

NEW QUESTION: 6

What SAP Fiori app do you use to mass upload your customer master data to SAP S/4HANA Cloud?

Please choose the correct answer.

- A. Maintain Business Partner
- B. Customer Master
- C. Create PI Documents
- D. Manage Your Solution

Answer: A [\(LEAVE A REPLY\)](#)

NEW QUESTION: 7

What does SAP provide to customers to accelerate the implementation process for S/4HN Cloud?

- A. Rapid Application Development
- B. SAP Ledonardo
- C. SAP Activate
- D. ASAP

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 8

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud. Which of the following process steps is the shipping specialist responsible for? (2)

- A. Run Advanced Available-to-Promise
- B. Add freight costs
- C. Create outbound delivery
- D. Create batches

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 9

How are analytics capabilities built into SAP S/4HANA Cloud? Please choose the correct answer.

- A. Analytical is installed on a dedicated SAP Fiori server
- B. Analytical is extended by the user to a dedicated SAP Fiori server
- C. Analytical is embedded in the same technical stack as the application
- D. Analytical is installed as an add-on to the application

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Which of the following criteria must a quotation meet to be considered in the Quotation Conversion Rate KPI? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Net Value > 0
- B. Reference to an inquiry
- C. Header status is completed
- D. Valid on the current date

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

Which parameter determines whether a free of charge item is relevant for standard billing or pro forma billing? Please choose the correct answer

- A. Order type

- B. Payment term
- C. Item category
- D. Customer group

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app?

Please choose the correct answer.

- A. Activate the organizational structure and simulate business process execution against it
- B. Test migration data against the system customization without commit
- C. Generate mass business transactions to test the system
- D. Import best-practice business transactions and test business processes

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which organizational units are directly linked to a plant? (2)

- A. Sales office
- B. Company code
- C. Storage location
- D. Credit control area

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 14

Which data objects are standard migration objects in SAP S/4HANA Cloud? There are THREE answers for this Question

- A. Bank master data
- B. Customer open items
- C. Sales organizations
- D. Profit centers
- E. Plants

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud. What does the Create Credit Memo Request process step indicate?

Please choose the correct answer.

- A. Customer's intention to buy the goods
- B. Authorization to pass a credit
- C. Delivery of credit memo to the customer
- D. Intention to pass a credit to the customer

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 16

You are designing the migration of data for a new SAP S/4HANA Cloud customer. What must the customer do to prepare? Please choose the correct answer.

- A. Select the applicable data migration objects from the complete list of objects.
- B. Design the interfaces with the non-SAP legacy system for mass transfer.
- C. Change the provided Microsoft Excel templates to match the customer's requirements.
- D. Design the programs or reports needed to extract the legacy data.

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which organizational unit represents a place to produce materials or provide goods and services? Please choose the correct answer.

- A. Storage location
- B. Plant
- C. Company code
- D. Sales organization

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

Which of the following are main steps in the free of charge delivery process? (2)

- A. Perform delivery split
- B. Confirm proof of delivery
- C. Create outbound delivery
- D. Create sales order

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

In the Planning Apps for Sales (100) scope item, which of the following does the pan layout generated by the system depend on? There are TWO answers for this Question

- A. Attributes defined by the user

- B. Plan data defined by the user
- C. Version defined by the user
- D. Dimensions defined by the user

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 20

You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. What do you create during the customer returns process? (3)

- A. Billing document
- B. Billing block
- C. Delivery
- D. Return order
- E. Inspection lot

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales? Please choose the correct answer.

- A. Billing clerk
- B. Sales manager
- C. Returns refund clerk
- D. Shipping specialist

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud. Which business role can post goods issues?

- A. Inventory manager
- B. Shipping specialist
- C. Resource manager
- D. Warehouse clerk

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

How does the implementation consultant support the customer during Fit-to-Standard workshops?

There are TWO answers for this Question

- A. Highlight gaps that require configuration or extensibility decisions
- B. Show and explain all available self-service configuration UIs
- C. Demonstrate SAP Best Practices in the Starter system

D. Review current custom code in the customer system

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

Which technology is used to integrate SAP S/4HANA Cloud with other SAP and non-SAP applications?

A. SQL Connect function

B. Direct connectivity

C. SAP Landscape Transformation Replication Server

D. SAP Change and Transport System

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 25

You evaluate a predictive model. What is the value range of predictive power and prediction confidence? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

A. From 0 to 1

B. From 0 to 100

C. From 0 to 10

D. From 0 to 1000

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 26

In which implementation phase do you perform data load preparation? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

A. Realize

B. Deploy

C. Explore

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 27

During Convergent Billing (IMC), you need to combine multiple documents in a subsequent billing document. Which of the following document item characteristics must be identical?

(2)

A. Billing date

B. Ship-to party

C. Payer

D. Incoterms

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 28

Which activities can you execute in the Maintain Business Roles SAP Fiori app? There are TWO answers for this Question

- A. Maintain catalog roles
- B. Assign business catalogs to a Business role
- C. Assign authorization profiles to a business role
- D. Maintain general restrictions

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 29

Which user ID must be locked for security reasons after you create an administrator business user?

Please choose the correct answer.

- A. SAP Customer Initial User (SAP_CUST_INI)
- B. SAP Customer Business User (SAP_CUST_BUS)
- C. SAP Lifecycle Management Administrator (SAP_LMADM)
- D. SAP E-Mail Inbound Processing (SAP_SMTP_IN)

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 30

You want to authenticate employees in SAP Cloud Identity. In which app can you download a .CSV file with the list of users? Please choose the correct answer.

- A. Maintain Catalog Roles
- B. Maintain Business Users
- C. Maintain Business Roles
- D. Maintain Communication Users

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 31

What can you do with the Manage Sales Quotations app? (3)

- A. Reject all items for a selected sales quotation
- B. Execute the price determination for a selected sales quotation
- C. Extend the validity period for a selected sales quotation
- D. Process output for a selected sales quotation
- E. Search for sales quotations using a free text search

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 32

You reviewed the project scope and identified the corresponding resources Based on the SAP Activate methodology, which activities must you perform in the Explorer phase? 2 answers

- A. Configure the organizational structure and chart of accounts in the system
- B. Use the Starter system to demonstrate SAP Best Practice processes
- C. Use the Quality system to demonstrate SAP Best Practice processes
- D. Conduct the Fit to Standard analysis to identify fits gaps and perceived gaps

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 33

How do you manage the organizational structure in SAP S/4HANA Cloud? Please choose the correct answer.

- A. The new SAP S/4HANA Cloud tenant comes with a basic organizational structure
- B. You create new units as copies of the existing ones
- C. You can delete the organizational units you do NOT need
- D. The structure is fixed and cannot be modified
- E. The new SAP S/4HANA Cloud tenant comes with an organizational structure that includes all the possible organizational units
- F. The structure is generated upon client activation
- G. The new SAP S/4HANA Cloud tenant comes with a best-practice organizational structure
- H. The new SAP S/4HANA Cloud tenant comes with no organizational structure

Answer: (SHOW ANSWER)

NEW QUESTION: 34

Why do you use APIs? (2)

- A. To connect your SAP S/4HANA Cloud system to other systems
- B. To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system
- C. To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform
- D. To enhance pre-delivered applications with custom fields for you SAP S/4HANA Cloud system

Answer: ([SHOW ANSWER](#))

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