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NEW QUESTION: 1
What are three options available to the administrator to help with this issue? Choose 3 answers
A. Move some page components behind a tab.
B. Remove some of the fields displayed.
C. Deactivate unnecessary validation rules.
D. Convert all Process builders to flows.
E. Reduce the number of related lists displayed.
Answer: A,B,E (LEAVE A REPLY)
Explanation
To help with this issue, the administrator can do the following options:
Move some page components behind a tab. This will reduce the number of components that load initially and improve performance.
Remove some of the fields displayed. This will reduce the amount of data that needs to be retrieved and rendered on the page.
Reduce the number of related lists displayed. This will also reduce the amount of data that needs to be retrieved and rendered on the page. References:
https://help.salesforce.com/s/articleView?id=sf.lex_performance_considerations.htm&type=5

NEW QUESTION: 2
How should an administrator support a finance team that is trying to use Opportunity data to keep an eye on their pipeline rather than manually calculating anticipated income for the quarter?
A. Run a report at the end of each quarter to update the finance team on pipeline status.
B. Set up collaborative forecasting to view quota against the open pipeline.

C. Create a custom Forecasting object to inform the finance team on the status of deals.
D. Show the finance team how to use the Opportunity Kanban List View.
Answer: B (LEAVE A REPLY)
Explanation
To help the finance team use Opportunity data to keep an eye on their pipeline without manually calculating anticipated income for the quarter, the administrator should set up collaborative forecasting. Collaborative forecasting allows users to view quota against open pipeline and make adjustments based on changing business conditions. References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5

NEW QUESTION: 3
Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system.
The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.
What are two ways the administrator should load the data?
Choose 2 answers
A. Use an Upsert operation to load data.
B. Use an Insert operation to load data.
C. Replace the Salesforce record ID with the External ID.
D. Map an External ID data value to the object.
Answer: B,D (LEAVE A REPLY)
Explanation
Use an Insert operation to load data because the data is not already in Salesforce and does not need to be updated or deleted3. Map an External ID data value to the object because External IDs are used to create relationships between records that are being imported and records that already exist in Salesforce4.
References: 3 https://help.salesforce.com/s/articleView?id=sf.data_loader_insert.htm&type=5 4 https://help.salesforce.com/s/articleView?id=sf.data_loader_relationships.htm&type=5

NEW QUESTION: 4
Cloud Kicks has just released a new Process Builder on the Account in production. The end users keep getting error messages that prevent them from completing their updates to the Account.
Which three things should the administrator do to resolve this issue?
Choose 3 answers
A. Review the Error Email for the Process Builder and rectify the issues.
B. Manually make the updates to the Account as the logged-in user.
C. Deactivate the Process Builder in production.
D. Have the users refresh the Account page so they get the current Process Builder.

E. Fix the Process Builder in a sandbox and migrate the change to production.
Answer: A,C,E (LEAVE A REPLY)
Explanation
To resolve the issue with the Process Builder, the administrator should do the following steps:
Review the Error Email for the Process Builder and rectify the issues. The error email contains information about what caused the error and how to fix it.
Deactivate the Process Builder in production. This will prevent further errors from occurring while the administrator fixes the Process Builder.
Fix the Process Builder in a sandbox and migrate the change to production. This will ensure that the Process Builder is tested and validated before deploying it to production.
References:
https://help.salesforce.com/s/articleView?id=sf.flow_troubleshoot_error_email.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_deploy.htm&type=5

NEW QUESTION: 5
Ursa Major Solar offers customers annual service contracts. Account owners should receive an email renewal reminder I month before their customer's planned expiration date. The administrator builds a flow to automate the process, which runs when a record is created, and tests several possible scenarios.
What win occur if the expiration date is changed from January 1 of the next year to yesterday?
A. The flow is unable to run and a flow error message Is sent to the user who Initiates the flow.
B. The Interview resumes 1 month before the original expiration date and will send the email at that rime.
C. The Interview is rescheduled based on the expiration date and sends the email on the last day of the current month.
D. The resume event is recalculated and the email goes out to the account owner immediately.
Answer: D (LEAVE A REPLY)
Explanation
The resume event is recalculated and the email goes out to the account owner immediately because the flow uses a scheduled path that evaluates the expiration date field every time it changes. When the expiration date is changed to yesterday, the flow resumes immediately and executes the action of sending the email

NEW QUESTION: 6
Cloud Kicks uses a dashboard with multiple components based on Account, Case, and Opportunity reports.

The system administrator adds a dashboard filter on Account Owner. When filtering the dashboard by Account Owner, records are now missing from several Opportunity components.

What is the recommended way for the system administrator to resolve this issue?

A. Add a cross-filter to the Opportunity source reports.

B. Use a custom report type for Accounts with or without Opportunities.

C. On the Opportunity components, change the equivalent field.

D. Create a joined Accounts and Opportunities report for the components.

Answer: C (LEAVE A REPLY)

Explanation

The equivalent field is the field that matches the dashboard filter field on the source report object. For example, if the dashboard filter is on Account Owner, then the equivalent field on the Opportunity object is Opportunity Owner. Changing the equivalent field ensures that the dashboard filter applies correctly to the Opportunity components. References: https://help.salesforce.com/s/articleView?id=sf.dashboard_filters.htm&type=5

NEW QUESTION: 7

The sale VP notices several sales reps generating a contract too early in the sales stage. The help correct this Behavior, the has requested the Create Contract button only be available when the opportunity reach...

negotiation stage.

How should the administrator meet this requirement?

A. Create a validation rule.

B. Configure dynamic action.

C. Create a custom permission.

D. Modify page layout.

Answer: B (LEAVE A REPLY)

Explanation

Dynamic actions are a way to conditionally display actions on a record page based on criteria such as field values, user profile, device type, or record type. Dynamic actions can help streamline the user interface and guide users to take the right actions at the right time. Dynamic actions can be used to show or hide the Create Contract button based on the opportunity stage value

NEW QUESTION: 8

When an Account has more than five open opportunities over US$10,000, the sales rep should have an option on the Account page to start the escalation process to allocate additional resources.

Which two configurations should the administrator create?

Choose 2 answers

A. Component Visibility filter

B. Formula field
C. Roll-Up Summary field
D. Dynamic Forms
Answer: (SHOW ANSWER)
Explanation
Formula field and Dynamic Forms should be created to meet the requirements because a formula field can be used to count the number of open opportunities over US$10,000 related to an account using a roll-up summary filter condition, and Dynamic Forms can be used to display or hide a component on an account page based on a visibility filter using the formula field value. References:
https://help.salesforce.com/s/articleView?id=sf.customize_functions_i_z.htm

NEW QUESTION: 9
Cloud Kicks (CK) typically sells Its products direct to consumer and tracks sales using the Order object In Salesforce. The head of sales has now decided that CK will also sell to retail locations for resale. The administrator wants to leverage opportunities and opportunity products for these new deals.
What should the administrator do to track accurate sales data on opportunities?
A. Create new Products with the new retail pricing.
B. Add a new Order Process for Orders generated from opportunities.
C. Create a new Price Book for the new retail pricing.
D. Add a required lookup field from the Order to the opportunity.
Answer: C (LEAVE A REPLY)
Explanation
A price book is a list of products and their prices that can be added to an opportunity. A product can have different prices for different markets or segments, and these prices are stored in different price books. In this case, the administrator should create a new price book for the new retail pricing and add the products that are sold to retail locations for resale. This way, the users can select the appropriate price book and products for their opportunities based on the type of customer they are selling to. References:
https://help.salesforce.com/s/articleView?id=sf.products_pricebooks.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.products_define.htm&type=5

NEW QUESTION: 10
users at Northern Trail Outfitters have a lot of fields on their new account records because they track their accounts and competitors on the Account object. For accounts created for customers, they need access to different fields than the accounts used to track competitors. For partner accounts, they need different values in the Industry field.
What should the administrator use to resolve the issues?
A. Business Processes
B. Required Fields

C. Flow Builder
D. Record Types
Answer: (SHOW ANSWER)
Explanation
record types allow administrators to offer different business processes, picklist values, and page layouts to different users based on their profiles. By using record types for accounts and contacts at AW Computing, administrators can track their accounts and competitors on different record types with different fields on their page layouts. For partner accounts, they can also use record types to specify different values in the Industry picklist field.
References: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION: 11
AW Computing has a private sharing model for Its accounts, but a sales rep occasionally needs ass/stance from an engineer. What feature should be used to grant the engineer access to the necessary account, while maintaining the company's data security?
A. Permission Set
B. Permission Set Group
C. Account Teams
D. Custom Profile
Answer: C (LEAVE A REPLY)
Explanation
Account teams are groups of users who work together on an account. Administrators can enable account teams and grant team members different levels of access to accounts and related records such as contacts, opportunities, and cases. By using account teams, Cloud Kicks can grant engineers access to the necessary accounts when they need assistance from them, while maintaining data security for other accounts that they do not need to access. References: https://help.salesforce.com/s/articleView?id=sf.accountteam.htm&type=5

NEW QUESTION: 12
An administrator is creating a custom Opportunity record page for Sales users for new logo opportunities.
They need to control what fields display on the record when a sales user is viewing the opportunity.
Where should the administrator edit what fields display in the details of the record page?
A. Record Detail Component
B. Custom Lightning Component
C. Record Types
D. Page Layout
Answer: D (LEAVE A REPLY)

Explanation

The fields that display in the details of the record page are controlled by the page layout assigned to the user's profile and record type. The administrator can edit the page layout to add, remove, or reorder fields on the record page. References:
https://help.salesforce.com/s/articleView?id=sf.customize_layouts.htm&type=5

NEW QUESTION: 13

The support operations team has noticed some Invalid data In the custom Primary issue picklist field on case records. They are unsure of what the issue is since the field is being updated by an automated procedure and there Is a validation rule to ensure clean data on case records.

Why arc records being updated with data that violates the validation rule?

A. The data change Is triggered by an update record Flow element.

B. The field is being updated by a workflow field update.

C. The field is being updated by an Apex before trigger.

D. The user has the Modify All Data permission on the object.

Answer: B (LEAVE A REPLY)

Explanation

The field is being updated by a workflow field update is why records are being updated with data that violates the validation rule. A workflow field update is a way to automatically change the value of a field when a workflow rule evaluates to true. A workflow field update can bypass validation rules and other security controls when updating a field value, which can result in invalid data being stored in the record.

NEW QUESTION: 14

Which two ways can an administrator review the page performance for a Lightning record page?

Choose 2 answers

A. Lightning Usage App

B. Analyze Button

C. Activation Button

D. Pages Menu

Answer: (SHOW ANSWER)

Explanation

The Analyze button is a tool that allows administrators to view the performance metrics of a Lightning record page, such as load time, component count, and component type. The Pages menu is a tool that allows administrators to access the Lightning Page Performance Optimizer app, which provides recommendations and best practices for improving the performance of a Lightning record page

NEW QUESTION: 15

Ursa Major Solar has a junction object that connects Docs with Solar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object. What access docs the user need to be able to see the solar panel records?

A. Read permission is required on both master records.

B. Access permission Is not required on either master record.

C. Create permission Is required on both master records.

D. Read permission is required on at least are master record.

Answer: D (LEAVE A REPLY)

Explanation

To access a junction object record, a user needs to have at least read permission on one of its master records and on the junction object itself. If the user does not have access to either master record, they cannot access the junction object record. If the user has access to both master records, they can access the junction object record with the most permissive access level of either master record. References:
https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules_types.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION: 16

Ursa Major Solar wants to add a chat component to its corporate website, where its service agents can respond directly from Salesforce.

What are two considerations the administrator should understand before adding Chat to the Service Console?

Choose 2 answers

A. Chat is unavailable in Lightning Experience if also using Omni-Channel.

B. Chat can only be added to Standard navigation Lightning apps.

C. Chat must be routed with Omni-Channel in Lightning Experience.

D. Chat can only be added to Console navigation Lightning apps.

Answer: C,D (LEAVE A REPLY)

Explanation

Chat must be routed with Omni-Channel in Lightning Experience because Omni-Channel is the only way to route chats to agents in Lightning Experience . Chat can only be added to Console navigation Lightning apps because Chat is a console app feature and requires a console app with a console navigation style2. References:
1 https://help.salesforce.com/s/articleView?
id=sf.live_agent_chat_omnichannel.htm&type=5 2
https://help.salesforce.com/s/articleView?id=sf.live_agent_chat_app.htm&type=5

NEW QUESTION: 17
What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?
A. Before save How Trigger
B. Batch Update
C. Workflow Rule Field Change
D. Screen Row
Answer: A (LEAVE A REPLY)
Explanation
A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. References:
https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5

NEW QUESTION: 18
Cloud Kicks has Service end Soles Manager roles that need to be able to see a I Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria.
What should the administrator do to allow the service and sales Manager to sec all Accounts?
A. Configure a custom profile for each manager that gives them view All on Accounts.
B. Set the organization-wide default for Accounts to Public Read Only.
C. Create a permission set with view All to Accounts and assign it to the Service and Sales Managers.
D. Move the Service and Sales Managers higher in the role hierarchy.
Answer: (SHOW ANSWER)
Explanation

A permission set is a collection of settings and permissions that can extend users' functional access without changing their profiles. By creating a permission set with view All on Accounts and assigning it to the service and sales managers, an administrator can grant them access to all account records in their org without modifying their existing profiles. References:
https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

NEW QUESTION: 19

AW Computing has implemented the Contacts to Multiple Accounts functionality. Users should be able to distinguish between contacts and related contacts.
What should the administrator do to configure the account page layout?

A. Display both the contacts and the related contacts related lists.
B. Display the related accounts related list on the page layout.
C. Display the related contacts related list and add the direct field.
D. Display the contacts related list and add the related field.

Answer: C (LEAVE A REPLY)

Explanation
Displaying the related contacts related list and adding the direct field will allow users to distinguish between contacts and related contacts. The related contacts related list shows all contacts that are related to an account, either directly or indirectly. The direct field indicates whether a contact is directly associated with an account or not. By adding this field to the related list, users can easily see which contacts are direct and which are not.
References: https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts_direct_field.htm&type=5

NEW QUESTION: 20

An administrator is given a .csv file of 5,000 leads with External Id and Status fields. They need to match existing and add new records with Data Loader.
What action should be taken to populate the Status field on the records and add new records?

A. Export
B. Update
C. Insert
D. Upsert

Answer: (SHOW ANSWER)

Explanation
Upsert is an operation that can either update existing records or insert new records based on the External Id field. This way, the administrator can match existing leads and add new ones with Data Loader. References:

https://help.salesforce.com/s/articleView?id=sf.data_loader_upsert.htm&type=5

NEW QUESTION: 21

What should an administrator do to keep secure fields protected in email templates'?

A. Implement GDPR.

B. Set up an approval process for email alerts.

C. Remove the fields from the email.

D. Use classic encrypted fields.

Answer: C (LEAVE A REPLY)

Explanation

The best way to keep secure fields protected in email templates is to remove them from the email altogether.

Classic encrypted fields are not supported in email templates, and implementing GDPR or setting up an approval process for email alerts do not prevent unauthorized users from viewing sensitive data in emails.

References:

https://help.salesforce.com/articleView?id=security_pe_classic_encryption_considerations.htm&type=5

NEW QUESTION: 22

Cloud Kicks has organization-wide snaring defaults on the opportunity set to prvete. However, members of the finance team need to see closed won opportunities. The Drama team members all have roles under the finance director, while the sales team members have roles under the sales marager.

Which two options should the administrator use to meet these criteria?

Choose 2 answers

A. Share with roles and subordinates of the finance cirector role.

B. Make an owner-based sharing rule where the wnn field - true.

C. Create a criteria-based sharing rule where the won field = true.

D. Select all opportunities owned by the sales manager role.

Answer: A,C (LEAVE A REPLY)

Explanation

Two options that the administrator should use to meet these criteria are:

Share with roles and subordinates of the finance director role. This option allows you to grant access to records based on the role hierarchy of your org. You can share records with users who are in a specific role or in roles below that role in the hierarchy. In this case, you can share records with roles and subordinates of the finance director role, which includes all the members of the finance team.

Create a criteria-based sharing rule where the won field = true. This option allows you to grant access to records based on certain field values or formulas. You can create a

criteria-based sharing rule on opportunities that grants access to records where the won field is true, which means that the opportunity stage is closed won.
The other two options are incorrect because:
Make an owner-based sharing rule where the won field = true is not an option because owner-based sharing rules do not allow you to specify field values or formulas as criteria. Owner-based sharing rules only allow you to share records based on who owns them or what role or group they belong to.
Select all opportunities owned by the sales manager role is not an option because it does not meet the criteria of sharing all closed won opportunities. It only shares opportunities that are owned by users who are in the sales manager role, regardless of their stage.
References: https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5

NEW QUESTION: 23
When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?
Choose 2 answers
A. Clone a change set to add forgotten dependent components to an uploaded change set.
B. Add permissions and access settings to outbound change sets in addition to the dependent component list.
C. Run deployment validations on the change set in the sandbox prior to uploading to production.
D. When deploying a new record type, ensure the new record type is the only component in the change set.
Answer: B,C (LEAVE A REPLY)
Explanation
Two practices that the administrator should adhere to in order to ensure a successful deployment to production are:
Add permissions and access settings to outbound change sets in addition to the dependent component list. This can help avoid deployment errors or access issues caused by missing permissions or settings for the components in the change set. For example, if the change set includes a new custom object, the administrator should also include the object permissions, field-level security, page layouts, and record types for that object.
Run deployment validations on the change set in the sandbox prior to uploading to production. This can help test the change set for any errors or conflicts before deploying it to production. Deployment validations simulate the deployment without actually making any changes and report any issues or warnings.
The other two options are incorrect because:
Cloning a change set does not add forgotten dependent components to an uploaded change set. It only creates a copy of the existing change set that can be modified before uploading.

When deploying a new record type, it is not necessary to have it as the only component in the change set. It can be deployed along with other components as long as they are compatible and have the required dependencies.
References: https://help.salesforce.com/s/articleView?id=sf.change_sets_components.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.change_sets_deploy.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.change_sets_validate.htm&type=5

NEW QUESTION: 24

Cloud Kicks needs to automate several updates to lead records and update unrelated records. Select changes should happen every time a record is created or updated, Put other changes should only happen when the record is updated.
Which two options should the administrator use to automate these updates?
Choose 2 answers

A. Use a Decision element with the "Only if the record that triggered the flow to run is updated to meet the condition requirements" option.
B. Create a Process Builder that runs when a record is changed.
C. Create a flow that runs when a record is created or updated.
D. Use "formula evaluates to true" workflow rule with the ISCHANCEO function to make changes when the record Is updated.

Answer: B,C (LEAVE A REPLY)

Explanation
Process Builder and Flow Builder are tools that allow administrators to automate business processes in Salesforce without writing code. Process Builder and Flow Builder can perform actions such as creating records, updating fields, sending emails, posting to Chatter, invoking Apex classes, calling flows, etc.
To automate several updates to lead records and update unrelated records at Cloud Kicks, an administrator can use two options:
B) Create a Process Builder that runs when a record is changed
Process Builder is a tool that allows administrators to create processes that consist of criteria nodes and action groups. Criteria nodes define the conditions that trigger the process and action groups define the actions that the process performs. Processes can run when a record is created or when a record is created or edited.
By creating a Process Builder that runs when a record is changed, an administrator can automate updates to lead records based on certain criteria and perform actions such as updating fields, sending emails, posting to Chatter, invoking Apex classes, calling flows, etc. References:
https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.process_considerations.htm&type=5 C) Create a flow that runs when a record is created or updated Flow Builder is a tool that allows administrators to create flows that consist of elements such as screens,

assignments, decisions, loops, etc. Elements define the logic and user interface of the flow. Flows can run in different ways such as when a user clicks a button, when a record is updated by Process Builder, when an event occurs in the system (such as record creation), etc.

NEW QUESTION: 25

The administrator at AW Computing has been asked to review whether any users are making configuration changes directly in production.

Which item should the administrator review to find these details?

A. Setup Audit Trail

B. Field History Tracking

C. Login History

D. Organization-Wide Defaults

Answer: A (LEAVE A REPLY)

Explanation

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes.

References: https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5

NEW QUESTION: 26

An administrator is Informed that an employee has Just resigned and needs all access removed Immediately.

This user is the owner of 4,000 records and the sole recipient or 57 email alerts.

Management will need at least a month to find a replacement. The email administrator has already revoked their email access.

What action should be taken to ensure the user's access is immediately revoked?

A. Go into the user record and uncheck the Lightning User checkbox.

B. Go into the user record and freeze the user.

C. Go into the user record and set the login hours to None'.

D. Go into the user record and delete the user,

Answer: B (LEAVE A REPLY)

Explanation

Go into the user record and freeze the user is the action that should be taken to ensure the user's access is immediately revoked. Freezing a user is a way to temporarily prevent a user from logging in to Salesforce without deactivating their user record or changing their profile. Freezing a user can be useful when an employee has resigned or left the company and their access needs to be removed immediately. Freezing a user does not affect the ownership of records or email alerts that are assigned to them

NEW QUESTION: 27

An administrator at AW Computing noticed that a custom field on the Contact object was changed from text to text area.

What tool should the administrator use to investigate this change?

A. Developer Console

B. Field History Tracking

C. Debug Log

D. View Setup Audit Trail

Answer: D (LEAVE A REPLY)

Explanation

The View Setup Audit Trail page lets you view the 20 most recent setup changes made to your org. You can also download a file of the last six months of setup changes.

References:

https://help.salesforce.com/s/articleView?id=sf.monitoring_setup_audit_trail.htm&type=5

NEW QUESTION: 28

Ursa Major Solar (UMS) receives hundred of cases every week from both consumers and retail partners. UMS wants to ensure it's meeting all service-level agreements to maintain high levels of customer satisfaction.

What should the administrator do to help meet this goal?

A. Set up and configure Entitlement Process to design timelines and track issue resolution.

B. Configure the Milestones object on Service Contracts to sequential milestones for common case issues.

C. Design a Net Promoter Score survey using Surveys that is automatically sent when a case is closed.

D. Expose the Service Contracts object in the Service Console for an agent to view when working a case.

Answer: A (LEAVE A REPLY)

Explanation

An entitlement process is a feature that allows you to define and enforce service-level agreements (SLAs) for your customers based on certain criteria and timelines. An entitlement process consists of milestones and actions that represent required steps and time limits for resolving customer issues. You can use entitlement processes to track if your support team is meeting your SLAs and provide consistent service quality to your customers. In this case, you can set up and configure entitlement processes for different types of cases and assign them to accounts or contacts based on their service contracts or warranties. References:

https://help.salesforce.com/s/articleView?id=sf.entitlements_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.entitlements_process.htm&type=5

NEW QUESTION: 29
Northern Trail Outfitters (NTO) has a private sharing model for records containing a customer's credit Information. These records should be visible to a sales rep's manager but hidden from their colleagues.
How should an administrator adjust NTO's sharing model to ensure the correct amount of confidentiality?
A. Use validation rules targeting the logged-in user.
B. Add View All access for the object via the managers profile.
C. Create sharing rules for each manager based on the record owner.
D. Grant access using hierarchies via the sharing settings.
Answer: D ([LEAVE A REPLY]())
Explanation
To ensure that sales reps' managers can view records containing customer's credit information but their colleagues cannot, NTO should grant access using hierarchies via the sharing settings. This option allows users above another user in the role hierarchy to have access to records owned by or shared with users below them in the hierarchy. References: https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5

NEW QUESTION: 30
Management at Ursa Major Solar wants to understand how many accounts have opportunities in the overall pipeline.
What should the administrator use to create a report showing all open opportunities and the total number of accounts represented?
A. The row count on a summary report grouped by account name
B. A Cross Filter selecting opportunities with accounts
C. A custom report type showing opportunities with accounts
D. The Show Unique Count option on the account name column
Answer: D ([LEAVE A REPLY]())
Explanation
The Show Unique Count option on the account name column will create a report showing all open opportunities and the total number of accounts represented. This option will count each account only once, even if it has multiple opportunities. The report can be grouped by account name or any other field to show more details. References: https://help.salesforce.com/s/articleView?id=sf.reports_builder_unique_count.htm&type=5

NEW QUESTION: 31
Users at Ursa Major Solar want to create complex dashboards with supporting charts based on data to come from a variety of sources, some of which live on the Internal company shared drives.
Which product should the administrator recommend to meet the users' needs?
A. Lightning Dashboard Builder

B. Report Bulkier
C. List views
D. Tableau CKM
Answer: (SHOW ANSWER)
Explanation
Tableau CRM is a product that allows you to create complex dashboards with supporting charts based on data from a variety of sources, including Salesforce data and external data sources. Tableau CRM uses an analytics platform that stores data in datasets and lets you explore and visualize data using lenses and dashboards. You can also use artificial intelligence and machine learning features to discover insights and make predictions from your data. Tableau CRM is integrated with Salesforce and can be accessed from various apps and objects. References:
https://help.salesforce.com/s/articleView?id=sf.bi_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.bi_data_overview.htm&type=5

NEW QUESTION: 32
A user at Cloud Kicks has informed the administrator that they are unable to log in to Salesforce via multi-factor authentication.
Which two area should the administrator review to understand potential root causes?
Choose 2 answers
A. Identity Verification History
B. Login History
C. Debug Logs
D. Setup Audit Trail
Answer: A,B (LEAVE A REPLY)
Explanation
Identity Verification History is a tool that tracks the verification methods used by users when they log in to Salesforce via multi-factor authentication. It can help identify any issues or errors related to verification methods such as email, phone, or app. Login History is a tool that tracks the login attempts and status of users who access Salesforce. It can help

identify any issues or errors related to login credentials, IP addresses, browser types, or locations.

NEW QUESTION: 33

The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.
What should the administrator recommend to solve this?
A. Create a cross-object formula.
B. Use a picklist field.
C. Make a Rollup Summary.
D. Add a lookup field to Account.
Answer: A (LEAVE A REPLY)
Explanation
A cross-object formula is a formula that references fields from related objects. The administrator can create a cross-object formula field on the Case object that displays the current status from the Account. This field can be used in validation rules and other processes. References:
https://help.salesforce.com/s/articleView?id=sf.tips_on_building_formulas_cross_object_formulas.htm&type=5

NEW QUESTION: 34

After setting up field history tracking on the Account object, the administrator for AW Computing wants to retrieve the field history data for analysis.
how should the administrator acquire this data?
A. Create a report of Accounts and export it to Excel.
B. Query and export the Account History object using Data Loader.
C. Use the Data export service in setup.
D. Create a list view of Account History and print using the Printable View action.
Answer: B (LEAVE A REPLY)
Explanation
Query and export the Account History object using Data Loader is how the administrator can acquire the field history data for analysis. Data Loader is a tool that allows administrators to import, export, insert, update, delete, or upsert records in Salesforce using CSV files. Data Loader can handle large data sets and complex data transformations. Data Loader can be used to query and export the Account History object, which stores the field history data for accounts, using SOQL statements.

NEW QUESTION: 35

Soles reps at AW Computing hove asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the new. They want to be able to quickly close an opportunity and have key fields, like status, pre populated to Closed Won.

What should an administrator create to achieve this?
A. Object-specific Quick Action
B. Global Quick Action
C. Lightning Component
D. Enhanced Related Lists
Answer: (SHOW ANSWER)
Explanation
An object-specific quick action is a type of action that allows users to do something in the context of a specific object, such as creating or updating a record, logging a call, sending an email, or launching a custom action. In this case, the administrator can create an object-specific quick action on the opportunity object that pre-populates certain fields with predefined values and allows users to quickly close an opportunity from the Salesforce mobile app. References:
https://help.salesforce.com/s/articleView?id=sf.actions_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.actions_objectspecific_actions.htm&type=5

NEW QUESTION: 36
Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.
What are three reasons CK should utilize Data Categories when creating articles in Knowledge?
Choose 3 answers
A. Up to five Data Category groups can be created for segmentation.
B. Data Categories help organize the Knowledge base content displayed.
C. Every article is required to have a Data Category for sorting.
D. Data Categories provide a way to secure access to the Knowledge base content.
E. A Knowledge article can be tagged to more than one Data Category.
Answer: B,D,E (LEAVE A REPLY)
Explanation
Three reasons CK should utilize Data Categories when creating articles in Knowledge are:
Data Categories help organize the Knowledge base content displayed. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data categories help you organize your articles by topic or criteria and make them easier to find and browse by your users or customers.
Data Categories provide a way to secure access to the Knowledge base content. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data category visibility to control

access to your articles based on their data categories and ensure that only relevant and appropriate content is displayed to different users or customers.
A Knowledge article can be tagged to more than one Data Category. A Knowledge article is a document that provides information or answers to common questions or issues. A Knowledge article can be tagged to one or more data categories within each data category group that is assigned to its article type. This allows you to classify your articles by multiple criteria and make them searchable and accessible by different users or customers.

NEW QUESTION: 37
Ursa Major Solar has a global customer base. Recent issues with customs have greatly delayed shipping to Canadian customers. While the Country field is already on the page layout, the sales team wants Canadian customers highlighted as a potential challenge for fulfillment until the shipping issue is resolved.
How should the administrator solve this issue?
A. Modify the page layouts to move the Country field into its own section.
B. Add a rich text component to the Lightning page. Use conditional visibility to only show the component if the account is Canadian.
C. Create an in-app guidance prompt for Canadian records.
D. Create a new record type and page layout for Canadian customers, ensuring their pages look different.
Answer: B (LEAVE A REPLY)
Explanation
A rich text component allows administrators to add custom text or images to a Lightning page. Conditional visibility allows administrators to control when a component is visible based on criteria such as field values or device type. By using these features, administrators can highlight Canadian customers as a potential challenge for fulfillment without modifying the page layout or creating a new record type. References:
https://help.salesforce.com/articleView?id=sf.app_builder_components_rich_text.htm&type=5
https://help.salesforce.com/articleView?id=sf.app_builder_component_visibility.htm&type=5

NEW QUESTION: 38
Ursa Major Solar allows its scientists to log new stars as they find them, but on occasion, they log the same star by mistake. The administrator wants scientists to be notified when a record is deleted and by whom, and to maintain their own discovery information.
What automation solution should be used to send the notification?
A. Heroku
B. Process Builder
C. Workflow Action
D. flow

Answer: D (LEAVE A REPLY)

Explanation

Flows are tools that automate business processes by collecting data and performing actions in your org or an external system. Flows can be triggered by various events such as record creation, updates, or invocations from other processes or flows. Flows can also send email alerts as part of their actions. To send a notification when a record is deleted and by whom, and to maintain their own discovery information, an administrator can use a flow that runs when a record is deleted, queries the record owner's email address and discovery information from another object or variable, and sends an email alert with those details. References:

https://help.salesforce.com/s/articleView?id=sf.flow_concepts.htm&type=5

NEW QUESTION: 39

An administrator is trying to deploy a change set from a newly upgraded sandbox source org with new features to a destination sandbox org on a previous release. Some metadata in the change set cannot be deployed because they've changed between releases.

What should the administrator do to deploy the changes to a sandbox?

A. Make the changes manually through the user interface in the source org.

B. Create a new sandbox on the new release version and deploy ;he change set to the new org.

C. Submit a ticket to Salesforce to update the source org to the latest release.

D. Refresh the sandbox destination org and then deploy the change set.

Answer: (SHOW ANSWER)

Explanation

Data Loader is a tool that allows administrators to import or export large amounts of data (more than 50,000 records) from or to Salesforce using CSV files. Data Loader can be used for inserting, updating, deleting, upserting, exporting, or extracting data. Bulk API is an API that allows administrators to process large batches of records asynchronously in the background. Bulk API can handle millions of records with high performance and minimal system resources. By using Data Loader with Bulk API enabled, an administrator can import a large amount of historical data (more than 100,000 records) from another system efficiently and securely.

References: https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.loader_api.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.bulk_api_intro.htm&type=5

NEW QUESTION: 40

DreamHouse Realty wants to notify an assigned agent when an appointment Is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment and send the information to the agent.

What consideration about process automation should the administrator be aware of to ensure the right Information is delivered?

A. Only standard objects can be used with Roll-up Summary fields.

B. Rows can only be triggered from the records created on standard objects.

C. Roll-up Summary calculations will prevent a Mow from being triggered.

D. Roll-up Summary calculations run after processes and workflows.

Answer: D (LEAVE A REPLY)

Explanation

Roll-up Summary calculations are performed after processes and workflows are executed, which means that any changes made by processes or workflows will not be reflected in the roll-up summary field until after the transaction is committed. This could cause inaccurate or outdated information to be delivered to the agent if the flow relies on the roll-up summary field value.

NEW QUESTION: 41

AW Computing has been advertising a new keyboard that was released at the beginning of the month. The sales team has an additional incentive to add the keyboards to every sale. The administrator already added the product to Salesforce but the reps are unable to select the product on the opportunity.

Which two options should an administrator check to ensure the product is available?

Choose 2 answers

A. Confirm the correct price book is selected on the opportunity.

B. Make sure the price book Is in the company currency.

C. Ensure the product is associated with the correct price book.

D. Verify the product has a start date entered.

Answer: A,C (LEAVE A REPLY)

Explanation

Two options that the administrator should check to ensure the product is available are:

Confirm the correct price book is selected on the opportunity. A price book is a list of products and their prices that can be added to an opportunity. An opportunity can have only one price book at a time, and the products that are available for selection depend on the price book that is chosen. Therefore, the administrator should check if the opportunity has the right price book that contains the new keyboard product.

Ensure the product is associated with the correct price book. A product is a good or service that can be sold in Salesforce. A product can be associated with one or more price books, depending on how it is priced for different markets or segments. Therefore, the administrator should check if the new keyboard product is added to the appropriate price book that is used by the opportunity.

The other two options are incorrect because:

Making custom fields does not affect the availability of products on an opportunity. Custom fields are used to store additional information or calculations on an object, but they do not determine which products can be selected from a price book.
Turning on field tracking does not affect the availability of products on an opportunity. Field tracking is used to monitor changes to certain fields on an object and display them in a history related list, but it does not determine which products can be selected from a price book.
References: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.products_define.htm&type=5

NEW QUESTION: 42
Dreamhouse Realty recently learned that the major listing service it utilizes can accept messages to a specific endpoint. The realtors want to utilize this to be able to quickly update the listing price on properties after it has been approved.
What automation tool should the administrator configure?
A. Flow
B. Platform Event
C. Process Builder
D. Email Alert
Answer: A (LEAVE A REPLY)
Explanation
Flow is the automation tool that should be configured to utilize the major listing service endpoint. Flow is a tool that allows administrators to automate complex business processes by building flows that can collect, update, or delete data, invoke Apex code, call external services, and more. Flow can use an Apex action or an HTTP request action to send messages to an external endpoint using REST API

NEW QUESTION: 43
An administrator created two record types on the Account object: Internal Customers and External Customers.
A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts arm set to Public Read Only. On occasion. Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.
What will happen to the Sales user's record access after running this flow?
A. Read access will be lost to the record.
B. Edit access will be lost to the record.
C. Record Access remains the same.
D. A new record owner will be assigned.
Answer: C (LEAVE A REPLY)

Explanation
Changing the record type of a record does not affect the record access of a user. Record access is determined by the organization-wide default, role hierarchy, sharing rules, manual sharing, teams, and ownership. Record type only affects the page layout and picklist values that are available for the record. Therefore, if a user has access to a record before changing its record type, they will still have the same access after changing its record type. References: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.security_sharing_overview.htm&type=5

NEW QUESTION: 44
An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.
What should the administrator configure?
A. Set organization-wide sharing for Account as Public Read Only.
B. Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.
C. Update the profile Account object to Modify All.
D. Enable Account Teams and grant Read record-level access to account team members for the Account object
Answer: B (LEAVE A REPLY)
Explanation
Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References:
https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5

NEW QUESTION: 45
Cloud Kicks wants to implement multi-factor authentication (MFA) to help better secure its Salesforce org.
Which two options should the administrator consider to use MFA?
Choose 2 answers
A. An Authentication App
B. A Username and Password
C. A Security Token
D. An Encryption Key
Answer: A,B (LEAVE A REPLY)

Explanation
An authentication app is a mobile app that generates verification codes for logging in to Salesforce or other services that require multi-factor authentication (MFA). A username and password are also required for logging in to Salesforce, but they are not sufficient for MFA. References:
https://help.salesforce.com/s/articleView?id=sf.identity_auth_apps.htm&type=5

NEW QUESTION: 46
The administrator at Cloud Kicks noticed that a before trigger, which handles saving the original version of a record to an external database, fails. However, a flow configured for fast field updates runs successfully.
How should the administrator advise the developer?
A. Record-triggered flows that are configured to run before save execute prior to all before triggers.
B. A validation rule could be preventing records from ever meeting the conitions in the trigger.
C. The trigger is writing the data to the wrong place in the external data archive.
D. The code could be trying to create duplicates in the archieve when it is unable to.
Answer: (SHOW ANSWER)
Explanation
One possible reason why the before trigger fails is that the code could be trying to create duplicates in the archive when it is unable to. A before trigger is a type of trigger that executes before a record is saved and can be used to validate or modify record data. In this case, the before trigger is supposed to save the original version of a record to an external database before it is updated or deleted in Salesforce. However, if the code does not handle errors or exceptions properly, it could try to create duplicate records in the external database when it is not allowed or possible. This could cause the trigger to fail and prevent the record from being saved in Salesforce. References:
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers.htm
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers_context_variables.htm

NEW QUESTION: 47
An administrator has a request to write a report listing accounts that have sales from this year and that have a completed activity in the last 30 days.
What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?
A. Joined Report
B. Cross-Filter
C. Summary Report
D. Filter Logic
Answer: B (LEAVE A REPLY)
Explanation
A cross-filter lets you filter records based on related objects and their fields. For example, you can filter accounts that have at least one opportunity from this year and at least one completed activity in the last 30 days. References:
https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5

NEW QUESTION: 48
The administrator at AW Computing has received an email for a system error indicating that their organization has reached is hourly limit processing workflow time triggers.
Which two processes should the administrator review? Choose 2 answers
A. Time-Based Workflows
B. Paused now Interviews
C. Apex Triggers
D. Debug Logs
Answer: A,D (LEAVE A REPLY)
Explanation
Time-based workflows are a type of workflow that execute actions based on a specific time trigger, such as a certain number of days before or after a date field on a record. Time-based workflows can cause delays in processing because they are added to a queue and processed in one-hour batches. If the queue is large or the system is busy, the actions may not execute at the exact time they are scheduled. Therefore, time-based workflows can contribute to reaching the hourly limit for processing workflow time triggers.
References:
https://help.salesforce.com/s/articleView?
id=sf.workflow_time_action_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.workflow_limits.htm&type=5

NEW QUESTION: 49

Cloud Kicks has created a new flow that deletes records.
What should the administrator consider when testing the flow?
A. Flows with delete elements cannot be debugged by the Flow debugged tool.
B. Even if the flow is inactive, debugging the flow will delete the test record.
C. Record deleted by Flow when debugging are hard deleted.
D. Flow with delete elements need to ne inactivate to ensure that the test record is not actually deleted.
Answer: B ([LEAVE A REPLY]())
Explanation
Debugging a flow allows administrators to test how a flow behaves before activating it or making changes to it. Debugging a flow runs it in real time using test data provided by the administrator or default values from the flow. However, debugging a flow also performs any actions defined in the flow, such as creating, updating, or deleting records. Therefore, if a flow has a delete element that deletes a record based on certain criteria, debugging the flow will delete the test record even if the flow is inactive. References:
https://help.salesforce.com/s/articleView?id=sf.flow_debug.htm&type=5

NEW QUESTION: 50
Cloud Kicks has two record-triggered flows on the same object. One flow creates a child record when criteria are met. The second record-triggered flow is based on criteria to check if the child record exists and updates a field. The field on the child record that needs to be updated Is still null after the second record trigger.
What should the administrator do to resolve this issue?
A. Make a new record-triggered flow on the child object to update the field on the parent record.
B. Have the record-triggered flows fire on create or edit to update the field.
C. Combine the two flows into one with checks to see which part of the flow needs to be run.
D. flows into schedule flows and have them update the field.
Answer: C ([LEAVE A REPLY]())
Explanation
Flows are tools that automate business processes by collecting data and performing actions in your org or an external system. Flows can be triggered by various events such as record creation, updates, or invocations from other processes or flows. Flows can also have decision elements that evaluate conditions and determine which path to follow in the flow. By combining the two flows into one with decision elements, the administrator can ensure that the flow runs in the correct order and updates the field on the child record after it is created by the first flow. References:
https://help.salesforce.com/s/articleView?id=sf.flow_concepts.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_decision.htm&type=5

NEW QUESTION: 51
Cloud Kicks wants its sales reps to always use the same full zip code format with a hyphen where applicable.
What should the administrator implement to help ensure consistent formatting?
A. Edit the standard field length to five characters.
B. Add a quick create function for the sales reps to use.
C. Create a REGEX function to use in a validation rule on the field.
D. Add a help text instructing the sales rep on how to enter this field.
Answer: C (LEAVE A REPLY)
Explanation
REGEX is a function that allows administrators to check whether a text value matches a regular expression pattern. Regular expressions are a way to define complex patterns of characters using symbols and operators.
REGEX can be used to enforce consistent formatting for a field value by specifying the required length, characters, and separators.

NEW QUESTION: 52
AW Computing (AVVC) has customers In multiple countries. AWC would like to set up advanced currency management for Its system.
Which two considerations should AWC be aware or prior to implementing this change to the existing system?
Choose 2 answers
A. When a currency is added to an organization's List of supported currencies, it cannot be deleted.
B. Opportunities will only display sales In the customer's localized currency.
C. Historical trend reports will only use the last dated exchange rate.
D. Once enabled, advanced currency management cannot be disabled.
Answer: (SHOW ANSWER)
Explanation
When a currency is added to an organization's list of supported currencies, it cannot be deleted and once enabled, advanced currency management cannot be disabled are two considerations that AW Computing should be aware of prior to implementing this change to the existing system. Adding a currency to an organization's list of supported currencies is an irreversible action that allows users to enter and view amounts in that currency for standard and custom objects that have currency fields. Enabling advanced currency management is also an irreversible action that allows administrators to define dated exchange rates for opportunities and opportunity products based on close dates or product dates instead of using static conversion rates

NEW QUESTION: 53

The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source to show where the leads are coming from. The number of leads vanes greatly for each Country.
What should the administrator configure on the report to show the Lead Source effectiveness for each country?
A. The 'Show Unique Count*
B. PARENTGROUPVAL Function
C. Bucket fitters
D. PREVGROUPVAL function
Answer: B ([LEAVE A REPLY])
Explanation
The PARENTGROUPVAL function is a formula function that returns the value of a parent group in a report.
It can be used to compare values across different groupings and show relative performance. In this case, the administrator can use this function to show the lead source effectiveness for each country by calculating the percentage of leads from each lead source divided by the total number of leads for each country. References:
https://help.salesforce.com/s/articleView?
id=sf.reports_formulas_parentgroupval.htm&type=5

NEW QUESTION: 54
As part of their yearly audit, the compliance team at Cloud Kicks would like to track when a user's profile has been changed and who changed the data.
What should the administrator review to meet this requirement?
A. Field History Tracking
B. Setup Audit Trail
C. Historical Trending
D. Analytic Snapshot
Answer: B ([LEAVE A REPLY])
Explanation
The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes. One of the changes that the Setup Audit Trail tracks is when a user's profile is changed and who changed it. This means that you can use the Setup Audit Trail to see when a user's profile has been changed and who changed the data. References:
https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5

NEW QUESTION: 55

AW Computing organizes Its sales regions as East, Central, and West. Each region has sales reps, a sales director, and sales operations members. The organization-wide default for all objects is set to Private.
Members of the operations team for the East region need access to all the accounts and opportunities in the region.
How should the administrator configure this requirement?

A. Instruct the operations team members to add themselves to the account teams.

B. Share an Opportunity sharing the with a public group containing the East operations profile.

C. Assign to a role in the role hierarchy positioned above the East sales director.

D. Utilize territory management to add the operations team to the East territory.

Answer: D (LEAVE A REPLY)

Explanation
Territory management is a feature that allows you to grant access to accounts and opportunities based on criteria such as geography, industry, product line, or customer size. A territory is a grouping of accounts and users that represents a market segment or business unit. In this case, the administrator should utilize territory management to add the operations team to the East territory, which contains all the accounts and opportunities in the East region. This way, the operations team members can access all the records in their territory regardless of who owns them or what the organization-wide default is. References:
https://help.salesforce.com/s/articleView?id=sf.territories_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.territories_define.htm&type=5

NEW QUESTION: 56

Cloud Kicks needs to track government-issued identification numbers for its customers. The security team requires that the identification number cannot changed by users and must be masked when displayed, except the last two digits.
Which two recommended configurators should administrator create? Choose 2 answers

A. Use a field with Classic Encryption.

B. Enable Shield Platform Encryption.

C. Configure a Field Encryption Policy

D. SetRead-Only Field-Level Security in the user Profile

Answer: B,C (LEAVE A REPLY)

Explanation
Shield Platform Encryption is a Salesforce feature that allows you to encrypt sensitive data at rest while preserving critical platform functionality. It uses a combination of tenant secrets, encryption keys, and masking policies to protect your data. A field encryption policy is a set of rules that defines which fields are encrypted and how they are masked when displayed. A field encryption policy can be used to encrypt and mask the identification number field, except for the last two digits. References:
https://help.salesforce.com/s/articleView?id=sf.security_pe_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.security_pe_field_encryption_policies.htm&type=5

NEW QUESTION: 57

Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?

A. Field audit history

B. Setup audit trail

C. Field history tracking

D. Debug log

Answer: B (LEAVE A REPLY)

Explanation

The setup audit trail tracks the recent setup changes that you and other administrators have made to your org.

It can help you troubleshoot issues by showing you what changes were made, who made them, and when. In this case, the setup audit trail can help the administrator identify if someone changed the field-level security, page layout, or profile settings for the industry picklist field. References:

https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5

NEW QUESTION: 58

Northern Trail Outfitters (NTO) is expending into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from product due to shipping and raw material cost differences.

What should the administrator configure for a smooth rollout to the U.K.?

A. Configure a U.K Opportunity record type.

B. Write a flow the translates the currency from dollars to euros using a custom Exchange Rate field.

C. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.

D. Create a new Price Book for the U.K product pricing.

Answer: (SHOW ANSWER)

Explanation

As explained in question 3, a price book is a list of products and their prices for a specific segment of customers or market. By creating a new price book for the U.K product pricing, Northern Trail Outfitters (NTO) can offer different prices for their products in the U.K market due to shipping and raw material cost differences. The price book can also specify which currency is used for the prices, such as pounds or euros.

References: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5

NEW QUESTION: 59

The Cloud Kicks security team has seen an increase in unattended device attacks, where hackers can view sensitive information when users leave devices unlocked in public settings. The security team wants to ensure Salesforce data cannot be viewed after 10 minutes of inactivity.

What is the recommended security setting to configure?

A. Enforce login IP ranges on every request.

B. Lock sessions to the domain in which they were first used.

C. Require a high assurance session.

D. Force logout on session timeout.

Answer: (SHOW ANSWER)

Explanation

Force logout on session timeout is the recommended security setting to configure because it prevents users from resuming their sessions after they time out due to inactivity, which reduces the risk of unauthorized access to Salesforce data from unattended devices.

References:

https://help.salesforce.com/s/articleView?id=sf.security_sessions_logout.htm&type=5

NEW QUESTION: 60

The Automated Case User is the default user for cases created via Email-to-Case. This user needs to have permissions to the new record type in order to assign it to the incoming cases. If the Automated Case User does not have the permissions, the cases will receive a different record type based on the organization-wide default settings. References:

https://help.salesforce.com/s/articleView?id=sf.case_email_to_case.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.case_automated_user.htm&type=5

UESTION NO: 187 The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow.

Since this change, some cases are routing In unexpected ways.

What could be the cause or the charges to routing?

A. The old workflow rules are still active and impacting routing.

B. The flow precedes assignment rules; workflow rules are after assignment rules.

C. Assignment rules no longer reference the correct fields.

D. Multiple automation tools have been used and the automation is executed in a different order.

Answer: D (LEAVE A REPLY)

Multiple automation tools have been used and the automation is executed in a different order. This could cause some cases to route in unexpected ways, because the before save flow might override or conflict with the assignment rules or other automation tools that run after the record is saved. The administrator should review the order of execution and ensure that the flow logic is consistent with the other automation tools. References:

https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger_order.htm&type=5

https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers_order_of_execution.htm

NEW QUESTION: 61

A user is getting an error when attempting to merge two accounts. The administrator checks the profile to see the user has Read/Write permission on Accounts and is the owner of both records.

What is preventing the user from completing the merge?

A. Only administrators have permission to merge records.

B. The user is assigned to the wrong territory.

C. The Account matching rules are not set.

D. The Delete permission is missing on the user for Accounts.

Answer: (SHOW ANSWER)

Explanation

The Delete permission is missing on the user for Accounts is what is preventing the user from completing the merge. Merging accounts is a way to combine up to three duplicate accounts into one master record and update the related records accordingly. Merging accounts requires the Delete permission on accounts because merging accounts involves deleting the duplicate records and keeping only the master record.

NEW QUESTION: 62

Cloud Kicks would like to reassign ownership of all leads that are open and more than 60 days old. The system administrator has written an assignment rule to distribute these leads to the correct owners or queues.

Which two tools should the administrator use to update the owner of these leads?

Choose 2 answers

A. Bulk API

B. Mass Update

C. Dataloader.io

D. Import Wizard

Answer: A,C (LEAVE A REPLY)

Explanation
Bulk API and Dataloader.io are both tools that can be used to update large numbers of records in Salesforce.
Bulk API is a RESTful API that allows you to create, update, delete, or query millions of records asynchronously by submitting batches of data. Dataloader.io is a web-based data loader tool that allows you to import, export, or delete data using a simple user interface.
References:
https://developer.salesforce.com/docs/atlas.en-us.api_asynch.meta/api_asynch/asynch_api_intro.htm
https://dataloader.io/

NEW QUESTION: 63
Ursa Major Solar allows accounts to apply for loans to purchase solar panrts. Financial information will be stored in a custom object. Only finance team members should see the related financial information about the account.
What kind of field should the administrator create in the custom object?
A. Lookup Relationship
B. External Relationship
C. Hierarchical Relationship
D. Master-Detail Reiatic
Answer: (SHOW ANSWER)
Explanation
A lookup relationship is a type of field that links one object to another object. It allows you to access related data from another object and display it on a record page. A lookup relationship can be used to link the custom object that stores financial information to the Account object, so that only finance team members can see the related financial information about the account. References:
https://help.salesforce.com/s/articleView?id=sf.relationships_lookup.htm&type=5

NEW QUESTION: 64
The sales team at Cloud Kicks is noticing that sales reps are misusing the new Screen Flow tool for data entry, since they are viewed the initial screen after clicking finish.
What should the administrator do to fix this?
A. Use a lightning action to redirect the user
B. Create a new flow to redirect the user when the other flow finishes.
C. Add a trigger to redirect the user to a new page.
D. Update the flow with a local redirect action.
Answer: A (LEAVE A REPLY)
Explanation
A lightning action is a type of quick action that can invoke a Lightning component, a Visualforce page, or a URL. The administrator can use a lightning action to redirect the

user to a different page after they finish the screen flow. This way, the user will not see the initial screen again and will not misuse the flow tool.
References:
https://help.salesforce.com/s/articleView?id=sf.lightning_component_actions.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_distribute_lex.htm&type=5

NEW QUESTION: 65
Dream house Realty has created a custom object to track its Open Houses with a master-detail relationship up to a custom object for Properties. Agents need to quickly calculate the number of Open House records in a status or Pending so they can see the value from the Property record.
What feature should the administrator implement?
A. Roll-Up Summary
B. Lightning Component
C. Formula Fields
D. visualforce Page
Answer: A (LEAVE A REPLY)

NEW QUESTION: 66
Cloud Kicks uses a Lightning web component to provide instructions to sales reps. An administrator needs to correct a spelling error in the displayed text in one of the Lightning web components.
What is the recommended tool to make the change?
A. Developer Org
B. VisualStudio Code
C. Salesforce Lightning Inspector
D. Developer Console
Answer: B (LEAVE A REPLY)
Explanation
VisualStudio Code is a recommended tool to make the change in the displayed text in one of the Lightning web components. VisualStudio Code is an integrated development environment (IDE) that supports Salesforce development tools such as Salesforce Extensions for Visual Studio Code, Salesforce CLI, and Lightning Web Components. You can use VisualStudio Code to create, edit, debug, and deploy Lightning web components and other Salesforce metadata. To make the change in the displayed text, you need to open the HTML file of the Lightning web component in VisualStudio Code and modify the text element accordingly. References:
https://developer.salesforce.com/tools/vscode
https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.create_components

NEW QUESTION: 67
Person accounts were recently activated at Cloud Kicks.
There are three record types for accounts:
* B2B customer
* B2C Customer
* External Partner
There are two record types for leads:
* B2B Lead
* B2CLead
The test team finds that when the Convert button is clicked on a B2C Lead record, only the B2B Customer and External Partner account record types are available choices on the Conversion Layout.
What should the administrator do to correct this issue?
A. Hide the Record Type field on the Account section of the Conversion Layout.
B. Build a process that updates the record type field to B2C Customer after conversion.
C. Use a validation rule to ensure the company name on B2C Leads is blank.
D. Change organization-wide default settings for contacts to Controlled by Parent.
Answer: B (LEAVE A REPLY)
Explanation
Building a process that updates the record type field to B2C Customer after conversion will correct this issue.
The conversion layout for person accounts does not allow selecting different record types for accounts and contacts. The default record type for person accounts is determined by the organization-wide default settings.
However, a process can be triggered after conversion to update the record type field based on the lead record type or other criteria. References:
https://help.salesforce.com/s/articleView?id=sf.convert_leads_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.convert_leads_mapping.htm&type=5

NEW QUESTION: 68
Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There are many different types of documentation with usage across the globe.
What feature should the administrator configure?
A. Enable the Case Feed.
B. Create article types.
C. Define data categories and visibility.
D. Setup record types and page layouts.
Answer: C (LEAVE A REPLY)
Explanation

Data categories and visibility are features that allow you to organize and control access to your Salesforce Knowledge articles based on different topics or criteria. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data categories and visibility to provide relevant and appropriate product documentation to your customers and support team. References:
https://help.salesforce.com/s/articleView?id=sf.knowledge_categories.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.knowledge_category_visibility.htm&type=5

NEW QUESTION: 69
The administrator at Cloud Kicks has been requested to provide access to the Leads object to a contractor. The contractor currently has a profile that has access to a project management app within Salesforce. The contractor should only have View access to all of the Lead records.
What should the administrator handle this request?
A. Assign a permission set that has View All on Leads.
B. Add an app with the Leads tab to the user's profile.
C. Assign the contractor a public group with Lead access.
D. Create a profile with Read Only for all Leads.
Answer: (SHOW ANSWER)
Explanation
Permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. By assigning a permission set that has View All on Leads to the contractor, Cloud Kicks can grant them view access to all lead records without modifying their profile or creating a new one. References:
https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

NEW QUESTION: 70
At Ursa Major Solar, there is a custom object called Galaxy. The sales director wants users to only see certain field market.
What Lightning will satisfy this requirement?
A. Record Detail Component
B. Fields component
C. Highlights Panel Component
D. Path Component
Answer: B (LEAVE A REPLY)
Explanation

The Fields component is a Lightning component that allows administrators to display fields from a record on a Lightning page based on certain conditions or criteria. For example, administrators can use filter logic to show or hide fields based on field values or user profiles. In this case, the administrator can use the Fields component to display fields that only apply to condos based on the value of a field that indicates the type of property.
References:
https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_fields.htm&type=5

NEW QUESTION: 71
An administrator has found a free app on the AppExchanged and would like to install it. Which three items should the administrator take to consideration before installed he managed package?
Choose 3 answers
A. Custom objects and custom fields used by the app count against the org's limits.
B. Managed apps do not undergo a formal security review by Salesforce.
C. Apps may require certain Salesforce editions or features to be enabled.
D. Apps may require external, third-party web services to function properly.
E. Apps must be installed in production before the app can be installed in a sandbox.
Answer: (SHOW ANSWER)
Explanation
A managed package is a type of app that can be installed from the AppExchange. Managed packages are typically created by ISV partners or developers who want to distribute and sell applications that are upgradeable and have intellectual property protection. Before installing a managed package, an administrator should consider the following:
A) Custom objects and custom fields used by the app count against the org's limits. Managed packages may include custom objects and custom fields that are used by the app. These custom objects and custom fields count against the org's limits and may affect the performance or functionality of the org. Administrators should review the components and requirements of the app before installing it and make sure they have enough space and resources for the app. References:
https://help.salesforce.com/s/articleView?id=sf.packaging_limits.htm&type=5 C) Apps may require certain Salesforce editions or features to be enabled.
Managed packages may require certain Salesforce editions or features to be enabled in order to work properly.
For example, some apps may require Lightning Experience, API access, custom permissions, or specific user licenses. Administrators should check the app's description and documentation before installing it and make sure they meet the prerequisites for the app. References:
https://help.salesforce.com/s/articleView?id=sf.packaging_install.htm&type=5 D) Apps may require external, third-party web services to function properly.

Managed packages may require external, third-party web services to function properly. For example, some apps may integrate with other platforms or systems such as Google Maps, PayPal, or Twilio. Administrators should check the app's description and documentation before installing it and make sure they understand the implications and costs of using external web services. References:
https://help.salesforce.com/s/articleView?id=sf.packaging_install.htm&type=5

NEW QUESTION: 72

A user started to work remotely. They are having an Issue logging in.
What could be the issue?

A. The login session has expired for this user.
B. They are signing in from a mobile device.
C. The time zone for the profile is outside of login hours.
D. The user Is not In the IP range for their profile.

Answer: D (LEAVE A REPLY)

Explanation
IP ranges are settings that restrict login access to Salesforce from specific IP addresses. Administrators can set IP ranges at the org level or at the profile level. If a user tries to log in from an IP address that is outside the allowed range for their profile or their org, they will not be able to access Salesforce. Therefore, if a user started to work remotely and is having an issue logging in, it could be because they are not in the IP range for their profile or their org. References:
https://help.salesforce.com/s/articleView?id=sf.security_networkaccess.htm&type=5

NEW QUESTION: 73

AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but is unable to do so. The administrator has already updated the page layout to no longer require an Account.
What could be the issue?

A. Private Contacts need to be enabled in Setup.
B. A primary Account relationship is required on a Contact regardless of the page layout settings.
C. The Contact has indirect relationships to other Accounts.
D. The Account Contact relationship record needs to be deleted first in order to disassociate the Contact from the Account.

Answer: B (LEAVE A REPLY)

Explanation
A primary account relationship is a feature that allows you to link a contact to a single account as its primary account. A primary account relationship is required on a contact regardless of the page layout settings or the contact to multiple accounts feature. This means that you cannot remove the primary account from a contact, but you can change it

to another account. You can also add secondary accounts to a contact if you have enabled the contact to multiple accounts feature. References:
https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.contacts_fields.htm&type=5

NEW QUESTION: 74
Cloud Kicks tracks project details in a custom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.
What is the recommended automation solution?
A. Field Service flow
B. Scheduled flow
C. Before-save autolaunched flow
D. After-save autolaunched flow
Answer: D (LEAVE A REPLY)
Explanation
An after-save autolaunched flow is a type of flow that runs in the background when a record is saved and performs actions based on the record data or changes. An after-save autolaunched flow does not require user input or interaction and can be triggered by a record-triggered flow element or by an Apex trigger. In this case, you can create an after-save autolaunched flow that runs when a Project record is created and creates a standard set of related Project Milestone records based on predefined values or variables.
References:
https://help.salesforce.com/s/articleView?id=sf.flow_trigger_types.htm&type=5
https://help.sales

NEW QUESTION: 75
The sales agents at DreamHouse Realty have a profile that allows them to import records for a custom object called House. The agents only need to make imports occasionally and typically Import around 100 new records at a time.
What tool should the agents use to upload records?
A. Bulk API
B. Apex
C. Date Import Wizard
D. Data Loader
Answer: C (LEAVE A REPLY)
Explanation
Data Import Wizard is a tool that allows administrators to import data for standard and custom objects in Salesforce using CSV files. Data Import Wizard can handle up to 50,000 records at a time and supports simple data transformations and validations. Data Import

Wizard can be used to upload records for a custom object when the number of records is small and the import frequency is low.

NEW QUESTION: 76
Select power users want the ability to make configuration changes to a specific custom object.
What tool should the administrator assign to the power users to enable this?
A. View Setup and Configuration
B. Delegated Administration
C. Sharing Rule
D. Modify All Data
Answer: B (LEAVE A REPLY)
Explanation
Delegated Administration is a feature that allows administrators to delegate some administrative tasks to other users without giving them full access to Setup. Delegated administrators can manage users and assign permissions for specific custom objects, tabs, apps, and fields. This can help reduce the workload of the system administrator and empower power users to make configuration changes to a specific custom object

NEW QUESTION: 77
How should an administrator accomplish this?
A. Make record-triggered flows whenever Equipment records are created, modified or deleted.
B. Write record-triggered ftews whenever Room records are related, modified, or deleted.
C. Configure a ral-up summary field on Equipment.
D. Create a roll-up summary field on Room.
Answer: (SHOW ANSWER)
Explanation
A roll-up summary field is a type of field that calculates values from related records and displays them on the parent record. A roll-up summary field can be used to count, sum, min, or max values from child records. You can create a roll-up summary field on an object

that has a master-detail relationship with another object. In this case, you can create a roll-up summary field on Room that counts the number of Equipment records related to it.
References:
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.fields_defining_field_types.htm&type=5

NEW QUESTION: 78
The security department at AW Computing wants to prevent users from exporting more data than they need.
Included in this request is limiting records containing sensitive information, such as bank accounts and Personal Identifiable Information (PII).
Which feature should an administrator recommend to help limit what data is exported?
A. Salesforce Platform Encryption
B. Export Data Settings
C. Salesforce Shield
D. Muted Permission Sets
Answer: B (LEAVE A REPLY)
Explanation
Export Data Settings is a feature that allows you to control which users can export data from Salesforce and how much data they can export at a time. You can enable or disable the Export Reports permission for different profiles or permission sets, and set a maximum number of records that can be exported per hour for your org. You can also restrict the export of sensitive data by using field-level security or encryption.
References: https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.admin_general_permissions.htm&type=5

NEW QUESTION: 79
What would prevent a user from syncing a quote with an opportunity?
A. The quote has a validation rule preventing it from being updated.
B. Another quote is already synced with the opportunity and is awaiting approval.
C. Another quote is already synced with the opportunity.
D. The quote has already passed its expiration date.
Answer: (SHOW ANSWER)
Explanation
Another quote is already synced with the opportunity will prevent a user from syncing a quote with an opportunity. Only one quote can be synced with an opportunity at a time. If a user tries to sync another quote, they will get an error message saying that the opportunity already has a synced quote. References:
https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION: 80

DreamHouse Realty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts.

What should the administrator consider when setting up Collaborative Forecasts?

A. Opportunity Split data cannot be viewed in a forecast.

B. A forecast can be either revenue-based or quantity-based.

C. A single org can have up to six different types of forecasts.

D. The default forecast categories cannot be customized.

Answer: B (LEAVE A REPLY)

Explanation

A forecast is a projection of how much revenue or quantity you can generate from your sales pipeline for a given period of time. A forecast can be either revenue-based or quantity-based, depending on what you want to measure and track. A revenue-based forecast shows the amount of money expected from closed sales, while a quantity-based forecast shows the number of units expected from closed sales. You can choose the forecast type that best suits your business needs and goals when you set up Collaborative Forecasts in Salesforce.

References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5

NEW QUESTION: 81

Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division.

What should the administrator do to set this up?

A. Set up delegated administrators for the division leaders.

B. Assign a flat territory role hierarchy for the divisions.

C. Create a permission set group for the division leaders.

D. Customize and assign profiles for the division teams.

Answer: (SHOW ANSWER)

Explanation

Delegated administration allows administrators to delegate certain user management tasks to other users without granting them full administrative privileges. Delegated administrators can create and manage users only within specified roles or public groups. This option will meet the requirement of allowing each division to create and manage users only within their division. References:

https://help.salesforce.com/articleView?id=delegated_administration_overview.htm&type=5

NEW QUESTION: 82

Cloud Kicks (CK) has a filed called Shoe Type Preference, CK,s product team wants to see a report that groups specific picklist values together into the one of two lists.
What functionality should the administrator use to fulfill the team's request?
A. PREVGROUPVALUE
B. Summary Formula
C. Bucket field
D. Matrix Report
Answer: C ([LEAVE A REPLY](#))
Explanation
Bucket field is a feature that allows administrators to group report values into categories without changing the data in Salesforce. Bucket field can help simplify reports and charts by reducing the number of values displayed and summarizing data based on criteria such as ranges or groups. Bucket field can be used to group specific picklist values together into one of two lists

NEW QUESTION: 83
An administrator has a request to create a Next Steps field for users to document what they need to do next on a lead. The field should allow users to format the text and be mapped to an opportunity when converted.
What type of field will satisfy these requirements?
A. Formula (Text)
B. Text Area (Long)
C. Text Area
D. Text Area (Rich)
Answer: D ([LEAVE A REPLY](#))
Explanation
A Text Area (Rich) field allows users to format the text with fonts, colors, images, and hyperlinks. It also supports mapping to an opportunity when converting a lead. References: https://help.salesforce.com/s/articleView?id=sf.fields_using_rich_text_area.htm&type=5

NEW QUESTION: 84
Users at AW Computing are receiving a duplicate message when they enter contacts with common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.
What should an administrator implement for this issue?
A. Update the matching method on the rule from fuzzy to exact for First Name and Last Name.
B. Change the duplicate rule to report Instead of alert so the message is avoided.
C. Include the Email field to the existing matching rule for a more exact match.
D. Add a secondary matching rule to the duplicate rule to match on the associated customer.

Answer: C (LEAVE A REPLY)
Explanation
A matching rule is a rule that defines how records are compared for duplication based on certain fields or fuzzy logic. By including more fields or changing the matching method, you can make the matching rule more or less strict and reduce false positives or negatives. In this case, including the email field to the existing matching rule for contacts can help avoid duplicate messages for common names by checking if the email addresses are also identical. References:
https://help.salesforce.com/s/articleView?id=sf.matching_rules_create.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.matching_rules_considerations.htm&type=5

NEW QUESTION: 85
Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration.
Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator?
Choose 2 answers
A. Set up users and password management.
B. Configure updates to sharing rules.
C. Manage custom objects and customize nearly every aspect.
D. Make updates to permission set configurations.
Answer: (SHOW ANSWER)
Explanation
A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup.
Some functions that delegated administrators can perform are:
A) Set up users and password management.
Delegated administrators can set up and manage users who belong to specified roles or territories, including creating, editing, freezing, and unlocking users; resetting passwords; assigning permission sets; and managing public groups. References:
https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5
D) Make updates to permission set configurations Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to manage users by an administrator. References:
https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5

NEW QUESTION: 86

Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records In a way that makes sense for each department.
How should the administrator ensure this Is configured correctly?
A. Configure one app per department and activate record pages for each app.
B. Create permission sets for each department and assign them to the backup team users.
C. Adjust the profile of the backup users each day to align with the proper access they require.
D. Allow the backup team users to update their own profile with Delegated Administration.
Answer: A (LEAVE A REPLY)
Explanation
Configuring one app per department and activating record pages for each app will ensure that users view records in a way that makes sense for each department. An app is a collection of items that work together to serve a particular function. An app can have different record pages for different objects and profiles. By activating record pages for each app, the administrator can customize what users see based on their app context.
References: https://help.salesforce.com/s/articleView?id=sf.app_manager_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.app_builder_customize_lex_pages_assign.htm&type=5

NEW QUESTION: 87
Cloud Kicks users need to link multiple Case records to multiple Outcome records stored in a custom object.
Any user that can view the Case record must be able to create a link. The administrator creates a Case Outcome custom object.
What is the recommended option to use when adding a field to Case Outcome?
A. Lookup relationship with Ready-Only sharing setting.
B. Master-detail relationship with Read-Only sharing setting.
C. Lookup relationship with Read/Write sharing setting
D. Mater-detail relationship with Read/Write sharing setting
Answer: C (LEAVE A REPLY)
Explanation
A lookup relationship with Read/Write sharing setting is the recommended option to use when adding a field to Case Outcome custom object. A lookup relationship is a type of relationship that links two objects together and allows users to associate one record with another. A lookup relationship does not affect the security or deletion of either record and can be optional or required. In this case, you can create a lookup relationship field on Case Outcome object that references Case object and allows users to link multiple Case records to multiple Case Outcome records. You can also set the sharing setting for the lookup field

to Read/Write, which means that users who have access to the parent record can also access and edit the child record. References:
https://help.salesforce.com/s/articleView?id=sf.relationships_lookup.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations_lookup.htm&type=5

NEW QUESTION: 88

On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.
Which Lightning component should the administrator define dynamic action buttons?

A. Record Detail
B. Highlights Panel
C. Activities
D. Related Lists

Answer: (SHOW ANSWER)

Explanation
The Highlights Panel is a Lightning component that displays key information about a record at the top of the page. You can customize the Highlights Panel to show different actions based on the record type or other criteria. In this case, you can define dynamic action buttons for the Planet object that appear only if the gaseous field is true or false. This way, you can show different actions for different types of planets.
References: https://help.salesforce.com/s/articleView?id=sf.lex_page_layouts_highlights_panel.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.dynamic_actions_considerations.htm&type=5

NEW QUESTION: 89

An administrator is planning he release process for the year. The team will be using change sets to process deployment to production.
Which three best practices should be considered?

A. Plan your deployments around the production and sandbox maintenance schedules.
B. Use matching names for global publisher layouts and Outlook publisher layouts.
C. Be sure to test only after business hours the data after deployment.
D. Make sure to deploy all dependent components.
E. Make sure change sets are limited to 10,000 files.

Answer: A,D,E (LEAVE A REPLY)

Explanation
Planning deployments around maintenance schedules ensures that there are no interruptions or delays in the deployment process. Deploying all dependent components ensures that there are no missing metadata or references that could cause errors or

failures in the deployment. Limiting change sets to 10,000 files ensures that the deployment does not exceed the maximum size limit for change sets

NEW QUESTION: 90

An administrator is receiving cases that users are getting logged out of Salesforce without notice.

What should the administrator do to address this issue?

A. Deselect disable session timeout warning popup.

B. Select force logout on session timeout.

C. Remove the session timeout settings.

D. Enable Remember me until logout.

Answer: A (LEAVE A REPLY)

Explanation

Deselecting disable session timeout warning popup enables a warning message to appear before a user's session expires due to inactivity. This gives the user a chance to extend their session or save their work before being logged out. This can help prevent users from being logged out of Salesforce without notice

NEW QUESTION: 91

At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard.

What should the administrator recommend?

A. Add the dashboard to the Sales team's home page.

B. Create a custom app with a dashboard.

C. Email the dashboard to the Sales Team every morning.

D. Update the Sales team's app with a new dashboard.

Answer: A (LEAVE A REPLY)

Explanation

A dashboard is a visual display of key metrics and trends for records in your org. Dashboards allow users to quickly monitor performance and identify trends or issues at a glance. To make it easier for users to see a dashboard they use frequently, administrators can add it to their home page using Lightning App Builder. This way, users can see their dashboard every time they log in or go to their home tab without having to navigate elsewhere. References: https://help.salesforce.com/s/articleView?id=sf.dashboards_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.dashboards_add_to_home_page.htm&type=5

NEW QUESTION: 92

Sales reps end partner consultants at Cloud Kicks work on the same kinds of shoe deals. The administrator has been asked to ensure that the Profit new on the Opportunity object is available to sales reps and is hidden from partners using Field Level Security.

Which two features should the administrator use to fulfil this request?

Choose 2 answers

A. Permission Set

B. Record Type

C. Organization-wide Defaults

D. Profiles

Answer: B,D (LEAVE A REPLY)

Explanation

A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup.

Some functions that delegated administrators can perform are:

B) Build automation and validation rules using screen flows

Screen flows are types of flows that guide users through screens with elements such as text boxes, picklists, radio buttons, etc. Screen flows can also perform actions such as creating records, updating fields, sending emails, etc. Delegated administrators can build automation and validation rules using screen flows if they have been granted access to create and edit flows by an administrator. References:

https://help.salesforce.com/s/articleView?id=sf.flow_concepts_design_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_distribute_delegated_admins.htm&type=5 D) Make updates to permission set configurations Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to manage users by an administrator. References:

https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5

NEW QUESTION: 93

Cloud Kicks (CK) completed a project in a sandbox environment and wants to migrate the changes to production. CK split the deployment into two distinct change sets. Change set 1 has new custom objects and fields. Change set 2 has updated profiles and automation.
What should the administrator consider before deploying the change sets?

A. The Field-Level Security will not be deployed with the profiles in change set 2.

B. Change set 2 needs to be deployed first.

C. Automations need to be deployed in the same change set in order to be activated.

D. Both change sets must be deployed simultaneously.

Answer: A ([LEAVE A REPLY]())

Explanation
When deploying profiles using change sets, the field-level security settings are not included unless the fields themselves are also part of the change set. Therefore, the administrator should consider adding the new custom fields to change set 2 along with the profiles, or manually adjust the field-level security after deployment.
References: https://help.salesforce.com/articleView?id=changesets_about_components.htm&type=5

NEW QUESTION: 94

Cloud Kicks users report receiving an "Apex CPU time limit exceeded" error message when attempting to close certain opportunity records. This does not occur on every opportunity record change or for every user.
What is the recommended method for the administrator to identify the cause?

A. Monitor with Login Forensics.

B. Enable Debug Logging for users.

C. Review the Setup Audit Trail.

D. Set up Apex Exception Email alerts

Answer: B ([LEAVE A REPLY]())

Explanation
Debug logs capture database operations, system processes, and errors that occur when executing a transaction or running unit tests. Debug logs can help identify the cause of Apex CPU time limit exceeded errors by showing the execution time of each Apex statement and trigger. References:
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_debugging_debug_logs.htm

NEW QUESTION: 95

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers.
What sharing mechanism should be used?

A. organization wide Defaults
B. Role Hierarchy
C. Manual Sharing
D. Sharing Settings
Answer: B (LEAVE A REPLY)
Explanation
Role hierarchy is a sharing mechanism that should be used to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. Role hierarchy is a way to grant access to records based on the user's position in an organization's hierarchy of roles. Role hierarchy can grant users access to records owned by or shared with users below them in the hierarchy for objects that have organization-wide defaults set to Private or Public Read Only. By using role hierarchy, the administrator can ensure that directors can access opportunities owned by or shared with regional managers who report to them

NEW QUESTION: 96
An administrator needs to Import a large amount of historical data (more than 100,000 records) from another system.
how should the administrator import the data?
A. SOAP based API with Developer console
B. Data Loader with Bulk API Enabled
C. An AppExchange package
D. Import Wizard with Add Only
Answer: B (LEAVE A REPLY)
Explanation
Data Loader with Bulk API Enabled is a tool that can import a large amount of historical data (more than
100,000 records) from another system. Data Loader can insert, update, delete, or export Salesforce records.
Bulk API is an API that allows fast and parallel processing of large batches of records.
References:
https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.loader_api.htm&type=5

NEW QUESTION: 97
Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.
Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?
Choose 2 answers
A. Create a formula capture the MAX date.

B. Make a Process Builder to create the task.
C. Design an approval process to capture the furthest date.
D. Configure a workflow to create the task.
Answer: A,B (LEAVE A REPLY)
Explanation
Two combined automation tools that the administrator can use to create the task record and assign based on date criteria are:
Create a formula field to capture the MAX date. A formula field is a custom field that calculates a value based on other fields or expressions. In this case, a formula field can be used to capture the maximum value between Estimated Shipping Date and Client Need By Date fields and store it as a date value.
Make a Process Builder to create the task. A Process Builder is an automation tool that allows you to create processes that perform actions based on certain criteria. In this case, a Process Builder can be used to create a task record when a certain condition is met and assign its due date based on the formula field value.
The other two options are incorrect because:
An approval process is an automation tool that allows you to route records for approval based on certain criteria and approval steps. It does not create or assign tasks based on date criteria.
A workflow rule is an automation tool that allows you to perform actions based on certain criteria and evaluation time. It does not create or assign tasks based on date criteria.
References: https://help.salesforce.com/s/articleView?id=sf.customize_functions.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5

NEW QUESTION: 98
A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested.
What permission should be reviewed to determine if it is missing from the administrator user or profile?
A. Create and Upload Change Sets
B. Modify Metadata Through Metadata API Functions
C. Deploy Change Sets
D. API Enabled
Answer: A (LEAVE A REPLY)
Explanation
To use outbound change sets, a user needs to have the Create and Upload Change Sets permission on their profile or permission set. This permission allows users to create change sets in a sandbox or Developer Edition organization and upload them to another organization. References:

https://help.salesforce.com/s/articleView?
id=sf.changesets_create_upload_perm.htm&type=5

NEW QUESTION: 99

The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

A. Bucket Report

B. Joined Report

C. Summary Report

D. Matrix Report

Answer: (SHOW ANSWER)

Explanation

A joined report is a type of report that allows you to create multiple report blocks that provide different views of your data. Each report block can have its own fields, columns, sorting, and filtering. A joined report can only be created from summary or matrix reports. You can use a joined report to show data from different report types or data sources on a single report. In this case, you can use a joined report to show Accounts with Open Cases by creating two report blocks: one for accounts and one for cases with a filter for open status. You can then join the two blocks by a common field such as Account ID or Account Name. References:

https://help.salesforce.com/s/articleView?id=sf.reports_joined_format.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.reports_examples_joined.htm&type=5

NEW QUESTION: 100

Which two tools should an administrator use to required data to be entered in a field and improve data quality on a record in Salesrorce?

Choose 2 answers

A. validation Rules

B. Dashboards

C. Workflow Rules

D. Page Layouts

Answer: A,D (LEAVE A REPLY)

Explanation

Validation rules and page layouts are two tools that can be used to require data to be entered in a field and improve data quality on a record in Salesforce. Validation rules are a way to enforce data quality and integrity by checking the values of fields before a record is saved and displaying an error message if the values do not meet the specified criteria. Page layouts are a way to control the layout and organization of fields, buttons, related lists, and other components on a record page. Page layouts can also make fields required so that users must enter a value before saving a record.

NEW QUESTION: 101
Cloud Kicks has been tracking how many participants wear the company's shoes in each marathon. The administrator creates two custom objects: Races and Runners. There is a master-detail relationship between them as well as a Roll-up Summary field on the Races object to show the count of runners in each race.
Requirements have changed, and the administrator wants to delete the Master-detail Relationship field without deleting the Runners records.
What action should an administrator take before the Relationship field can be deleted?
A. Change the field type to a Lookup Relationship.
B. Select the Allow Reparenting' checkbox on the Master-detail field.
C. Uncheck 'Delete this record also' to turn off cascading deletes.
D. Delete the Roll-up Summary field on the parent.
Answer: (SHOW ANSWER)
Explanation
Changing the field type to a Lookup Relationship will allow deleting the Relationship field without deleting the Runners records. A lookup relationship creates a loose association between two objects, where the child records do not depend on the parent records for their existence. A lookup relationship can be deleted without affecting the child records, unlike a master-detail relationship that enforces cascading deletes. References:
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION: 102
An administrator at Universal Containers has been asked by the compliance team to understand end track various sensitivity levels for its data In Salesforce. The administrator has enabled Data Classification end configured appropriate sensitivity levels. The compliance team would Ike a report showing field level sensitivity and classification.
What should the administrator recommend?
A. Run the standard Data Classification report.
B. Create a custom Entity Definition and Held Definitions report type.
C. Use the Data Classification Metadata list view.
D. Configure a custom Data Classification and Metadata report type.
Answer: (SHOW ANSWER)
Explanation
Run the standard Data Classification report is what the administrator should recommend to the compliance team. Data Classification is a feature that allows administrators to flag where sensitive information is stored in Salesforce by assigning sensitivity and classification levels to fields. Data Classification also provides a standard report that shows

field level sensitivity and classification for all fields in an org. The administrator can run this report and share it with the compliance team to meet their requirement.