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NEW QUESTION: 1

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct Answers to this question.

- A. Condition category
- B. Condition record
- C. Condition type
- D. Condition type groups

Answer: (SHOW ANSWER)

NEW QUESTION: 2

When the system uses a free goods determination record to allocate free goods in a sales order, which elements influence item category determination for the free-of-charge item?

Note: There are 3 correct answers to this question.

- A. The condition category for the discount condition type
- B. The item category group from the material master
- C. The item category of the higher-level item
- D. The item category usage provided by the ABAP code
- E. The material price group from the material master

Answer: A,B,C (LEAVE A REPLY)

NEW QUESTION: 3

To what do you assign a material listing procedure?

- A. Sales organization and sales document type
- B. Sales item category
- C. Sales document type

D. Sales area, document pricing procedure, and customer pricing procedure

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 4

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

A. Quantity contract

B. General value contract

C. Material-related value contract

D. Scheduling agreement

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 5

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct Answers to this question.

A. The document flow is updated.

B. The overall status of the delivery is set to complete.

C. Delivery requirements in material planning are updated.

D. The billing document can now be created.

E. The warehouse task status is set to complete.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

What can you configure in a billing type? Note: There are 2 correct answers to this question.

A. Item number increment

B. Reference mandatory indicator

C. Billing type for cancellation

D. Default delivery type for billing

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Where do you configure the default billing type to be used for delivery-related billing?

A. Sales document item category

B. Copying control

C. Sales document type

D. Delivery type

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 8

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A.** The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- B.** The process flow can be used to directly resolve issues as quickly as possible.
- C.** The app shows cost simulations for all possible order fulfillment scenarios.
- D.** Icons and colors are used in the app to represent different types of issues.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 9

Which type of SAP S/4HANA app delivers exception-based processing, combining analytics with follow-up actions to resolve issues?

- A.** Transactional apps
- B.** Factsheets
- C.** SAP S/4HANA embedded analytics
- D.** SAP Smart Business

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 10

Which of the following is a characteristic of decision table processing as used in BRF+ output management?

- A.** Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- B.** It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- C.** Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- D.** It is possible to maintain multiple condition column cells, but only one result column cell for each table row

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 11

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A.** Company
- B.** Organization
- C.** Group
- D.** Sold-to party

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 12

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Transportation group
- B. Plant
- C. Sales document type
- D. Loading group
- E. Shipping conditions

Answer: (SHOW ANSWER)

NEW QUESTION: 13

How can you reduce the maintenance effort for customer master data? Note: There are 2 correct answers to this question.

- A. Use the common master data concept.
- B. Use business partner roles.
- C. Use multi-address handling.
- D. Use customer-vendor integration.

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 14

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations. Which benefit can be achieved by this?

- A. Procurement costs can be reduced.
- B. Capacity overloads can be avoided.
- C. Goods distribution can be optimized.
- D. More sales orders can be confirmed.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 15

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The Billing Block field in the credit memo request must be empty.
- B. Copying control must exist between the sales document and the billing document.
- C. The billing document of the original customer invoice must be cancelled.
- D. An appropriate reason for rejection must be assigned to the original sales order item.

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 16

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set the Item Relevant for Delivery indicator in the item category.
- B. You need to set up the item category as relevant for delivery-related billing.

- C. You need to set up copying control in Logistics Execution System for the item category.
- D. You need to set the Schedule Lines Allowed indicator in the item category.

Answer: B,D (LEAVE A REPLY)

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NEW QUESTION: 17

What can you set up in copying control for billing documents? Note: There are 2 correct answers to this question.

- A. Assignment number
- B. Update pricing
- C. Billing type for cancellation
- D. Update document flow

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 18

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app? Note: There are 2 correct answers to this question.

- A. With transaction VF04, a user can cancel a collective billing run.
- B. With transaction VF04, a user can simulate the creation of multiple billing documents.
- C. With the app, a user can block the automatic posting of billing documents.
- D. With the app, a user can set default billing blocks for sales documents.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 19

You already have a condition record for a material price that is valid for the whole year. In addition to this standard price, you now have to set up a special sales price for this material that is only valid for the next two weeks. After this special price period, the standard price should be valid How do you maintain this requirement? Note: There are 2 correct answers to this question.

- A. Use the Creation of Price Lists app.
- B. Use the Change condition transaction (transaction code VK12).

C. Use the Manage Prices - Sales app.

D. Use the Create condition with template transaction (transaction code VK14).

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 20

You are using incompleteness procedures in your system. To which elements can they be assigned? Note: There are 3 correct answers to this question.

A. Item category

B. Material type

C. Business partner category

D. Schedule line category

E. Partner function

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 21

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD). What do you find out? Note: There are 2 correct answers to this question.

A. A Delivery Free of Charge is used to deliver material due to a complaint.

B. A Subsequent Delivery Free of Charge has to be created with reference to a preceding document.

C. Documents of both document types can use the same item category.

D. In both cases, materials are priced and billed normally but the shipping is free of charge.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

A. In the order header, set order combination to allowed.

B. In the order header, set the Complete Delivery indicator.

C. In each order item, set complete delivery to required.

D. In each order item, set partial deliveries to required.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 23

When performing backorder processing, which confirmation strategies can you select?

Note: There are 3 correct Answers to this question.

A. Redistribute

B. Drop

C. Obtain

D. Fill

E. Gain

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 24

Which channels are supported by BRF+ Output Management? Note: There are 3 correct answers to this question.

A. XML

B. Dale

C. Print

D. Email

E. Fax

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 25

You want to process and monitor outbound deliveries. Which organizational unit supports this?

A. Plant

B. Warehouse number

C. Shipping point

D. Distribution channel

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

A. Outbound delivery item category

B. Materia

C. Outbound delivery type

D. Shipping point

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 27

Where can you control whether a material availability check can be performed? Note: There are 3 correct answers to this question.

A. In the requirements class

B. In the sales order item category

C. In the customer master record

D. In the material master record

E. In the schedule line category

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 28

Which of the following is a use case for a billing plan type?

- A. Milestone billing
- B. Invoice lists
- C. Convergent billing
- D. Settlement management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. Material-related value contract
- B. Quantity contract
- C. Scheduling agreement
- D. General value contract

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 30

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order item category
- B. Shipping point
- C. Sales order type
- D. Shipping conditions

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 31

What could be the origin of a partner in a sales order? Note: There are 2 correct Answers to this question.

- A. General value contract
- B. Customer hierarchy
- C. Preceding condition contract
- D. Business partner category

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 32

Which of the following basic functions are based on the condition technique? Note: There are 3 correct answers to this question.

- A. Free goods
- B. Account determination
- C. Listing and exclusion
- D. Incompletion processing
- E. Partner determination

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 33

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

- A. Free goods
- B. Material listing
- C. Item proposal
- D. Material determination

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 34

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?

- A. The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.
- B. The With Reservations indicator is set in the configuration of the scope of availability check.
- C. The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
- D. The Complete Delivery indicator is set in the business partner master record and in the customer material info record.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 35

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A. Ship-to party
- B. Customer material info record
- C. Material master
- D. Material determination
- E. Sold-to party

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 36

You want to use billing as part of the sales process. Which organizational units must be configured? Note: There are 2 correct answers to this question.

- A. Business area
- B. Profit center
- C. Sales organization
- D. Company code

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 37

You sell a product for which there is a bill of material. What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The material entry type in the sales document type
- B. The structure scope in the item category of the main item
- C. The item usage during the item category determination of each sub-item
- D. The delivery group in the item category of the sub-item

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

Your company uses various strategies to supply your customers with goods and/or services. Which organizational structure element can be used to model these strategies?

- A. Distribution channel
- B. Sales office
- C. Sales organization
- D. Shipping point

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Index indicator for condition type K029.
- B. You need to set up condition type K029 as a header condition.

- C. You need to set up condition type K029 as a group condition.
- D. You need to set the Condition Update indicator for condition type K029.

Answer: (SHOW ANSWER)

NEW QUESTION: 40

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- A. Set up condition type groups for the freight charge.
- B. Set up the freight charge as a header condition.
- C. Assign a group condition routine to the freight charge.
- D. Set up calculation type B (fixed amount) for the freight charge.

Answer: A (LEAVE A REPLY)

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