

Salesforce.201-Commercial-Banking-Functional.v2023-03-27.q48

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NEW QUESTION: 1

To use RLTV, financial institutions need to ensure they currently use which of the following features?

- A. Both Enhanced Collateral Management and Total Exposure
- B. Total Exposure
- C. None of the above
- D. Enhanced Collateral Management

Answer: D (LEAVE A REPLY)

NEW QUESTION: 2

When using Spreads, what is the most likely reason an end user is unable to select the Show operations checkbox?

- A. Field level security is too high
- B. Missing Underwriting Permission Set
- C. Spreads was configured incorrectly
- D. They are not an administrator

Answer: B (LEAVE A REPLY)

NEW QUESTION: 3

True or False? During Approval Process, the Stage field on Product Package and Loan are what controls the syncing for Approval.

- A. True
- B. False

Answer: B (LEAVE A REPLY)

NEW QUESTION: 4

What determines the available choices of Product Line, Product Type, and Product picklists?

- A. Workflow + Field update
- B. Clickback protection
- C. Field Level Security
- D. Field Dependencies

Answer: D (LEAVE A REPLY)

NEW QUESTION: 5

True or False? The Product Catalog can dictate the type of placeholders that render in Document Manager.

- A. False
- B. True

Answer: B (LEAVE A REPLY)

NEW QUESTION: 6

The 'Decline Loan' button is at the top of the _____ page.

- A. Contact
- B. Loan
- C. Relationship
- D. Lead

Answer: C (LEAVE A REPLY)

NEW QUESTION: 7

The nCino UI provides the users with all of the following, except:

- A. Consistent experience across devices
- B. A Streamlined navigation and presentation of data by keeping all relevant information in one view pane (you are only presented with the information you need to know)
- C. An intuitive layout that reduces learning curve in adapting to and using the layout effectively
- D. A 1-to-1 replacement of native Salesforce UI functionality

Answer: B (LEAVE A REPLY)

NEW QUESTION: 8

What objects are standard supported for Document Manager?

- A. -Collateral
- B. -Treasury Services
- C. -Deposits
- D. -Product Package
- E. -Relationship

F. -Loan

Answer: A,B,C,D,E,F ([LEAVE A REPLY](#))

NEW QUESTION: 9

True or False? On a Change Memo, you have to manually go back into the Loan record to update any new changes to fields like terms, rate, amount, etc.

A. False

B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 10

Which Risk Grade Factor Type would you use for a number based selection?

A. Unit

B. Quantitative

C. Qualitative

D. Template

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 11

When configuring the form template, which of the following items are nCino's recommended best practices?

A. Copy field API Values from the "Show Available Fields" window to eliminate any misspellings caused by manual entry.

B. Utilize the Schema Builder functionality when uncertain about how to query to a certain field on a related object to understand the data structure and how objects are connected.

C. When configuring a query within a table, navigate to Table Properties and uncheck the "Automatically Resize" checkbox.

D. Ensure that all quotation marks within queries are the straight quotes " " instead of utilizing the curly Microsoft Word quotation marks.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

True or False? Activity History shows any prior CRM activities performed (phone calls, email sent, meetings, etc) and Open Activities shows any pending tasks.

A. False

B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

What Icon represents a Loan record in nCino?

A. Money Bag

- B. Coin
- C. Small Green Man
- D. Folder

Answer: A (LEAVE A REPLY)

NEW QUESTION: 14

When setting a Route to look at a VisualForce Page what field holds the API name of the VisualForce Page?

- A. App Name
- B. Screen Name
- C. Route Name
- D. Body

Answer: D (LEAVE A REPLY)

NEW QUESTION: 15

You can create a new task off of which of the following objects?

- A. Covenant
- B. Loan Modification
- C. Change Memo
- D. All of the above
- E. Risk Rating

Answer: D (LEAVE A REPLY)

NEW QUESTION: 16

True or False? The relationship statistics section comes with a default collection of exposure calculations.

- A. True
- B. False

Answer: A (LEAVE A REPLY)

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NEW QUESTION: 17

What method of organization should be used to create the Loan Document Manager Smart Checklists?

- A. Use Loan Amount and Product Line only
- B. Start with least common documents with broad criteria, work your way down to smaller groups
- C. Start with most common documents with broad criteria, work your way down to smaller groups with more granular criteria
- D. Start with random documents, no one way is easier

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 18

An Advance Rate override will impact which record?

- A. Collateral Pledged
- B. Collateral Type
- C. Collateral Management
- D. All of the Above

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

True or False? Fields can be made Editable in the Pending Facilities section in Product Package.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 20

What is the name of the junction object that typically ties Loans to Relationships and Deposits?

- A. Entity Management
- B. Connections Plus
- C. Entity Involvement
- D. Collateral Management

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 21

True or False: The packaged Setup of nCino UI will have Risk Rating already configured.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 22

True or False: When Creating a New Route you should always click the New Button.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 23

What is the name of the junction object that typically ties Loans and Deposits to Relationships?

- A. Connection Plus
- B. Entity Involvement
- C. Collateral Management
- D. Entity Engagement

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 24

True or False? List views should be created for each Stage on the Loan Object.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

How do I Modify/Renew a Loan from Product Package?

- A. Credit Actions button
- B. Manage Loan button
- C. Navigate to loan and then modify/renew
- D. Bulk Actions button

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 26

True or False? When you log a call, you are also given the ability to create a follow-up task on the same page, if needed.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 27

The Product Catalog is configured on the back end by using what tool?

- A. Copy Loan Plus Tool
- B. Document Manager Tab
- C. Standard Cloner Tool

D. DM Admin Tool

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 28

True or False? Informatica loads run on a manual sync. The admin must tell the sync to run.

A. False

B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

True or False: Appending 'tool-' OR 'action-' to the beginning of an App Name on the Route object will make the Route display in the Magic Wand.

A. True

B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

When configuring the form template, which of the following items are nCino's recommended best practices?

A. Copy field API values from the "Show Available Fields" window to eliminate any misspellings caused by manual entry

B. Utilize the Schema Builder functionality when uncertain about how to query to a certain field on a related object to understand the data structure and how the objects are connected

C. Ensure that all quotation marks within queries are the straight quotes " " instead of utilizing the curly Microsoft Word quotation marks " "

D. When configuring a query within a table, navigate to Table Properties and uncheck the "Automatically Resize" checkbox

Answer: A,B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 31

Nodes in the Overview Tab can be directed to which of the following?

A. The Loan Object or the the Report Object

B. The Loan Object or the Dashboard Object

C. A specific List View or a specific Report

D. A specific List View or a specific Dashboard

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 32

Which of the following are true about the LLC_BI__Fee__c object? (Choose 2)

- A. One Fee record is used to store all the Fees for a Loan.
- B. Every Fee on a loan has a separate unique record to represent that Fee.
- C. It has a Master Detail Relationship up to the Loan object.
- D. It has a Lookup Relationship up to the Loan object.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 33

Collateral Management records must have what child record?

- A. All of the Above
- B. Collateral Ownership
- C. Collateral Pledged
- D. Lien

Answer: B (LEAVE A REPLY)

NEW QUESTION: 34

When using nCino Forms Generation, where are the templates stored so that a user can access to edit?

- A. Forms Manager
- B. Forms Templates
- C. nCino Administration
- D. Templates can't be edited once saved

Answer: A (LEAVE A REPLY)

NEW QUESTION: 35

Where can the Interest Accrual Method be changed?

- A. Index
- B. Manage Rates Tab
- C. Product Type
- D. Product Line

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 36

For a user to generate a record below the Main on the loan record in nCino, which button are you required to add to the page layout?

- A. Manage Customer Portal
- B. Sharing
- C. Credit Memo
- D. New Limit/Sub/Takedown

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 37

True or False? You don't need a field set in order to Build the Layout for a Screen Section.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 38

Which of the following is NOT an example of a Fee that should be tracked using the nCino Fee Management feature?

- A. Credit Card Late Payment Charge
- B. Loan Origination
- C. Appraisal
- D. Attorney

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

Select the options that best summarize what a Product Package is. (Choose all that apply)

- A. Manage Relationship Statistics
- B. Unified Credit Memo and Forms Gen
- C. Bulk Actions to Loans (Modify/Renew, Submit for Approval, Review)
- D. Aggregation of Loans and ancillary data (Fees, Collateral, etc.)

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 40

For a user to add a 'Non-Standard' Fee to a loan:

- A. They need access to a text field labeled 'other' to enter the fee type
- B. The Fee must exist as a record of the Template Object
- C. The Fee must exist as an option in the 'Fee Type' picklist on the Fee Object
- D. They need a special custom object to track Non-Standard Fees

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 41

True or False? A Loan converts to a lead through the "Convert to nCino" button.

A. False

B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 42

True or False? Workbench can be used to query salesforce records that are otherwise difficult to report on.

A. False

B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 43

True or False? An approval process can fire email alerts to groups of users.

A. True

B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 44

True or False: The Process Overview enables nCino users to have a comprehensive view of all Relationships in the system.

A. True

B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 45

After you begin Spreading, what is the first step a user must complete before adding income statements?

A. Select number of months in a period

B. Set Fiscal Year End

C. Export the bundle

D. Check the Common Sizing box

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 46

Which fields must be filled out when converting a Lead to a Loan?

A. Product Information

B. Related Entities

C. Customer Contact Information

D. Relationship and Loan Lookups

Answer: A ([LEAVE A REPLY](#))

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NEW QUESTION: 47

Which SOQL Query would return the fields: Name, Billing address (street,city,state,zip) and phone number of all Relationships (Account) with the billing state of North Carolina with no syntax errors?

- A. SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT WHERE BILLINGSTATE = 'NC'
- B. SELECT NAME, BILLING ADDRESS, FROM ACCOUNT WHERE BILLINGSTATE = 'NC'
- C. SELECT NAME, BILLING ADDRESS PHONE FROM ACCOUNT WHERE BILLINGSTATE = NC
- D. SELECT NAME, BILLING ADDRESS, PHONE FROM ACCOUNT HAVING BILLINGSTATE = 'NC'

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 48

When configuring a form template from the Loan object and attempting to capture the values for fields on a related object, how must the start of the query be configured to "call-out" to that other object?

- A. {{LIST="Object_API_Name"}}
- B. {{LIST="Field_API_Name"}}
- C. {{FIELD="API_Name"}}
- D. {"API_Name"}}

Answer: ([SHOW ANSWER](#))

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