

Salesforce.Industries-CPQ-Developer.v2022-02-08.q106

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NEW QUESTION: 1

What is the minimum amount of space that you should allocate for the CPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- A. 0MB, since you can disable the CPQPartition.
- B. 1GB
- C. 10 MB
- D. 100 MB

Answer: (SHOW ANSWER)

NEW QUESTION: 2

Choose the accurate statement below.

- A. Products can be set as non*assetizable
- B. Setting a product as not assetizable ensures that the product is offered
- C. Existing customer assets must be marked as assetizable
- D. as a promotion to customers

Answer: A (LEAVE A REPLY)

NEW QUESTION: 3

In Vlocity Cart, what are the buttons in the top right of the cart header?

Note: This question displayed answer options in random order when taking this Test.

- A. Buttons defined in the cpq-cart-setup template
- B. Buttons defined on the Order sObject
- C. Buttons defined on the Salesforce layout
- D. Vlocity Actions

Answer: (SHOW ANSWER)

NEW QUESTION: 4

When adding a new commercial product to the catalog, which of the following items must be done in order for it to display in Vlocity Cart's product list? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. The Active field must be checked.
- B. The Orderable field must be checked.
- C. Run the Product Hierarchy Maintenance job.
- D. Run Refresh Pricebook.
- E. It must have a price.
- F. The default Availability interface must be active.
- G. It must have an Object Type.

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 5

When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. The display text of the base price
- B. The display text of the pricing adjustment
- C. The display text of the pricing override
- D. The display text of the price list
- E. The display text of the product description

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

Why would you make the time plan of a child product different from that of the promotion? Note: This question displayed answer options in random order when taking this Test.

- A. The child product is available only in limited quantities.
- B. The price of the child product is on a different price list.
- C. The billing system for that child product is different from other child products in the promotion.
- D. The discount for a child product ends before the promotion's subscription ends.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 7

Non-centralized data is:

- A. A profitable way to aggregate data
- B. Beneficial to telecommunications companies
- C. A business challenge for telecommunication companies

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 8

What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

For customers and partners who can self-order

- A. To use functions not found with the Vlocity Cart for order capture
- B. To train agents in selling processes before they use the regular Vlocity Cart
- C. To replace the regular Vlocity Cart for order capture
- D. To reduce average call handling time and agent training
- E. To include helpful instructions for agents
- F. To provide a better customer experience

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

- A. Advanced Rule
- B. Evaluation Rule
- C. Qualification Rule
- D. Context Rule

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

How is a context key used by Digital Commerce APIs?

- A. To price products using attribute-based pricing
- B. To submit an order for processing
- C. To unlock web pages in anonymous sessions
- D. To describe the customer in rules processing

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

Which of the following are features of the Product List in Vlocity Cart? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. It uses Vlocity Rules to display available and eligible products.
- B. It is based on a specific price list.
- C. Allows hierarchical product structures.
- D. It is only displayed on the Opportunity tab.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 12

In Guided Selling, to initially set the price list Id for the cart, you must:

Note: This question displayed answer options in random order when taking this Test.

- A. Set the price list when you create the order
- B. Edit the JSON of the remote action containing the createCart remote method
- C. Add the account number of the customer's account and the current date
- D. Link the price list Id to the checkout remote method and the order

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. The remote method for creating the cart
- B. An element of the OmniScript
- C. The shopping cart
- D. A persistent component

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

Vlocity Cart displays what five fields in the Line Item Cart pane?

Note: This question displayed answer options in random order when taking this Test.

- A. It is based on user selection.
- B. Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total
- C. it is based on fields defined in the cpq-cart-setup template.
- D. Quantity, Recurring Charge, One Time Total, Total Charges, Discount %

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 15

Each time a new smartphone is offered, the company wants to automatically decrease its price over time. How could this be done?

Note: This question displayed answer options in random order when taking this Test.

- A. Using multiple price lists with effectivity time frames
- B. Using a rule and time plans to control effectivity
- C. Using price list entries with effectivity time frames
- D. Using a rule and time policies to control effectivity

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

To change the time plan or time policy of a child product in a promotion, you change it in:

Note: This question displayed answer options in random order when taking this Test.

- A. The pricing element
- B. The rule associated with the promotion
- C. The price list

D. The charge adjustment or override

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 17

In order to evaluate product attribute values, what must be set on the entity filter?

- A. Attribute Lookup Field Name
- B. Evaluation Criteria
- C. Formula for Conditions
- D. Entity Filter Type

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 18

Which of the following are the key technologies that power guided selling experience?

- A. Vlocity OmniScript
- B. Vlocity CPQ
- C. Vlocity Account Manager
- D. Vlocity Order Management

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 19

You can have only one implementation active per interface.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 20

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. %%field%%
- B. The API name of an sObject field

- C. A calculated formula used by the context rule service engine
- D. {{field}}

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 21

In Vlocity Context Rules, only one rule set can apply to a promotion.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

- A. Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1
- B. Set the Selling Start Date to January 5 and the Selling End Date to January 31
- C. Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31
- D. Enable the Active property on January 5 and disable the Active property on January 31

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

In the context of order cancellation, how is a supplemental order created?

- A. Similar to any other New Order, but the Order Type field is :e:'Supplemental' in the picklist
- B. Automatically by OM when an order is canceled
- C. Automatically by CPQ when an order is canceled
- D. The same way any other order is created

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 24

A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

- A. A price list entry with affectivity time frames
- B. A promotion and time policies
- C. Multiple price lists with affectivity time frames
- D. A context rule on the smartphone product and time policies

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 25

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Whether the charge is a cost or price
- B. The price category
- C. The charge (amount)
- D. The currency code

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 26

For smaller deployments, enabling CPQPartition platform cache is not required.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Which of these can you use in a promotion to change the price of a child product? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Override
- B. New order
- C. Adjustment
- D. MACD
- E. Different price list

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 28

After you submit an order with the reference app. what should be listed in the confirmation message?

- A. The Order Id
- B. The Account Id
- C. The total cost
- D. The cart items

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

How can a user understand changes to pricing applied in the cart?

- A. By clicking the Price Details icon on the line item
- B. The display text in the Products list in the cart
- C. Pricing adjustments do not display in the cart
- D. Popup message window after the order is submitted

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

How should the developer configure the products to support these requirements following best practices?

A. Create Product2 record types for each phone. Create a Color attribute and assign it to the record types.

Create global picklist for each set of possible colors, and assign the picklist to the record types.

B. Create a Color attribute and assign it to an object type. Create products for each phone using the object type, and override the inherited Color attribute's picklist with a custom picklist.

C. Create a Color formula field on the Product2 object. Use a function to display different values depending on a product code lookup.

D. Create an object type for each phone. Create a Color attribute, and assign it to each of the object types.

On each object type, override the default picklist with custom picklist.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 31

Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

A. How long is the subscription commitment for the promotion?

B. When does the subscription start and end?

C. What billing system is used for each product?

D. Which products have no base price?

Answer: (SHOW ANSWER)

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NEW QUESTION: 32

In an attribute-based pricing matrix, which field is used as the key by the matching algorithm?

Note: This question displayed answer options in random order when taking this Test.

- A. Source Product RecordId and Source Product Name
- B. Source Product RecordId
- C. Source Product Name
- D. Source Product Code

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 33

The Recurring Total and One Time Total prices displayed in the Cart Line Items pane are calculated by any active pricing rules or promotions that have been applied.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 34

What are the purposes of the CPQPartition platform cache? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Cache local data for browser use
- B. To store a streamlined version of the product hierarchy
- C. To store data for CPQ context rules, increasing the speed of read/write operations
- D. To store a consolidated product attribute list, ensuring good performance during product configuration

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 35

To ignore the base price of a child product in a promotion and change it to a different price, what would you use?

Note: This question displayed answer options in random order when taking this Test.

- A. A price list entry
- B. An override
- C. A rule
- D. An adjustment

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 36

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Configuration Validation (Compatibility)
- B. Advanced Rule - Eligibility
- C. Context Rule - Qualification
- D. Advanced Rule - Availability

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 37

In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.

- A. done
- B. getCartsProducts
- C. vlcCart
- D. checkout
- E. postCartsItems
- F. submit
- G. createCart
- H. getCartsItems
- I. putCartsItems
- J. CpqAppHandler

Answer: J ([LEAVE A REPLY](#))

NEW QUESTION: 38

Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- A. To create a child product with a cardinality of 1, 1, 1
- B. To set the Auto-Add and No Delete flags
- C. To create a configuration context rule
- D. To create an Auto-Add product configuration rule and a Requires product configuration rule

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Add another price list entry to the product.
- B. Use a pricing element charge.
- C. Use a pricing variable.
- D. Create a rule.
- E. Use a pricing element adjustment.
- F. Edit the base price.

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 40

In the context of order cancellation, how is a supplemental order created?

- A. The same way any other order "s created
- B. Similar to any other New Order, but the Order Type f Cld is:e:'Supplemental" in the picklist
- C. Automatically by OM when an order is canceled
- D. Automatically by CPQ when an order s canceled

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 41

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. In alphabetical order
- B. When the "Validate Cart" button is clicked
- C. Based on user language settings
- D. When the interface is triggered
- E. Only when they are in a flow

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 42

The discount of a child product's price in a promotion can expire before the promotion ends.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 43

If you add multiple child rules to a rule set. the expression mode for the rule set determines how those rules are applied.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 44

A company creates a new product, as shown below.

Product A

- Selling Start Date: July 31, 2021
- Selling End Date: October 31, 2021
- Fulfillment Start Date: July 31, 2021
- End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?

- A. Move
- B. Disconnect
- C. Add to Cart
- D. Change

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 45

Context Dimension Domain Types include:

- A. Picklist
- B. Object Lookup
- C. Type In
- D. All of the above

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 46

Product cardinality can be used to configure which two use case?

Choose 2 answers

- A. An optional product in a product: bundle
- B. Product is not available to customers in France
- C. Product has a default quantity of 2
- D. Product is discounted based on the quantity

Answer: C,D ([LEAVE A REPLY](#))

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NEW QUESTION: 47

The ProductAttributesBatchProcessor job copies the filterable product attributes across the product catalog to a specialized cached sObject for use in Vlocity Cart.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 48

A company has two telesales teams: one that does business in Russian and another that does business in English. The developer decides to enable the multi-language feature in the shared catalog. However, during testing, Russian translations do not display in the Cart.

Which three things should the developer verify?

Choose 3 answers

- A. The Russian Locale is activated in the Vlocity Locale Code picklist.
- B. Russian translations for the products exist in the Translation Workbench.
- C. User's Locale is set to Russian.
- D. Users Language is set to Russian.
- E. Russian translations for the products exist in the StringTranslation object.

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 49

The developer notices that the Digital Commerce APIs are returning incorrect or no results.

Which cache should the developer refresh?

- A. VlocityAPIResponse cache
- B. CPQPartition cache
- C. CachedAPHtesponse cache
- D. VlodtyMetadata cache

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 50

Sarah works from home and her internet connectivity is dropping sporadically making it difficult to get her work done. She has increasingly become dissatisfied with her internet provider and finally has reached her breaking point. Sarah calls her internet provider to complain. In an attempt to remedy the situation, the CSR offers Sarah 20% off her monthly charges for the next 12 months. Sarah accepts. What type of discount is described in this scenario?

- A. Contract-Based
- B. Order-Based
- C. Account-Based

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 51

Each time a new smartphone is offered, the company wants to automatically decrease its price over time. How could this be done?

Note: This question displayed answer options in random order when taking this Test.

- A. Using a rule and time policies to control effectivity
- B. Using multiple price lists with effectivity time frames
- C. Using price list entries with effectivity time frames

D. Using a rule and time plans to control effectivity

Answer: [\(SHOW ANSWER\)](#)

NEW QUESTION: 52

Which component uses a child catalog code to call the APIs and get a response with the appropriate products?

A. dcCatalog

B. dcOffeisList

C. dcChiidCatalog

Answer: B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 53

A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

A. Set the Selling Start Date to January 5 and the Selling End Date to January 31

B. Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31

C. Enable the Active property on January 5 and disable the Active property on January 31

D. Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1

Answer: A [\(LEAVE A REPLY\)](#)

NEW QUESTION: 54

For product relationships, select a product in the Related Product field to modify attributes based on non-product-related factors.

A. True

B. False

Answer: B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 55

What does the Vlocity Cards Framework provide?

A. Cards and pre-built wizards

B. Cards, layouts, and templates

C. Templates for designing ad-hoc promotions

Answer: B [\(LEAVE A REPLY\)](#)

NEW QUESTION: 56

What does a sales catalog define?

A. A set of products and promotions

B. A catalog of technical and commercial products

C. A catalog of prices

D. A set of products that are related through Relies On dependences

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 57

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product's service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

A. An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type Auto Add.

B. A context rule with a context dimension that invokes a function to modify attributes on the line item with a context mapping on Account.SLA

C. A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes

D. An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type Modify Attributes

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 58

Which context rule type should you use to determine a customer's eligibility for a promotion before it is added to the Cart?

A. Penalty

B. Qualification

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

Which of these ensures the user will return to the page where they began the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

A. checkout

B. remote action element

C. selectables element

D. set values element

E. done action element

F. postCartItems

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 60

A party is an entity with which a Salesforce customer does business.

A. True

B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 61

What does the affectivity date for a product's price list entry control?

- A.** Whether a pricing element can be paired with a pricing variable
- B.** Whether an adjustment or an override can be used to discount the product
- C.** Whether a pricing element is used or not
- D.** Whether the product displays in the Products list of the cart

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

A developer needs to configure a new installation product that will not be charged to customers. The developer creates the product using the installation object type and adds a product code MODEM5G-INST. To simplify configuration, the developer does not configure a price. The developer sets the selling Start Date to 1 month from now. To test the new product, the developer configures an order in the Cart and selects the default price list. The developer searches the products list, but the new product does not appear.

What is causing this issue?

- A.** The developer did not configure a price.
- B.** The developer did not run Refresh Platform Cache.
- C.** The Selling Start Date price is in the future.
- D.** The product code contains a non-alphanumeric character (-).

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 63

When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A.** The display text of the product description
- B.** The display text of the price list

- C. The display text of the pricing adjustment
- D. The display text of the base price
- E. The display text of the pricing override

Answer: (SHOW ANSWER)

NEW QUESTION: 64

If a product varies in price depending on how it is configured, how can a developer inform the user that the pricing will vary?

- A. Change the display text of the price list entry
- B. Adjust the price of the parent product
- C. Add a description to the price list entry
- D. Make all child products optional

Answer: A (LEAVE A REPLY)

NEW QUESTION: 65

You apply rule sets rather than individual context rules to products or promotions.

- A. True
- B. False

Answer: A (LEAVE A REPLY)

NEW QUESTION: 66

Felix, the CPQ administrator, needs to ensure that when gold SLA customers order the Installation service product, the Installation Service product's service level attribute is set to "Full Service." What type of rule can he use to do that?

Note: This question displayed answer options in random order when taking this Test.

- A. An advanced rule of type Configuration that includes an entity filter on Account.SLA and a product relationship of type Modify Attributes
- B. A context rule with a context dimension that invokes a function to modify attributes on the line item with a context mapping on Account.SLA
- C. A context rule with a context mapping that evaluates the Account.SLA and a function to modify attributes
- D. An advanced rule of type Eligibility that includes an entity filter on Account.SLA and a product relationship of type Auto Add.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 67

A company wants to automatically decrease the price of a smartphone product within specified time frames.

What should a developer configure to meet this requirement?

- A. A promotion and time policies
- B. A price list entry with affectivity time frames

- C. A context rule on the smartphone product and time policies
- D. Multiple price lists with affectivity time frames

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 68

You can apply context rules to order line Items.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 69

What is CpQAppHancfler?

- A. A specialized global Apex class that includes methods to perform CPQ functions
- B. An integration procedure invoked by the persistent cart that performs CPQ functions
- C. The remote method used to filter products from the shared catalog
- D. An Angular directive within the persistent cart templates that contains CPQ loqk

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 70

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- A. interface
- B. implementation
- C. Rule itself
- D. Custom Apex Class

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 71

How are Vlocity Picklists used in context rules during design-time?

Note: This question displayed answer options in random order when taking this Test.

- A. To specify defined values for the end-user to select during order capture.
- B. To specify defined values for context mappings.
- C. To specify product attribute values that will be evaluated during rule processing.
- D. To specify defined values for context dimensions.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 72

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Code

- B. Text value
- C. Label
- D. Abbreviation

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 73

Which of these could be considered an adjustment? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. 20% off for 3 months
- B. \$35 recurring monthly price for B2C customers
- C. \$50 off
- D. \$12 price for a product on an employee price list

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 74

Felix is the Vlocity CPQ Administrator, and he's been given specifications for a new version of a wearable tech product that currently exists in his product catalog. Looking closely at the specs, he realizes that the only difference in the new release is that they've changed the available colors. How should he model this product in Vlocity EPC?

Note: This question displayed answer options in random order when taking this Test.

- A. He should create a new color picklist, and when he creates the new product entry, he can override the attribute picklist that is inherited from its Wearable object type.
- B. He should modify the existing color picklist assigned to the existing Wearable object type, which will allow the new color choices to be dynamically inherited.
- C. He should create a new color picklist and a new color attribute, and then assign them to the new product when he creates it.
- D. He should create a new Wearable object subtype for the new version of the product, and then link the existing color attribute to a new color picklist.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 75

Which of these can be used to launch a guided selling process?

- A. From the line item actions dropdown menu in Vlocity Cart
- B. A Vlocity action
- C. Using a field on the Order page
- D. Vlocity DX

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 76

Which two custom settings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?

Choose 2 answers

- A. CacheAPI.TimeToLiveInDays
- B. DeltaPrice
- C. Cache APIFields
- D. DeltaValidate

Answer: B,D ([LEAVE A REPLY](#))

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NEW QUESTION: 77

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 78

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Ability to change the price book for the cart
- B. A summary of assets the customer already has purchased
- C. A way to launch the cart from an account or order
- D. Automatic totaling of products added to the cart
- E. Ability to edit items already placed in the cart
- F. Step-by-step process to recommend and sell products

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 79

The options for pricing bundles include: (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Assigning only pricing variables to the parent and children
- B. Assigning a price to the parent and zero prices to the children

- C. Assigning the parent a zero price
- D. Assigning only pricing elements to the parent and children

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 80

The Discount Duration field is applicable to which type of discount?

- A. Account-Based
- B. Order-Based
- C. Contract-Based

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 81

In Vlocity CME, if you want to regenerate the JSON attribute fields for all products in your product catalog, what job should you run?

Note: This question displayed answer options in random order when taking this Test.

- A. ProductHierarchyBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- B. EPCProductAttribJSONBatchJob, accessible in Vlocity University's training orgs via the Process Attributes button.
- C. ProductAttributesBatchProcessor, which can be run via the Refresh Pricebook function on the CMT Administration screen.
- D. ResolveProductHierarchyBatchJob, which can be run via the Product Hierarchy Maintenance function on the CMT Administration screen.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 82

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. A multi-dimensional array of sObject data
- B. a link to data stored in sObjects, calculated using a function, or typed in during design-time
- C. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- D. A variable that stores rule condition values

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 83

In Vlocity Cart, which of the following rules are run in the cartline items panel to determine required or excluded products and/or compatibility?

Note: This question displayed answer options in random order when taking this Test.

- A. Evaluation Context Rules

- B. Configuration Validation (Compatibility) Advanced Rules
- C. Qualification Context Rules
- D. Configuration Validation (Compatibility) Context Rules

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 84

Which two actions are taken by the checkout method? Choose 2 answers

- A. Invokes an integration procedure to fulfil the order
- B. Invokes a calculation procedure to validate and finalize pricing
- C. Validates the pricing and configuration of the items
- D. Moves the opportunity, quote or order to the next state of the ordering process

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 85

Rules help keep you from submitting an inaccurate order.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 86

You don't set entity paths for root scopes.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 87

In Vlocity CME, what is Field Mapper?

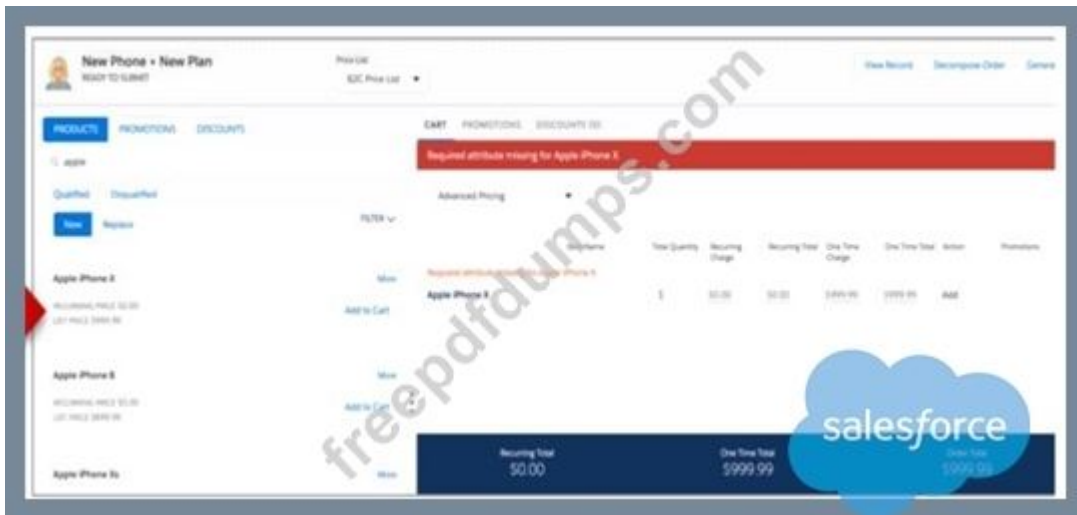
Note: This question displayed answer options in random order when taking this Test.

- A. A configuration tool that maps fields to product attributes
- B. A configuration tool used to map fields to template bindings
- C. a declarative tool to configure field mappings from opportunities to quotes to orders
- D. A data loading tool used to import product catalog data

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 88

In the Cart, how are the prices in the selectable Product List calculated?



- A. Using Advanced Rules pricing rules
- B. Using the price list entry marked as base price with no calculation
- C. Using active pricing rules and related calculation matrices
- D. Using Context Rules associated with the price list

Answer: C (LEAVE A REPLY)

NEW QUESTION: 89

Why does Guided Selling need a persistent cart?

Note: This question displayed answer options in random order when taking this Test.

- A. To ensure the cart continues to appear between process steps
- B. To prevent the regular Vlocity Cart from appearing
- C. To fully display the instructions and step titles for each process step
- D. To launch the OmniScript from the Vlocity action button and begin the process

Answer: A (LEAVE A REPLY)

NEW QUESTION: 90

What determines the explanation for the discounted price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The promotion code
- B. The display text associated with the time policy
- C. The display text associated with the base price
- D. The promotion description
- E. The display text associated with the price adjustment or override

Answer: E (LEAVE A REPLY)

NEW QUESTION: 91

Which of these is a method for pricing bundles?

- A. Change the display text of a price list entry to show the starting price.
- B. Price the child products as zero and assign a flat rate to the parent product.

C. Use multiple price lists to assign more than one price to a product.

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 92

When creating a context rule, where can a developer set the rule fail level?

- A. Context Mapping
- B. Rule Condition
- C. Rule Set
- D. Context Dimension

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 93

To ensure a subscription ends at end of the subscription plan, you use:

Note: This question displayed answer options in random order when taking this Test,

- A. A time plan
- B. An Effective Until date
- C. An EffectiveFrom date
- D. a time policy

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 94

Where do you go to populate the API cache?

- A. Catalogs
- B. Vlocity CMT Administration
- C. Product Console
- D. Setup

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 95

All Vlocity Picklist definition fields are not visible at run-time during order capture in Vlocity Cart.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 96

A company wants to offer a promotion only to new customers. The developer builds a context rule to meet this requirement.

The developer creates:

- * picklist named Account Status that contains values of New, Active, and Closed
- * A context dimension named Account Status and links it to the Account Status picklist
- * A context mapping that uses the AnyAccountScope and a source expression of Status__c
- * A context rule called "New Customer Accounts" with a rule condition that will evaluate the Account Status context dimension using a Hard Fail Fail Level
- * A rule set with a Rule Type=Qualification and an Action Taken=Qualify, adds the context rule to it, and then adds it to the promotion The developer confirms that all context rule components are active and effective. The developer configures an order for a new account in the Cart, but the promotion does not appear in the list of qualified promotions.

What should the developer have done?

- A. Run the Product Hierarchy Maintenance job.
- B. Set the Rule Type to Evaluation,
- C. Create a context dimension name without a space.
- D. Set the rule condition to have a Fail Level-Soft Fail.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 97

Vlocity Product Attributes can be managed interchangeably either through Vlocity Product Console or the Aloha interface.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 98

True or false: Cart-based guided selling experiences use Angular JS templates.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 99

Context mappings can be configured from the context dimension or the context scope.

- A. True

B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 100

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset.

What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

A. Order, Quote, Opportunity and Asset

B. Opportunity

C. Any

D. Order and Quote

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 101

Which of these can be used to launch the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

A. Alter the Vlocity Cart by developing in JSON

B. Set up vlcCart to link to the regular Vlocity Cart

C. Add a field on the Order for vlcCart

D. Create a Vlocity action to trigger the process

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 102

Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.

A. it has a start date.

B. it has a length of time.

C. it has an end date.

D. it can be prorated.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 103

How can a developer require that the user enter a value for an attribute during order capture?

A. By setting the Required attribute metadata property

B. By setting the product attribute type to Required

C. By setting the Run-time Configurable attribute metadata property

D. By assigning the attribute to the Required product object type

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 104

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose Note: This question displayed answer options in random order when taking this Test.

- A. The promotion status is not active.
- B. No time policy is assigned to the promotion.
- C. No time plan is assigned to the promotion.
- D. The Effective Until date of the promotion is in the past.
- E. The Effective From date of the promotion is missing.

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 105

How can you create a quote from an existing asset?

- A. From the Orders tab
- B. From the Quotes tab
- C. Using the Change to Quote action button
- D. From the Opportunities tab

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 106

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. vlcCart
- B. getCartsltems
- C. postCartsltems
- D. putCartsltems
- E. submit
- F. CpqAppHandler
- G. createCart
- H. getCartsProducts
- I. done
- J. checkout

Answer: D ([LEAVE A REPLY](#))

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