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NEW QUESTION: 1
Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division.
What should the administrator do to set this up?
A. Customize and assign profiles for the division teams.
B. Create a permission set group for the division leaders.
C. Set up delegated administrators for the division leaders.
D. Assign a flat territory role hierarchy for the divisions.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 2
After setting up field history tracking on the Account object, the administrator for AW Computing wants to retrieve the field history data for analysis.
how should the administrator acquire this data?
A. Use the Data export service in setup.
B. Create a list view of Account History and print using the Printable View action.
C. Query and export the Account History object using Data Loader.
D. Create a report of Accounts and export it to Excel.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 3
Ursa Major Solar offers customers annual service contracts. Account owners should receive an email renewal reminder I month before their customer's planned expiration date.
The administrator builds a flow to automate the process, which runs when a record is created, and tests several possible scenarios.

What win occur if the expiration date is changed from January 1 of the next year to yesterday?

A. The Interview is rescheduled based on the expiration date and sends the email on the last day of the current month.

B. The flow is unable to run and a flow error message Is sent to the user who Initiates the flow.

C. The resume event is recalculated and the email goes out to the account owner immediately.

D. The Interview resumes 1 month before the original expiration date and will send the email at that rime.

Answer: (SHOW ANSWER)

NEW QUESTION: 4

Ursa Major Solar uses the custom object Product Development to track Ideas R&D is wording on. A former administrator added the custom object Potential Name with a lookup to Product Development to allow R&D to track names under consideration for those product. The R&D manager recently ran a record and noticed several potential names where the relationship to the Product Development record was missing. The current administrator needs to change this relationship to master detail to ensure a potential name only exists when there is product development.

Which two options are available for altering the existing Potential Name records for the deployment of this change to be successful?

Choose 2 answers

A. Move any Potential Name records with blank lookup fields to the recycle bin.

B. Assign any Potential Name records with blank lookup fields to an existing record from Product Development.

C. Remove the lookup field from the page layout so the data is maintained without changes.

D. Remove any existing data in the lookup field n Potential Name records

Answer: A,B (LEAVE A REPLY)

NEW QUESTION: 5

AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally.

which tool should the administrator use to quickly obtain this details?

A. Setup Audit Trail

B. Session Security Settings

C. Object Manager

D. Security Health Check

Answer: B (LEAVE A REPLY)

NEW QUESTION: 6
What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?
A. Screen Row
B. Before save How Trigger
C. Batch Update
D. Workflow Rule Field Change
Answer: B (LEAVE A REPLY)

NEW QUESTION: 7
The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflect the current outstanding value of the Invoice.
What should the administrator do to build this functionality?
A. Create a lookup-relationship on the Payment and a workflow cross object field update.
B. Create a master-detail relationship on the Payment and a workflow cross object field update.
C. Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.
D. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 8
An administrator is planning he release process for the year. The team will be using change sets to process deployment to production.
Which three best practices should be considered?
A. Be sure to test only after business hours the data after deployment.
B. Make sure change sets are limited to 10,000 files.
C. Use matching names for global publisher layouts and Outlook publisher layouts.
D. Make sure to deploy all dependent components.
E. Plan your deployments around the production and sandbox maintenance schedules.
Answer: (SHOW ANSWER)

NEW QUESTION: 9
A sales rep needs to help cross-sell an opportunity but is unable to make updates on the record or update the opportunity team.
Which two options would be required for a sales rep to add a rep to the opportunity team?
Choose 2 answers
A. A role above the Opportunity owner in the role hierarchy

B. Transferred ownership of the Opportunity to the sales rep

C. A permission with Edit access on the Account object

D. Transferred ownership of the Account to the sales rep

Answer: A,C (LEAVE A REPLY)

NEW QUESTION: 10

Users at AW Computing are receiving a duplicate message when they enter contacts with common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.

What should an administrator implement for this issue?

A. Change the duplicate rule to report Instead of alert so the message is avoided.

B. Update the matching method on the rule from fuzzy to exact for First Name and Last Name.

C. Include the Email field to the existing matching rule for a more exact match.

D. Add a secondary matching rule to the duplicate rule to match on the associated customer.

Answer: (SHOW ANSWER)

NEW QUESTION: 11

AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages.

how should this be accomplished?

A. Create a new page layout for the Sales Manager role.

B. Create a new report and assign it to the component.

C. Filter component visibility for the Account ID.

D. Filter component visibility for the Sales Manager role.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 12

At Ursa Major Solar, there is a custom object called Galaxy. The sales director wants users to only see certain field market.

What Lightning will satisfy this requirement?

A. Fields component

B. Path Component

C. Highlights Panel Component

D. Record Detail Component

Answer: A (LEAVE A REPLY)

NEW QUESTION: 13

What should an administrator do to keep secure fields protected in email templates'?

A. Set up an approval process for email alerts.
B. Use classic encrypted fields.
C. Remove the fields from the email.
D. Implement GDPR.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 14
The administrator at Cloud Kicks created a flow in a sandbox that walks service agents through the Return Merchandise Authorization creation process. The administrator deployed the flow to production with a Change Set. Users are unable to use the flow in production.
Which step should the administrator take?
Activate the flow administrator take?
A. Deployment the flow, with the Metadata API instead of Change Sets
B. Activate the flow manually after deployment.
C. Include the active and prior inactive flow version in the Change Set.
D. Ensure there is an active flow version in the sandbox.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 15
Northern Trail Outfitters (NTO) is expending into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from product due to shipping and raw material cost differences.
What should the administrator configure for a smooth rollout to the U.K.?
A. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.
B. Write a flow the translates the currency from dollars to euros using a custom Exchange Rate field.
C. Configure a U.K Opportunity record type.
D. Create a new Price Book for the U.K product pricing.
Answer: D (LEAVE A REPLY)

NEW QUESTION: 16
As part of their yearly audit, the compliance team at Cloud Kicks would like to track when a user's profile has been changed and who changed the data.
What should the administrator review to meet this requirement?
A. Analytic Snapshot
B. Field History Tracking
C. Historical Trending
D. Setup Audit Trail
Answer: D (LEAVE A REPLY)

NEW QUESTION: 17

Cloud Kicks (CK) wants the forecast numbers to be shown by territory regardless of who owns the record. CK also wants a way to forecast based on role hierarchy.

Which three options should an administrator recommend?

Choose 3 answers

A. Enable Role Hierarchy Forecast.

B. Make a custom field to track the amounts for Territory and Hierarchy Forecast.

C. Have the user select the forecast type listed under the Forecast Type in the Display Settings.

D. Enable Territory Forecast.

E. Modify the Territory Forecast to match the Hierarchy Forecast model.

Answer: A,C,D (LEAVE A REPLY)

NEW QUESTION: 18

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers.

What sharing mechanism should be used?

A. Role Hierarchy

B. organization wide Defaults

C. Manual Sharing

D. Sharing Settings

Answer: A (LEAVE A REPLY)

NEW QUESTION: 19

Sales reps at AW Computing hove been reporting that contact phone numbers sometimes revert book to on old value after being updated.

What should the administrator do to resolve this issue?

A. Add an invocable process.

B. Consolidate automation tools.

C. Schedule Apex jobs.

D. Delete all workflow rules.

Answer: (SHOW ANSWER)

NEW QUESTION: 20
The administrator at Cloud Kicks is evaluating the capabilities of Schema Builder to create custom objects and custom fields. The administrator likes the user interface of the Schema Builder, as opposed to the new object and field wizards, but also notices some limitations.
What needs to be configured from the object manager instead of Schema Builder?
A. Add custom fields to the page layout.
B. Make available for Customer Postal.
C. Enable field history tracking
D. Allow Reports and Activities
Answer: A (LEAVE A REPLY)

NEW QUESTION: 21
The Cloud Kicks online Lead Intake form was recently updated to allow for new choices on some older picklist fields. The leads are all being created properly in Salesforce, but reps are getting errors as they try to work the leads.
What tool should the administrator use to evaluate what is causing the errors?
A. Debug Log
B. Setup Audit Log
C. Login History
D. Record History
Answer: (SHOW ANSWER)

NEW QUESTION: 22
A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested.
What permission should be reviewed to determine if it is missing from the administrator user or profile?
A. Create and Upload Change Sets
B. Deploy Change Sets
C. Modify Metadata Through Metadata API Functions
D. API Enabled
Answer: (SHOW ANSWER)

NEW QUESTION: 23
Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?
A. Field audit history
B. Setup audit trail
C. Field history tracking
D. Debug log

Answer: B (LEAVE A REPLY)

NEW QUESTION: 24

AW Computing sells a variety of software programs for Its customers to choose from. Management wants to ensure that the customer automatically receives phone support when they purchase photo editing. software.

how should an administrator meet these retirements?

A. Include a milestone to the product with a term of 365 days for phone support.

B. Add an entitlement template to the product for phone support.

C. Create a flow to attach an entitlement to the asset upon purchase.

D. Configure a flow to create a milestone co the asset upon purchase.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 25

The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

A. Bucket Report

B. Joined Report

C. Summary Report

D. Matrix Report

Answer: C (LEAVE A REPLY)

NEW QUESTION: 26

A user accidentally created a duplicate opportunity and is unable to delete the duplicate record.

What should an administrator do to troubleshoot this issue?

A. Change the user's profile to System Administrator so they have full permissions to delete object records.

B. Check the user profile permissions on the Opportunity object to see if they have permission to delete.

C. Advise the user to mark the duplicate opportunity Closed Lost and keep it in the system.

D. Run a report of all opportunities to identify other possible duplicates.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 27

On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.

Which Lightning component should the administrator define dynamic action buttons?

A. Related Lists
B. Record Detail
C. Activities
D. Highlights Panel
Answer: (SHOW ANSWER)

NEW QUESTION: 28
The administrator at AW Computing implements multi-factor authentication using the Salesforce Authenticator app downloaded on company-provided iPhones. A sales rep breaks their phone and needs to update an opportunity record.
How should the administrator grant access for the sales rep?
A. Delegate multi-factor identification to the sales rep.
B. Add the sales rep's IP address to the trusted IP ranges.
C. Generate a temporary identity verification code for the rep.
D. Instruct the sales rep to log in from the company's VPN.
Answer: (SHOW ANSWER)

NEW QUESTION: 29
The administrator at Cloud Kicks built a flow in a sandbox. After testing and validating the flow, the administrator plant to promote the flow to the production environment with a change set.
Which three considerations should the administrator be aware of when moving flows with a change sat? Choose 3 answers
A. Deploying or redeploying a flow with change sets creates a version of the flow in the destination org.
B. All flow dependencies are automatically added to the change set.
C. Flows deployed are inactive and need to be manually activated.
D. Flows ere automatically activated upon deployment.
E. Flow allows only one version of the flow when deployed with a change sat.
Answer: A,C,E (LEAVE A REPLY)

NEW QUESTION: 30
Person accounts were recently activated at Cloud Kicks.
There are three record types for accounts:
* B2B customer
* B2C Customer
* External Partner
There are two record types for leads:
* B2B Lead
* B2CLead

The test team finds that when the Convert button is clicked on a B2C Lead record, only the B2B Customer and External Partner account record types are available choices on the Conversion Layout.
What should the administrator do to correct this issue?
A. Build a process that updates the record type field to B2C Customer after conversion.
B. Hide the Record Type field on the Account section of the Conversion Layout.
C. Use a validation rule to ensure the company name on B2C Leads is blank.
D. Change organization-wide default settings for contacts to Controlled by Parent.
Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 31
The administrator at Ursa Major Solar has set up IT policies for all user passwords to be a minimum length of 3 characters and have an expiration period of 90 days. The security team recently decided that administrators of any system should have a 15-character minimum password with a 30-day expiration period.
Where should the administrator make this change?
A. Organi2ation-wide password policies
B. Password Policies on the System Administrator profile .
C. Session Settings on the User record
D. Password complexity requirements on the permission set
Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 32
Cloud Kicks (CK) has a filed called Shoe Type Preference, CK,s product team wants to see a report that groups specific picklist values together into the one of two lists.
What functionality should the administrator use to fulfill the team's request?
A. PREVGROUPVALUE
B. Matrix Report
C. Bucket field
D. Summary Formula
Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 33

Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.
Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?
Choose 2 answers

A. Create a formula capture the MAX date.
B. Make a Process Builder to create the task.
C. Design an approval process to capture the furthest date.
D. Configure a workflow to create the task.

Answer: A,D (LEAVE A REPLY)

NEW QUESTION: 34

A developer is getting errors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.
Where should the administrator check to see what was recently changed?

A. Dev Console
B. Setup Audit Trail
C. Field History
D. Salesforce Optimizer

Answer: B (LEAVE A REPLY)

NEW QUESTION: 35

An administrator would Like to know If any other administrators or delegated administrators are using the Log In As a User feature.
Where the administrators should are using the Log in As a User feature.

A. Grant Account Login Access
B. Setup Audit Trail
C. Login History
D. Connected App Usage

Answer: A (LEAVE A REPLY)

NEW QUESTION: 36

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log In. The administrator would now like to look at how many users have successfully used it since It was rolled out.
What are two ways the administrator can get this Information?
Choose 2 answers

A. Export Login History and filter based off of Authentication Method Reference,
B. Open the Login Access Policies In Setup which shows how many users are using MFA.

C. Create a new view In Identity Verification History, specifying Method.

D. Run a session setting report, specifying login methods by user.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 37

An administrator at Universal Containers has been asked by the compliance team to understand end track various sensitivity levels for its data In Salesforce. The administrator has enabled Data Classification end configured appropriate sensitivity levels. The compliance team would Ike a report showing field level sensitivity and classification.

What should the administrator recommend?

A. Configure a custom Data Classification and Metadata report type.

B. Create a custom Entity Definition and Held Definitions report type.

C. Use the Data Classification Metadata list view.

D. Run the standard Data Classification report.

Answer: (SHOW ANSWER)

NEW QUESTION: 38

AW Computing created new multi-tier service plans. The primary difference between the packages Is the length of the term. The company wants to capture start and end dates for each service plan sold, which can direr from the contract dates of the subscription.

How should an administrator ensure the data is captured properly?

A. Configure formula fields to reflect the close date of the opportunity.

B. Build a validation rule on the Opportunity object to require custom date fields based on the product(s) selected.

C. Make a validation rule on the Opportunity Product object to require custom date fields based on the product family.

D. Create a new price book for service plans with term lengths.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 39

An administrator needs to Import a large amount of historical data (more than 100,000 records) from another system.

how should the administrator import the data?

A. SOAP based API with Developer console

B. Import Wizard with Add Only

C. An AppExchange package

D. Data Loader with Bulk API Enabled

Answer: C (LEAVE A REPLY)

NEW QUESTION: 40

A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

A. Allow Forecasting

B. Enable manager adjustments

C. Enable owner adjustment

D. Allow Override Forecasts

Answer: B (LEAVE A REPLY)

NEW QUESTION: 41

An administrator is trying to deploy a change set from a newly upgraded sandbox source org with new features to a destination sandbox org on a previous release. Some metadata in the change set cannot be deployed because they've changed between releases.
What should the administrator do to deploy the changes to a sandbox?

A. Create a new sandbox on the new release version and deploy ;he change set to the new org.

B. Make the changes manually through the user interface in the source org.

C. Refresh the sandbox destination org and then deploy the change set.

D. Submit a ticket to Salesforce to update the source org to the latest release.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 42

An auto-response rule sends en email using Template when the field Case Source Is 'email' and Template when Case Source is blank. A Process Builder updates Case Source to 'email' when a case is created using Email-to-Case and to web' when a case Is created using Web-to-Case. Otherwise, Case Source Is blank.
What will occur when a case is created from an Incoming email?

A. An email is sent out using Template and then Case Source updates to email'.

B. An email la sent out using Template and then Case Source updates to 'email'.

C. Case Source updates to 'email' and an email is sent out using Template2.

D. Case Source updates to email and an email Is sent out using Template1.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 43

The sales agents at DreamHouse Realty have a profile that allows them to import records for a custom object called House. The agents only need to make imports occasionally and typically Import around 100 new records at a time.
What tool should the agents use to upload records?

A. Data Loader

B. Apex

C. Bulk API
D. Date Xmport Wizard
Answer: D (LEAVE A REPLY)

NEW QUESTION: 44
An administrator needs to create a junction object called Account Region to link the standard Account object with a custom object called Region.
Once the junction object is created, what are the next two steps the administrator should take?
Choose 2 answers
A. Create a master-detail relationship field on the Account object to the junction object.
B. Make a master-detail relationship field on the junction object to the Region object.
C. Build a master-detail relationship field on the Region object to the junction object.
D. Configure a master-detail relationship field on the junction object to the Account object.
Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 45
Cloud Kicks has just released a new Process Builder on the Account in production. The end users keep getting error messages that prevent them from completing their updates to the Account.
Which three things should the administrator do to resolve this issue?
Choose 3 answers
A. Have the users refresh the Account page so they get the current Process Builder.
B. Review the Error Email for the Process Builder and rectify the issues.
C. Deactivate the Process Builder in production.
D. Manually make the updates to the Account as the logged-in user.
E. Fix the Process Builder in a sandbox and migrate the change to production.
Answer: C,D,E (LEAVE A REPLY)

NEW QUESTION: 46
Cloud kicks has received feedback that customers are frustrated with the amount of time it takes to reach a support agent by area of expertise according to product information after a new case has been submitted.
Which feature should administrator configure in order to improve the case management process?
A. Knowledge Component
B. Macros
C. Omni-Channel
D. Escalation Rules
Answer: (SHOW ANSWER)

NEW QUESTION: 47
An administrator created a new custom object. When trying to upload new records to the custom object using.
Date Loader, they are unable to see the new custom object in the list of available objects.
What should the administrator do to resolve the issue?
A. Confirm the object us marked as deployed and not in development.
B. Assign a permission set to give them access to the new object.
C. Check the Field-Level Security of the new custom object's Name field.
D. Ensure Allow Sharing is checked on the custom object.
Answer: A (LEAVE A REPLY)

NEW QUESTION: 48
A user is getting an error when attempting to merge two accounts. The administrator checks the
profile to see the user has Read/Write permission on Accounts and is the owner of both records.
What is preventing the user from completing the merge?
A. Only administrators have permission to merge records.
B. The Delete permission is missing on the user for Accounts.
C. The Account matching rules are not set.
D. The user is assigned to the wrong territory.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 49
Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings.
What should the administrator recommend?
A. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.

B. Create a validation rule and add the Use Case field to the Stage Guidance in Path.
C. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.
D. Make the Use Case field required on the master Opportunity layout.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 50
The distributors at Cloud Kicks are eligible for support based on a specific service contract-
How should the administrator show this in Salesforce?
A. Use entitlement management.
B. Add a service contract to the record.
C. Build a new custom object.
D. Turn on Service Cloud.
Answer: (SHOW ANSWER)

NEW QUESTION: 51
Ursa Major Solar (UMS) wants to improve Its customers' ability to search for knowledge articles. UMS has already created categories for articles.
Which two additional chances should be made to improve search capabilities?
Choose 2 answers
A. Configure Global Search for specific search terms.
B. Promote specific search terms for specific articles.
C. Create synonyms for specific search terms.
D. Configure Einstein Search for specific search terms.
Answer: (SHOW ANSWER)

NEW QUESTION: 52
Cloud Kicks (CK) completed a project in a sandbox environment and wants to migrate the changes to production. CK split the deployment into two distinct change sets. Change set 1 has new custom objects and fields. Change set 2 has updated profiles and automation.
What should the administrator consider before deploying the change sets?
A. Change set 2 needs to be deployed first.
B. Automations need to be deployed in the same change set in order to be activated.
C. The Field-Level Security will not be deployed with the profiles in change set 2.
D. Both change sets must be deployed simultaneously.
Answer: C (LEAVE A REPLY)

NEW QUESTION: 53
Cloud Kicks has created a new flow that deletes records.
What should the administrator consider when testing the flow?
A. Record deleted by Flow when debugging are hard deleted.

B. Flow with delete elements need to ne inactivate to ensure that the test record is not actually deleted.
C. Flows with delete elements cannot be debugged by the Flow debugged tool.
D. Even if the flow is inactive, debugging the flow will delete the test record.
Answer: D ([LEAVE A REPLY])

NEW QUESTION: 54
An administrator at Cloud Kicks has been tasked by the compliance team to flag where sensitive information is stored in Salesforce.
What feature should the administrator use to fulfill this requirement?
A. Classic Encryption
B. Field-Level Security
C. Schema Builder
D. Data Classification
Answer: D ([LEAVE A REPLY])

NEW QUESTION: 55
Sales management wants a small subset of users with different profiles and roles to be able to
view all data for compliance purposes. How can an administrator meet this requirement?
A. Enable the View All Data permission for the roles of the subset of users.
B. Create a new profile and role for the subset of users with the View All Data permission.
C. Create a permission set with the View All Data permission for the subset of users.
D. Assign delegated administrator to the subset of users to View All Data.
Answer: C ([LEAVE A REPLY])

NEW QUESTION: 56
Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders. If the opportunity is in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately.
How should these requirements be met without using code?
A. Create a schedule-triggered flow. Configure the trigger to flow weekly.
B. Create a schedule-triggered flow for the Opportunity object. Configure the trigger to flow daily.
C. Create a record-triggered flow with scheduled paths. Configure the trigger to flow before the record is saved.
D. Create a record-triggered flow with scheduled paths. Configure the trigger to flow after the record is saved.
Answer: B ([LEAVE A REPLY])

NEW QUESTION: 57
Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created.
Which two ways should the administrator customize duplicate management?
Choose 2 answers
A. Set up mobile duplicate alerts.
B. Modify the Global Picklist Value Sets.
C. Configure custom duplicate rules.
D. Create custom matching rules.
Answer: (SHOW ANSWER)

NEW QUESTION: 58
Cloud Kicks wants its sales reps to always use the same full zip code format with a hyphen where applicable.
What should the administrator implement to help ensure consistent formatting?
A. Add a help text instructing the sales rep on how to enter this field.
B. Create a REGEX function to use in a validation rule on the field.
C. Edit the standard field length to five characters.
D. Add a quick create function for the sales reps to use.
Answer: B (LEAVE A REPLY)

NEW QUESTION: 59
An administrator is asked to create a report to calculate the year-over-year changed in the dollar amount of a company's opportunities.
What reporting tool should be used to complete this request?
A. A row-level formula to compare amounts grouped by year.
B. A custom summary formula with the PREVGROUPVAL function.
C. A joined report with two report blocks for each year
D. A custom summary formula with PARENTGROUPVAL function
Answer: (SHOW ANSWER)

NEW QUESTION: 60
An administrator has created a flow that sends platform events whenever an opportunity is updated. An Apex developer has been tasked to write code that listens for these events. When reviewing the debug logs for a user, the developer can see that the flow ran, but the debug Information is missing.
What should the administrator recommend to assist with debugging?
A. Platform events are unavailable for debugging.
B. Select the Debug Enabled checkbox on platform events,
C. Set a debug log on the Automated Process entity.
D. Search the AppExchange to And a tool that assists with debugging.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 61

Users at AW Computing use a custom object to manage order*. All profiles share a single page layout. Customer Service and Sales users express frustration overseeing actions that-do not always apply to their situation on the page layout.

What should an administrator recommend?

A. Use Dynamic Actions and conditional visibility to show the appropriate actions to the applicable users.

B. Make two separate Lightning record pages and assign them to the applicable profiles.

C. Create separate record types for the Customer Service and Sales users' records.

D. Configure two separate permission sets and assign the appropriate permissions to each user.

Answer: A ([LEAVE A REPLY](#))

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