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NEW QUESTION: 1

Which four of the following would require compatibility rules?

Note: This question displayed answer options in random order when taking this Test.

- A. VPN Access can only be delivered over high speed internet
- B. High Def set top box is required for High Def TV packages
- C. Only DSL customers can purchase a modem
- D. MetroE cannot be delivered to Consumer customers
- E. Apple iPhone requires SIM card

Answer: A,B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 2

When creating a context rule, where can a developer set the rule fail level?

- A. Rule Set
- B. Context Dimension
- C. Rule Condition
- D. Context Mapping

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 3

To assign a price to a product, you must:

Note: This question displayed answer options in random order when taking this Test.

- A. Create a price list entry
- B. Create a parent/child price list
- C. Only use a virtual price
- D. Always create a bundle

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

For product relationships, select a product in the Related Product field to modify attributes based on non-product-related factors.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 5

What do you use to take 20% off the price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. A price list
- B. A price list entry
- C. An adjustment
- D. An override

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 6

Entity Filters apply multiple conditions:

Note: This question displayed answer options in random order when taking this Test.

- A. Using the AND condition
- B. Using the OR condition
- C. Using AND if there no formula stated
- D. By arranging the list order

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 7

When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

- A. Pricing plan step parameters
- B. Vlocity Picklists
- C. Columns in the RangeAttributePricingMatrix
- D. JSONAttribute field

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 8

In Vlocity Context Rules, what type of component can be linked to a Vlocity picklist?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Dimension
- B. Context Scope
- C. Context Rule Set
- D. Context Mapping

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- A. When the promotion starts
- B. Whether the customer can terminate the contract early
- C. When promotional pricing applies to the customer account
- D. Which customers are eligible for the promotion

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 10

If the data element is specific to a product or a class of product, you should create which of the below?

- A. Attribute
- B. Field

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 11

What are ways to retrieve filtered products from the product catalog for Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Use account type to determine the products that display
- B. Use the Salesforce price book to filter products by object type
- C. Use query to search for specific text in the product name
- D. Use DataRaptors to filter products by object type

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 12

To price a promotion with a flat charge and ignore the rolled up total of the child product prices, you can:

Note: This question displayed answer options in random order when taking this Test.

- A. Limit the minimum amount of purchase on all child products to zero.
- B. Include in the promotion only child products with a base price of zero.
- C. Adjust the base price of all child products to zero and assign a charge to the parent product of the promotion.
- D. Go to the order and change the price list you are using.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which of these uses a calculation of the base price?

- A. Pricing element override

- B. Pricing element adjustment
- C. Price list

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 14

Which of the following Attributes Category fields displays at run-time during order capture in the Cart?

- A. Display Name
- B. No Attribute Category fields display at run-time
- C. Name
- D. Category

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 15

What are three appropriate use cases for a promotion? Choose 3 answers

- A. Special pricing should only be available for a limited time,
- B. The product should only be available to B2C customers.
- C. The product's price should change based on the customer type.
- D. The product should have a cancellation penalty.
- E. The product needs to be sold Quickly.

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 16

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. getCartsProducts
- B. submit
- C. getCartsltems
- D. putCartsltems
- E. createCart
- F. postCartsltems
- G. CpqAppHandler
- H. vlcCart
- I. done
- J. checkout

Answer: ([SHOW ANSWER](#)**)**

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NEW QUESTION: 17

Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assign it to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list?

Note: This question displayed answer options in random order when taking this Test.

- A. Run the EPCProductAttribJSONBatchJob
- B. Run the ProductAttributesBatchProcessor from the CMT Administration page
- C. Refresh the CPQPartition platform cache
- D. Set the Applicable Objects to Product2 Object

Answer: ([**SHOW ANSWER**](#)**)**

NEW QUESTION: 18

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

- A. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account
- B. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate the user to the account
- C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account
- D. Invokes an OmniScript to complete the order process and collect billing information

Answer: A ([**LEAVE A REPLY**](#)**)**

NEW QUESTION: 19

When adding products to the Cart, the developer notices that nothing renders in the cart. The developer uses the browser console network tab to troubleshoot the issue.

Which method should the developer look for in the responses to begin troubleshooting?

- A. postCartItems
- B. getBasketDetails
- C. createCart
- D. getCartItems

Answer: ([**SHOW ANSWER**](#)**)**

NEW QUESTION: 20

A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

- A. A price list entry with affectivity time frames
- B. A promotion and time policies
- C. Multiple price lists with affectivity time frames
- D. A context rule on the smartphone product and time policies

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 21

When you add a condition, which option allows you to select a context dimension?

- A. Function
- B. Simple

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

If you assign a new attribute to an object type, how is that attribute propagated to all products linked to the object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Dynamically through inheritance
- B. By running the ECPProductAttribBatchJob to regenerate the product attribute JSON field
- C. By running the Attribute Hierarchy Maintenance job on the CMT Administration screen
- D. Via a deep copy to Product2

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 23

What is CpQAppHancfler?

- A. The remote method used to filter products from the shared catalog
- B. An integration procedure invoked by the persistent cart that performs CPQ functions
- C. A specialized global Apex class that includes methods to perform CPQ functions
- D. An Angular directive within the persistent cart templates that contains CPQ logk

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 24

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart?
(Choose Note: This question displayed answer options in random order when taking this Test.

- A. No time policy is assigned to the promotion.
- B. The promotion status is not active.
- C. The Effective Until date of the promotion is in the past.
- D. The Effective From date of the promotion is missing.
- E. No time plan is assigned to the promotion.

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 25

In which two cases should a developer use child price lists? Choose 2 answers

- A. Changing the pricing of child products in bundles
- B. Creating pricing for different regions
- C. Changing the pricing of the parent product in a bundle
- D. Creating pricing for products that are only available to certain customers using context rules

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 26

In Vlocity Context Rules, only one rule set can apply to a promotion.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 27

When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Run the Product Hierarchy Maintenance job.
- B. The Active field must be checked.
- C. The default Availability interface must be active.
- D. Run Refresh Pricebook.
- E. The Orderable field must be checked.
- F. It must have an Object Type.
- G. It must have a price.

Answer: B,E,G ([LEAVE A REPLY](#))

NEW QUESTION: 28

In Vlocity Context Rules, where can you set the rule type such as Qualification, Penalty, etc?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Dimension
- B. Context Mapping
- C. Rule Set
- D. Rule

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 29

What does the selectable items element do in a Guided Selling OmniScript? (Choose TWO) Note: This question displayed answer options in random order when taking this Test

- A. Retrieves filtered products from the product catalog
- B. Stores the filters for the products to be retrieved
- C. Lists products retrieved by the remote action
- D. Invokes the remote method postC arts Items

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 30

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A. To create an Auto-Add product configuration rule and a Requires product configuration rule
- B. To set the Auto-Add and No Delete flags
- C. To create a child product with a cardinality of 1, 1, 1
- D. To create a configuration context rule

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 31

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Configuration Validation (Compatibility)
- B. Advanced Rule - Availability
- C. Advanced Rule - Eligibility
- D. Context Rule - Qualification

Answer: A ([LEAVE A REPLY](#))

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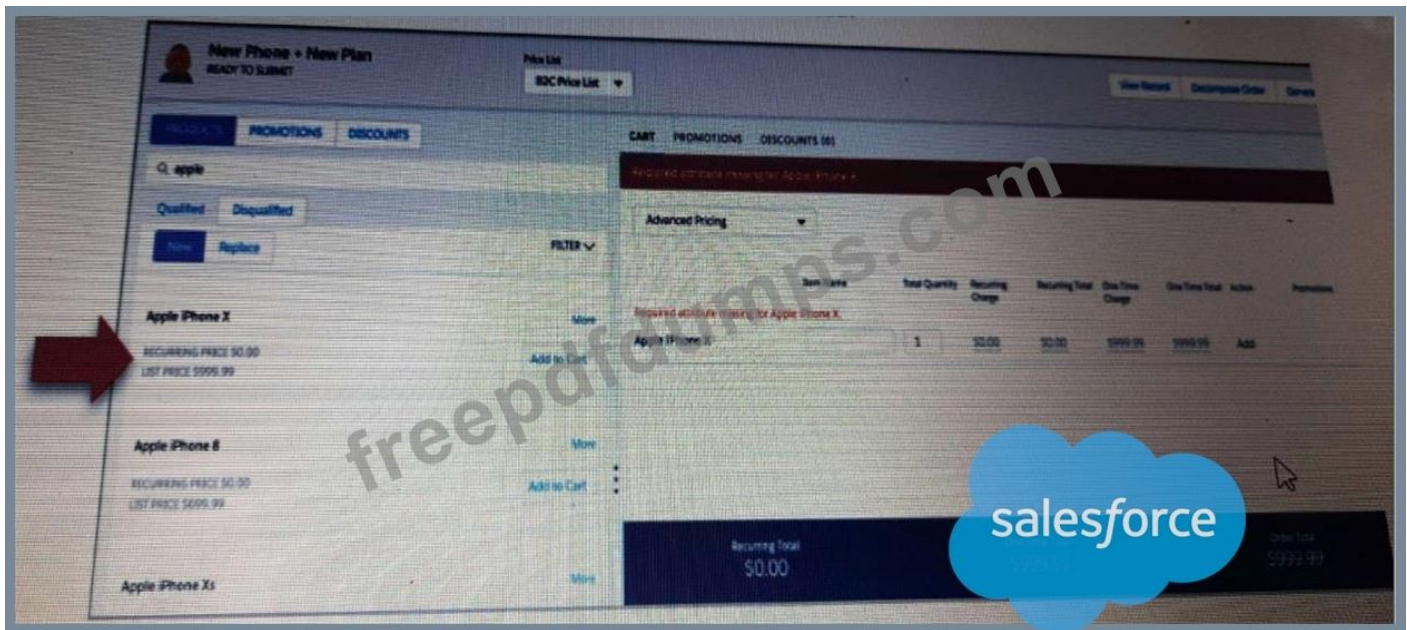
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NEW QUESTION: 32

In Vlocity Cart, how are the prices in the selectable Product List calculated?



- A. Using Context Rules associated with the price list
- B. Using list pricing as defined on the price list with no calculation
- C. Using Advanced Rules pricing rules
- D. All of the above

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 33

Choose the correct flow in the order-capture process.

- A. Opportunity to order to quote to asset
- B. Opportunity to order to asset
- C. Quote to opportunity to order
- D. Opportunity to quote to order to asset

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 34

Which two aspects of a promotion are determined by its time policy?

Choose 2 answers

- A. The duration
- B. The end date
- C. The start date
- D. The purchase date

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 35

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

- A. Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
- B. Check the Show Persistent Cart property for the action that creates it

- C. Check the Render property for the action that creates it
- D. Specify "vlcPersistentComponent" in the Response JSON Node properly

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 36

The prices of all child products roll up to the promotion total except for optional products that are not being purchased.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 37

Which two actions must the user take before a completed Master Quote can be submitted for a Multi-Service point Group?

Choose 2 answers

- A. Configure line items
- B. Add to Cart
- C. price and Validate
- D. Apply to Group

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 38

My product has both Context Rules and Advanced Rules. Which rules will be enacted first at runtime?

- A. Context Rules
- B. Advanced Rules

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

Which of these is required to ensure items are updated in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. submit
- B. CpqAppHandler
- C. getCartsProducts
- D. createCart
- E. putCartsItems
- F. done
- G. getCartsItems
- H. postCartsItems
- I. vlcCart
- J. checkout

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 40

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product's service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

- A.** An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type Modify Attributes
- B.** A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes
- C.** An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type Auto Add.
- D.** A context rule with a context dimension that invokes a function to modify attributes on the line item with a context mapping on Account.SLA

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

When would you use a percentage to discount the price of a product in a promotion instead of changing the price with an override?

Note: This question displayed answer options in random order when taking this Test.

- A.** When the charge recurs monthly
- B.** When the cost of the product for the company may increase
- C.** When the charge is only for one time
- D.** When the product can be returned

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 42

Which context rule type should you use to determine a customer's eligibility for a promotion before it is added to the Cart?

- A.** Penalty
- B.** Qualification

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 43

On the CMT Administration screen, what does the Product Hierarchy Maintenance job do?

Note: This question displayed answer options in random order when taking this Test.

- A.** It calls the ProductHierarchyBatchProcessor. and copies the product hierarchy data store sObject to the platform org cache.
- B.** It calls the EPCProductAttribJSONBatchJob, which regenerates product attribute fields for data that has been migrated from other orgs.

C. it calls the ProductAttributesBatchProcessor, which copies the filterable product attributes to the Cached Filterable Attribute sObject used by Vlocity Cart.

D. it calls the ResolveProductHierarchyBatchJob, which creates a streamlined version of the complete product hierarchy and copies it to the data store sObject.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 44

How can you create a quote from an existing asset?

A. From the Quotes tab

B. From the Opportunities tab

C. Using the Change to Quote action button

D. From the Orders tab

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 45

MACD or Asset-Based Ordering capabilities are powered by what Vlocity technology?

Note: This question displayed answer options in random order when taking this Test.

A. Vlocity Cart

B. OmniScript and Vlocity Cart

C. OmniScript

D. Vlocity Rules

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 46

You want to have more than one promotion to apply to the same bundle of products. What do you need?

A. Each promotion must apply to the same pricing element

B. Each promotion must apply to The same bundle

C. Each promotion must apply to the same base price

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 47

Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers

- A. Calculation Procedures & Matrices
- B. Pricing Plans
- C. Context Rules
- D. Product Configuration Procedure

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 48

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:

Note: This question displayed answer options in random order when taking this Test.

- A. Include a key/value pair in the remote action containing the remote method createCart.
- B. Include the price list Id in the vlcCart settings.
- C. Using a DataRaptor to retrieve the price list Id.
- D. Create a key/value pair with SObject being the key and %pricelistId% being the value.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 49

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

- A. As a binary attachment
- B. in JSON format in a field on the Product2 object
- C. As name/value pairs on the Attribute2 object
- D. In individual fields on the product record

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 50

Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. The remote method for creating the cart
- B. A persistent component
- C. An element of the OmniScript
- D. The shopping cart

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 51

When adding a new product to the shared catalog, which three conditions must be met in order for the display the Cart' product list?

Choose 3 answers

- A. The Active property must be checked.

- B. The product must have a price list entry.
- C. The Product Hierarchy Maintenance job must be run.
- D. The product must have an object type.
- E. The Orderable property must be checked.

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 52

A party is an entity with which a Salesforce customer does business.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 53

Which of these do you create to indicate the type of price that will be assigned to the product?

- A. Pricing variable
- B. Price list entry
- C. Pricing element
- D. Price list

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

What does the affectivity date for a product's price list entry control?

- A. Whether a pricing element is used or not
- B. Whether a pricing element can be paired with a pricing variable
- C. Whether an adjustment or an override can be used to discount the product
- D. Whether the product displays in the Products list of the cart

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 55

In Guided Selling, to initially set the price list Id for the cart, you must:

Note: This question displayed answer options in random order when taking this Test.

- A. Edit the JSON of the remote action containing the createCart remote method
- B. Link the price list Id to the checkout remote method and the order
- C. Set the price list when you create the order
- D. Add the account number of the customer's account and the current date

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 56

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Use a pricing element adjustment.

- B. Create a rule.
- C. Add another price list entry to the product.
- D. Use a pricing element charge.
- E. Edit the base price.
- F. Use a pricing variable.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 57

Which of these is necessary for building a Guided Selling cart? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Associating the cart with a valid account
- B. Associating the cart with a valid price list or price book
- C. Multiple price lists for filtering product categories
- D. HTML Template for horizontal or vertical mode
- E. createCart method
- F. Linking getCartItems to the template
- G. Associating the cart with valid user profiles

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 58

You want to price the newest smartphone for B2B customers at \$999 , but \$900 for B2C customers. What is the best way to do it

- A. Assign the product to a pricebook and create two pricebook entries
- B. Create product bundles and create a pricing Override
- C. Use two different price list
- D. Create two versions of the smartphone product and create different pricing for each

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

Vlocity Cart displays what five fields in the Line Item Cart pane?

Note: This question displayed answer options in random order when taking this Test.

- A. it is based on fields defined in the cpq-cart-setup template.
- B. Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total
- C. It is based on user selection.
- D. Quantity, Recurring Charge, One Time Total, Total Charges, Discount %

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 60

The take-me-there feature in the Cart:

- A. Shows you where more details are needed to complete the order
- B. Provides optional guidance on item configuration

- C. Directs you to the customer account page
- D. Takes you to the product configuration in the master product catalog

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 61

In Vlocity Context Rules, what is a context dimension?

Note: This question displayed answer options in random order when taking this Test.

- A. A variable that stores rule condition values
- B. A multi-dimensional array of sObject data
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A link to data stored in sObjects, calculated using a function, or typed in during design-time

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

Which functionality can a developer use to include or exclude an attribute picklist value based on the value of another attribute?

- A. Product configuration procedures
- B. Attribute metadata
- C. Object types
- D. Context rules framework

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 63

Non-centralized data is:

- A. Beneficial to telecommunications companies
- B. A business challenge for telecommunication companies
- C. A profitable way to aggregate data

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 64

True or false: Cart-based guided selling experiences use Angular JS templates.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 65

Why does Guided Selling need a persistent cart?

Note: This question displayed answer options in random order when taking this Test.

- A. To prevent the regular Vlocity Cart from appearing
- B. To ensure the cart continues to appear between process steps
- C. To fully display the instructions and step titles for each process step
- D. To launch the OmniScript from the Vlocity action button and begin the process

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 66

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Select the Render property for the remote action that invokes the postCartsItems method
- B. Add "vlcCart_Top" as the Response JSON Node in the remote action that invokes the getCarts method
- C. Add a remote action that invokes the checkout method
- D. Activate the PricingElementServiceImplementation for the PricingPlanService interface

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 67

Entity Filters are tied to a single Advanced Rule.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 68

Vlocity Cart requires what information to display a product list?

Note: This question displayed answer options in random order when taking this Test

- A. Product Configuration
- B. Session id
- C. User id
- D. Price List record id

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 69

The "Take Me There" icon in Vlocity Cart does what?

Note: This question displayed answer options in random order when taking this Test.

- A. Takes the user to the Product Catalog
- B. Opens the Price List associated with the cart line items
- C. Returns the user to the Order Detail page to correct configuration errors
- D. Navigates the user to the Line Item details Modal and highlights lines that require configuration

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 70

Evaluation entity filters are used as "internal filters" for qualification entity filters.

- A. True
- B. False

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 71

A large communications company wants to create a product bundle that includes several services including a TV service. The marketing department decides that the TV service will be automatically included when the bundle is added to the cart. The customer should have the option to remove the TV service.

How should the developer configure the cardinality of the TV service product in the bundle?

- A. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 0
- B. Minimum Cardinality = 1; Default Cardinality = 1; Maximum Cardinality = 1
- C. Minimum Cardinality = 1; Default Cardinality = 0; Maximum Cardinality = 0
- D. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 1

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 72

To create a time policy, you must:

- A. Assign it to the price list
- B. Create a time plan first
- C. Create a pricing variable first
- D. Create it using the Product Console

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 73

What is the CpqAppHandler method to use when you need to create an order?

- A. getCart
- B. postCart
- C. newCart
- D. createCart

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 74

In the context of order cancellation, how is a supplemental order created?

- A. Automatically by CPQ when an order is canceled
- B. Similar to any other New Order, but the Order Type field is set to 'Supplemental' in the picklist
- C. The same way any other order is created
- D. Automatically by OM when an order is canceled

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 75

What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

- A. Run-time Configurable property
- B. Not Hidden property
- C. Active property
- D. Filterable property

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 76

Which of these requires a calculation that uses the base price?

- A. An override of the price
- B. The pricing variable of the price
- C. The pricing element of the price
- D. An adjustment of the price

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 77

What can you set using the cardinality of a promotion's child product? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Whether the price of the product rolls up into the total for the promotion
- B. Whether the product is optional for purchase
- C. The minimum amount of the product that can be purchased
- D. The maximum amount of the product that can be purchased

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 78

What must you do before you can create a product attribute?

- A. Create the picklist
- B. Create the object type
- C. Create the product
- D. Create an attribute category

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 79

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 80

When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

Note: This question displayed answer options in random order when taking this Test.

- A. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
- B. After Sequence 90: Apply Parent Variables
- C. Before Sequence 10: Initialize Pricing Context
- D. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 81

In which sequence do rules execute to ensure a perfect order in the Cart?

- A. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.
- B. Eligibility Rules, Context Rules, Advanced Rules
- C. Advanced Rules Framework, Context Rules Framework, Compatibility Rules
- D. Context Rules Framework, Advanced Rules Framework.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 82

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced rules using entity filters and rule actions
- B. Penalty rules for contracts and promotions
- C. Entity filters and rule actions

D. Context rules in Vlocity Product Console

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 83

Felix is the Vlocity CPQ administrator, and he manages a very large product catalog with over 5 million SKUs. He needs to write a rule that will apply to products ordered by all consumer accounts. What type of rule will be easiest for him to implement?

Note: This question displayed answer options in random order when taking this Test.

- A.** Calculation Rule
- B.** Qualification Rule
- C.** Advanced Rule
- D.** Context Rule

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 84

When you delete a promotion, a deep delete...

- A.** Removes the promotion and everything related to the promotion
- B.** Removes the promotion, but nothing else
- C.** Removes the promotion and everything from the Cart, including products not related to the promotion

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 85

When a user performs a search on the product list in Vlocity Cart, which fields are queried?

- A.** Product description
- B.** List Price
- C.** Product Code
- D.** Product Name

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 86

Which component uses a child catalog code to call the APIs and get a response with the appropriate products?

- A.** dcOffeisList
- B.** dcChiidCatalog
- C.** dcCatalog

Answer: **A** ([LEAVE A REPLY](#))

NEW QUESTION: 87

To ignore the base price of a child product in a promotion and change it to a different price, what would you use?

Note: This question displayed answer options in random order when taking this Test.

- A. An override
- B. A rule
- C. A price list entry
- D. An adjustment

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 88

One of the business capabilities of the Communications Cloud is...

- A. Order management
- B. Contract management
- C. Both of the above

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 89

The Cart header shows a running total of purchases made by the customer.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 90

What does the HTML template control in the Guided Selling cart?

Note: This question displayed answer options in random order when taking this Test.

- A. Remote methods to be used for the cart
- B. The order status
- C. Product filters to retrieve specific products
- D. The vertical or horizontal appearance of the cart
- E. JSON for the price list Id

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 91

You want to have a subscription stan on the purchase date and end at the end of the cycle.

Which of these do you need to create?

- A. Time policy
- B. Pricing variable
- C. Time plan
- D. Pricing element

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 92

The discount of a child product's price in a promotion can expire before the promotion ends.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 93

When assigning a context rule, what context rule component is actually assigned?

- A. Context mapping
- B. Context rule
- C. Context dimension
- D. Context rule set

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 94

Which Lightning web component allows the user to submit their payment details?

- A. dcOfferConfig
- B. dcReviewOrder
- C. dcCneckouiPaymem
- D. dcUpdateBHlingAddress

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 95

You apply rule sets rather than individual context rules to products or promotions.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 96

Which of these ensures the user will return to the page where they began the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. postCartItems

- B. done action element
- C. remote action element
- D. checkout
- E. selectables element
- F. set values element

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 97

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- A. Rule itself
- B. interface
- C. implementation
- D. Custom Apex Class

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 98

A developer needs to configure a new installation product that will not be charged to customers. The developer creates the product using the installation object type and adds a product code MODEM5G-INST. To simplify configuration, the developer does not configure a price. The developer sets the selling Start Date to 1 month from now.

To test the new product, the developer configures an order in the Cart and selects the default price list. The developer searches the products list, but the new product does not appear.

What is causing this issue?

- A. The developer did not run Refresh Platform Cache.
- B. The product code contains a non-alphanumeric character (-).
- C. The Selling Start Date price is in the future.
- D. The developer did not configure a price.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 99

In Vlocity Context Rules, what is one reason to explicitly define a context scope and not use the ANY context scope?

Note: This question displayed answer options in random order when taking this Test.

- A. To increase rule maintainability
- B. To allow use in an object-level rule
- C. To allow use by a context function
- D. To limit the number of fields that are retrieved and stored in the session cache

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 100

Where do product images appear in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. In the Product Details modal window
- B. Product images must be configured in Vlocity Cart.
- C. In the Cart's Line Item pane
- D. In the Product List

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 101

Rules help keep you from submitting an inaccurate order.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 102

To ensure a subscription ends at end of the subscription plan, you use:

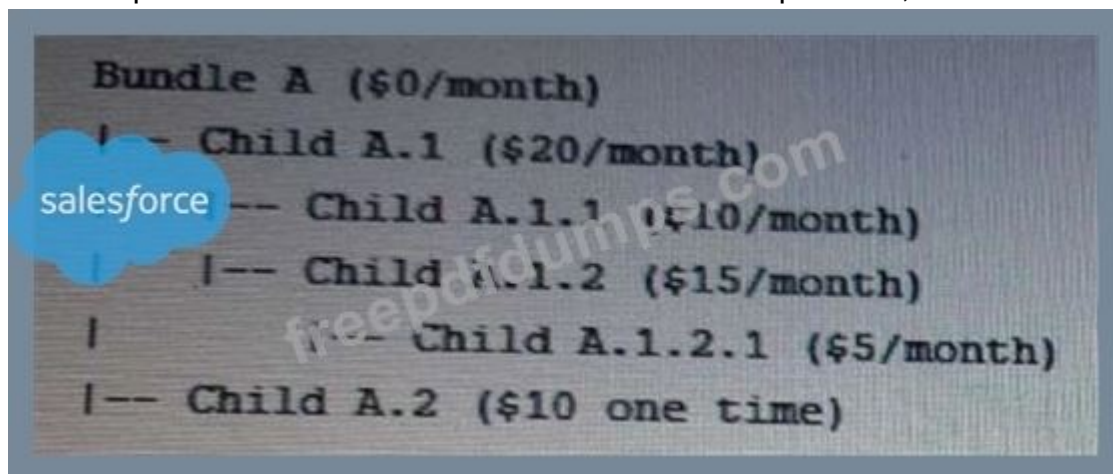
Note: This question displayed answer options in random order when taking this Test,

- A. A time plan
- B. a time policy
- C. An Effective From date
- D. An Effective Until date

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 103

A developer create a new bundle with 3 levels of child products, as shown below.



To test the new bundle, the developer adds it to the Cart, but only the parent product displays. What is causing this issue?

- A. The product hierarchy data in the platform cache has not been refreshed.
- B. One of the child products has an incorrect Selling Start Date or End Date.
- C. The bundle is trying to roll Up monthly prices, and one of the child products has a one-time price.

D. The bundle's hierarchy exceeds the limit of 2 levels of child products.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 104

Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

A. When does the subscription start and end?

B. How long is the subscription commitment for the promotion?

C. Which products have no base price?

D. What billing system is used for each product?

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 105

In the Cart, how are the prices in the selectable Product List calculated?

Item Name	Price List	Total Quantity	Recurring Charge	Recurring Total	One Time Charge	One Time Total	Action	Promotions
Apple iPhone X		1	\$0.00	\$0.00	\$999.99	\$999.99	Add	

Recurring Total: \$0.00 One Time Total: \$999.99 Order Total: \$999.99

A. Using Context Rules associated with the price list

B. Using Advanced Rules pricing rules

C. Using the price list entry marked as base price with no calculation

D. Using active pricing rules and related calculation matrices

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 106

How does Industries CPO's order capture help to ensure a perfect order?

A. By ensuring only discounted items are added to the cart

B. By sending a confirmation email to the user before ordering

C. By showing only available and eligible products for customer purchase

D. By adding any promotions to the customer account automatically

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 107

How is a context key used by Digital Commerce APIs?

- A. To submit an order for processing
- B. To unlock web pages in anonymous sessions
- C. To describe the customer in rules processing
- D. To price products using attribute-based pricing

Answer: (SHOW ANSWER)

NEW QUESTION: 108

What type of inheritance architecture do Vlocity object types use?

Note: This question displayed answer options in random order when taking this Test.

- A. Hybrid (Virtual) inheritance architecture
- B. HAS-A inheritance architecture
- C. Protected (Private) inheritance architecture
- D. IS-A inheritance architecture

Answer: D (LEAVE A REPLY)

NEW QUESTION: 109

How does Vlocity Cart represent products with a default quantity cardinality of 0?

Note: This question displayed answer options in random order when taking this Test.

- A. As a line item with a quantity of 0
- B. As a line item with an Add to Cart button
- C. In a yellow font as a Recommended Product
- D. As an available product in the Search Item dialog

Answer: B (LEAVE A REPLY)

NEW QUESTION: 110

What are the purposes of the CPQPartition platform cache? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. To store a streamlined version of the product hierarchy
- B. To store data for CPQ context rules, increasing the speed of read/write operations

- C. Cache local data for browser use
- D. To store a consolidated product attribute list, ensuring good performance during product configuration

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 111

Felix is the Vlocity CPQ administrator, and he has just finished creating a new product bundle with two child products in the shared product catalog. What must he do in order for the product bundle to display correctly in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. He must run the Product Hierarchy Maintenance job and then the Refresh Pricebook job.
- B. He must clear the platform cache and then run the Refresh Product Hierarchy Maintenance job.
- C. He must run the Refresh Pricebook job and then the Product Hierarchy Maintenance job.
- D. No additional steps are needed.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 112

You can have only one implementation active per interface.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 113

A developer wants to add product images to a guided selling experience.

What must the developer pass to the getCardsProducts method to enable this?

- A. Set the includeAttachment parameter to true
- B. Set the Render property to true
- C. Set the SearchBy parameter to Product2.Images
- D. Create a subaction to invoke getProductImages

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 114

What does the Vlocity Cards Framework provide?

- A. Templates for designing ad-hoc promotions
- B. Cards, layouts, and templates
- C. Cards and pre-built wizards

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 115

In Vlocity EPC, what must you set to allow a user to modify an attribute in Vlocity Cart's configuration window?

- A. Not Hidden flag
- B. Active flag
- C. Run-time Configuration flag
- D. Filterable flag

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 116

The developer prepares to test the rule by running by running the appropriate API cache job, but ... Which two properties are causing the job to fail?

Choose 2 answers

- A. Data Type
- B. Values for caching
- C. Default Value
- D. Code

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 117

Context mappings can be configured from the context dimension or the context scope.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 118

After you submit an order with the reference app. what should be listed in the confirmation message?

- A. The total cost
- B. The Order Id
- C. The cart items
- D. The Account Id

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 119

If you want the user to select a value for a product attribute during order capture, what attribute metadata flag must be set via Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. Has Rule
- B. Required
- C. Has Attribute
- D. Run-time Configurable

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 120

What is the minimum amount of space that you should allocate for the CPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- A. 10 MB
- B. 100 MB
- C. 1GB
- D. 0MB, since you can disable the CPQPartition.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 121

Compatibility rules use product relationships as their rule action.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 122

Product models are often aligned with:

Note: This question displayed answer options in random order when taking this Test.

- A. IEEE Telecommunications Template
- B. TMForum eTOM
- C. ANSI 7200
- D. TMForumSID

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 123

Which two responses are parts of a pricing element?

Choose 2 answers

- A. The currency code
- B. The price category
- C. The charge (amount)

D. The pricing calculation

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 124

Which two actions should the developer take to troubleshoot this issue?

Choose 2 answers

- A. Run Load API Metadata
- B. Run Product Hierarchy Maintenance
- C. Run Refresh Platform Cache
- D. Run EPCProductAttribJSONBatchJob

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 125

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console
- B. An entity that is used to map context dimensions to fields in Salesforce
- C. An entity that organizes the objects on the Product Console's Dashboard
- D. A container for a Visualforce page

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 126

How should the developer configure the products to support these requirements following best practices?

- A. Create Product2 record types for each phone. Create a Color attribute and assign it to the record types. Create global picklist for each set of possible colors, and assign the picklist to the record types.
- B. Create a Color formula field on the Product2 object. Use a function to display different values depending on a product code lookup.
- C. Create an object type for each phone. Create a Color attribute, and assign it to each of the object types. On each object type, override the default picklist with custom picklist.
- D. Create a Color attribute and assign it to an object type. Create products for each phone using the object type, and override the inherited Color attribute's picklist with a custom picklist.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 127

How is a time plan different from a time policy?

Note: This question displayed answer options in random order when taking this Test.

- A. A time plan can start on the date of purchase.
- B. a time plan contains the duration of time for pricing to apply.

- C. A time plan's start can be delayed.
- D. A time plan is proratable.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 128

Which of these rule types can you use to ensure that a valid combination of products is added to the Can:?

- A. All of the above
- B. Compatibility
- C. Availability
- D. Eligibility

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 129

If you add multiple child rules to a rule set. the expression mode for the rule set determines how those rules are applied.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 130

Configuration/Validation Rules define relationships between two products.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 131

How Can you Change the line item's configuration in Vlocity Cart?

- A. Update the product's attribute in Vlocity Product Console
- B. Delete and re-add the product
- C. Click the cart line item Actions menu and select Configure
- D. Invoke Field Mapper

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 132

If you want to limit the duration of a discount on a child product's price, what would you use?

- A. The time plan on the entire promotion
- B. The override of the child product's cardinality
- C. The time policy of the promotion
- D. The time plan on the child product's discount

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 133

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. A calculated formula used by the context rule service engine
- B. The API name of an sObject field
- C. {{field}}
- D. %%field%%

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 134

A developer configures a context rule to allow customer with Premium Service Level agreements (SLA) to be eligible for Premium Device products. To test: the rule, the developer creates an order for a Premium SLA customer and configures the order in the Cart. In the Cart, the developer notices the Premium Device product is displayed only under the Disqualified tab and cannot be added to the Cart.

What is causing this issue?

- A. The Product Hierarchy Maintenance job has not been run.
- B. The rule set has not been assigned to the Premium Device product.
- C. The Clear Managed Platform Cache job has not been run.
- D. The rule does not have the active property selected.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 135

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. By running the Promotion Hierarchy Batch job
- C. By clicking the Take me there configuration icon
- D. Automatically using context rules

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 136

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The charge (amount)
- B. The currency code
- C. Whether the charge is a cost or price
- D. The price category

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 137

A product does not need a base price to:

Note: This question displayed answer options in random order when taking this Test.

- A. Have rules associated with it
- B. Appear in the cart
- C. Show up as a pricing variable
- D. Indicate the type of price it is

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 138

What Vlocity components are used to implement attribute-based pricing? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Pricing plans
- B. Calculation matrices
- C. Calculation procedures
- D. Overrides

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 139

In Vlocity Cart, what does the submit order button do?

- A. Invokes an OmniScript to complete the order process and collect billing information
- B. Invokes a flow to create assets, set the order status to activated, and navigate the user to the account
- C. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account
- D. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 140

Custom PDF Quotes can be generated using:

Note: This question displayed answer options in random order when taking this Test.

- A. Copy and pasting screen text
- B. Vlocity Document Templates
- C. Integration with Microsoft Word
- D. Custom integration for each customer deployment

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 141

Once a line item is configured in Vlocity Cart, products must be removed and re-added to change configuration.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

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