

Salesforce.Industries-CPQ-Developer.v2023-05-10.q146

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NEW QUESTION: 1

How many times must you initialize the cache when working with cacheable APIs?

- A. Every time you modify your sales catalog
- B. Every time you modify a price list entry
- C. The first time you begin using the cacheable APIs.
- D. The first time after you regenerate the cache.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Context rules frameworks uses a single interface for all of its operations.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 3

Deleting an item in Vlocity Cart triggers the applicable CPQ rules and pricing engines to run.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 4

In Vlocity Cart, what does the submit order button do?

- A. Invokes a flow to create assets, set the order status to activated, and navigate the user to the account
- B. Invokes an OmniScript, which calls an integration procedure to create assets, set the order status to activated and then navigate the user to account page
- C. Invokes an OmniScript to complete the order process and collect billing information

D. Invokes the CPQ API to create assets, set the order status to activated, and navigate the user to the account

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

When you assign a time plan to a child product in a promotion, what does the time plan affect?

Note: This question displayed answer options in random order when taking this Test.

A. How long the price of the child product is changed by the promotion

B. When the time plan begins for the child product

C. Which customers are eligible for the child product

D. When the entire promotion expires

Answer: **A** ([LEAVE A REPLY](#))

NEW QUESTION: 6

When creating a context rule, where can a developer set the rule fail level?

A. Rule Condition

B. Rule Set

C. Context Dimension

D. Context Mapping

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Once a line item is configured in Vlocity Cart, products must be removed and re-added to change configuration.

A. True

B. False

Answer: **B** ([LEAVE A REPLY](#))

NEW QUESTION: 8

A price list: (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

A. Is always associated with a price book.

B. Is the same as a price book.

C. Contains price list entries.

D. Is used to create pricing variables.

E. Can be a parent price list or child price list.

Answer: **A,C,E** ([LEAVE A REPLY](#))

NEW QUESTION: 9

In Vlocity Context Rules, what is a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. a link to data stored in sObjects, calculated using a function, or typed in during design-time
- B. The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- C. A multi-dimensional array of sObject data
- D. A variable that stores rule condition values

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Product images can either be URLs to online images or files that are uploaded to Documents.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 11

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. By running the Promotion Hierarchy Batch job
- C. By clicking the Take me there configuration icon
- D. Automatically using context rules

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 13

A promotional coffee mug is a good candidate for non-assetization.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

The discount of a child product's price in a promotion can expire before the promotion ends.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 15

Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assign it to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list?

Note: This question displayed answer options in random order when taking this Test.

- A. Run the EPCProductAttribJSONBatchJob
- B. Set the Applicable Objects to Product2 Object
- C. Run the ProductAttributesBatchProcessor from the CMT Administration page
- D. Refresh the CPQPartition platform cache

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 16

What could be wrong if a promotion does not appear THREE) in the Promotions list of the cart? (Choose Note: This question displayed answer options in random order when taking this Test.

- A. The promotion status is not active.
- B. No time policy is assigned to the promotion.
- C. The Effective From date of the promotion is missing.
- D. The Effective Until date of the promotion is in the past.
- E. No time plan is assigned to the promotion.

Answer: B,C,D ([LEAVE A REPLY](#))

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NEW QUESTION: 17

When a user performs a search on the product list in Vlocity Cart, which fields are queried?

- A. Product Name
- B. List Price
- C. Product description
- D. Product Code

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 18

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. An asset
- B. An order
- C. A bundle within a bundle
- D. An individual product
- E. A bundle of products

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 19

A product does not need a baseprice to:

Note: This question displayed answer options in random order when taking this Test.

- A. Appear in the cart
- B. Have rules associated with it
- C. Show up as a pricing variable
- D. Indicate the type of price it is

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 20

Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers

- A. Calculation Procedures & Matrices
- B. Pricing Plans
- C. Context Rules
- D. Product Configuration Procedure

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

Configuration/Validation Rules define relationships between two products.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 22

In a Guided Selling interaction, how could you retrieve products filtered by object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Use a DataRaptor to create a filter
- B. Add a reusable OmniScript
- C. Use the Type field of Salesforce
- D. Use a text query to find the object type

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 23

What does an attribute binding do?

- A. It binds an attribute to a field.
- B. It binds an attribute to a price list entry,
- C. It binds an attribute to a pricing variable.
- D. It binds an attribute to a picklist.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 24

You need to create a bundle of products with child products that are discounted. Where do you go to discount each child product?

Note: This question displayed answer options in random order when taking this Test.

- A. The order for the bundle
- B. The product structure of the bundle
- C. The price list where the price list entry is located
- D. The cart currently open

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 25

To create a time policy, you must:

- A. Assign it to the price list
- B. Create a time plan first
- C. Create a pricing variable first
- D. Create it using the Product Console

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 26

Which of the following are the key technologies that power guided selling experience?

- A. Vlocity OmniScript
- B. Vlocity Account Manager
- C. Vlocity Order Management
- D. Vlocity CPQ

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 27

Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- A. Code
- B. Label
- C. Abbreviation

D. Text value

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 28

Product cardinality controls which of the following? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Has a default quantity of 2
- B. Is discounted based on the quantity
- C. Is not available to customers in France
- D. Is optional

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 29

What is the minimum amount of space that you should allocate for the CPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- A. 10 MB
- B. 1GB
- C. 0MB, since you can disable the CPQPartition.
- D. 100 MB

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

Which two aspects of a promotion are determined by its time policy?

Choose 2 answers

- A. The duration
- B. The purchase date
- C. The end date
- D. The start date

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 31

One of the business capabilities of the Communications Cloud is...

- A. Order management
- B. Both of the above
- C. Contract management

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 32

The Cart header shows a running total of purchases made by the customer.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 33

The Communications Cloud...

- A. Is based on a three-tier communications data model.
- B. Minimizes order capture and fulfillment.
- C. Includes a shared product catalog

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 34

What does the Vlocity Cards Framework provide?

- A. Cards, layouts, and templates
- B. Cards and pre-built wizards
- C. Templates for designing ad-hoc promotions

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 35

A developer needs to configure a new installation product that will not be charged to customers. The developer creates the product using the installation object type and adds a product code MODEM5G-INST. To simplify configuration, the developer does not configure a price. The developer sets the selling Start Date to 1 month from now.

To test the new product, the developer configures an order in the Cart and selects the default price list. The developer searches the products list, but the new product does not appear.

What is causing this issue?

- A. The Selling Start Date price is in the future.
- B. The developer did not configure a price.
- C. The product code contains a non-alphanumeric character (-).
- D. The developer did not run Refresh Platform Cache.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 36

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls.

Which type of APIs should the developer use to meet these requirements?

- A. Cart-Based APIs
- B. integration Procedure APIs
- C. Data Raptor APIs
- D. Digital Commerce APIs

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 37

Felix is a Vlocity CPQ administrator, and he needs to help launch their Smart Widget product. They are doing a soft launch only for opportunities for existing B2B customers. What context scope should Felix use for the context mapping that he will create?

Note: This question displayed answer options in random order when taking this Test.

- A. Account
- B. Opportunity
- C. Opportunity.Account
- D. Order.Account

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

How Can you Change the line item's configuration in Vlocity Cart?

- A. Click the cart line item Actions menu and select Configure
- B. Update the product's attribute in Vlocity Product Console
- C. Invoke Field Mapper
- D. Delete and re-add the product

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 39

Which two jobs must be run when new product bundles are added to the shared catalog?

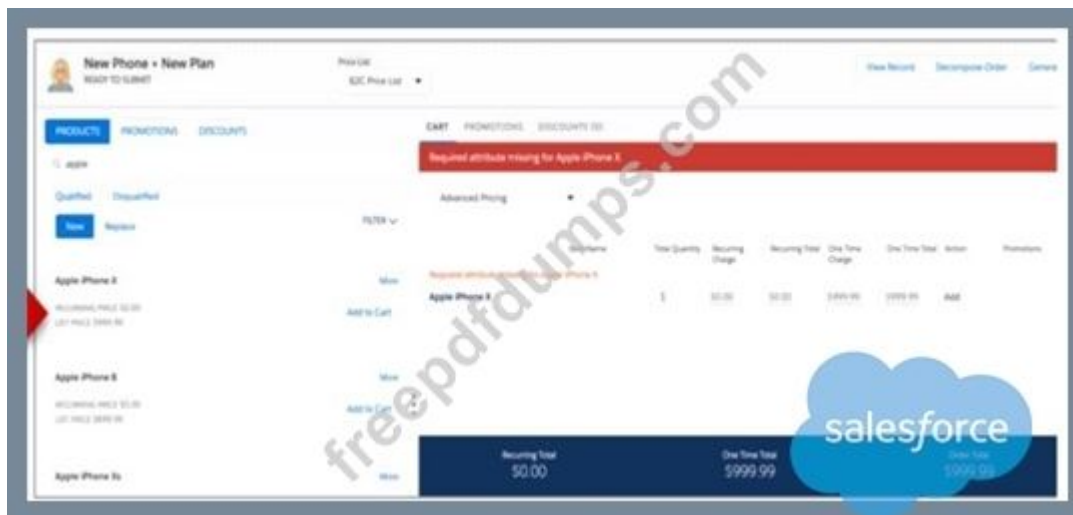
Choose 2 answers

- A. Load API Metadata
- B. Product Hierarchy Maintenance
- C. Refresh Platform Cache
- D. EPCProductAttribJSONBatchJob

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 40

In the Cart, how are the prices in the selectable Product List calculated?



- A. Using the price list entry marked as base price with no calculation
- B. Using active pricing rules and related calculation matrices
- C. Using Context Rules associated with the price list
- D. Using Advanced Rules pricing rules

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 41

Which of these rule types can you use to ensure that a valid combination of products is added to the Can:?

- A. Eligibility
- B. All of the above
- C. Availability
- D. Compatibility

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 42

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

- A. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate the user to the account
- B. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account
- C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account
- D. Invokes an OmniScript to complete the order process and collect billing information

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 43

To list the products retrieved for display in Guided Selling, you use a:

Note: This question displayed answer options in random order when taking this Test.

- A. Step element
- B. Done action element
- C. Selectable items element
- D. Remote action element

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 44

Which two use cases are supported using context rules?

- A. If a penalty applies when cancelling a promotion
- B. Requiring another product when a product is added to the cart
- C. If a customer qualifies for a promotion
- D. When one product is added to the card another product is excluded
- E. Recommending another product when a product is added to the cart
- F. Modifying product attribute values

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

What is a layout section in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A Lightning user interface control
- B. A WYSIWYG page editor within the Product Console
- C. A mechanism to group facets
- D. a container for a Visualforce page

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 46

If you want the user to select a value for a product attribute during order capture, what attribute metadata flag must be set via VlocityProduct Console?

Note: This question displayed answer options in random order when taking this Test.

- A. Has Attribute
- B. Run-time Configurable
- C. Required
- D. Has Rule

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 47

Each time a new smartphone is offered, the company wants to automatically decrease its price over time. How could this be done?

Note: This question displayed answer options in random order when taking this Test.

- A. Using multiple price lists with effectivity time frames
- B. Using a rule and time plans to control effectivity
- C. Using a rule and time policies to control effectivity
- D. Using price list entries with effectivity time frames

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 48

What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- A. Penalty rules for contracts and promotions
- B. Advanced rules using entity filters and rule actions
- C. Entity filters and rule actions
- D. Context rules in Vlocity Product Console

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 49

When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 50

What is the primary reason to apply an entity filter to an action in Vlocity Rule Builder?

- A. To qualify each action applied during rule processing
- B. To ensure the entity filter used to "find the group" in Vlocity Rule Builder correctly processed the members
- C. Entity filters cannot be applied to an action
- D. To enable eligibility rules for promotions

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 51

Evaluation entity filters are used as "internalfilters" for qualification entity filters.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 52

In an attribute-based pricing matrix, which field is used as the key by the matching algorithm?

Note: This question displayed answer options in random order when taking this Test.

- A. Source Product RecordId and Source Product Name
- B. Source Product Code
- C. Source Product RecordId
- D. Source Product Name

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 53

Document sections within a Vlocity Document Template can be conditionally included based on which two items?

Note: This question displayed answer options in random order when taking this Test.

- A. Merge codes
- B. Browser Version
- C. Products
- D. Advanced Entity Filters

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 54

What does the remote method postCartItems do?

Note: This question displayed answer options in random order when taking this Test.

- A. Submits the order
- B. Filters products for the cart
- C. Moves the order to the next stage
- D. puts items in the cart
- E. Puts the items in the selectables list

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 55

What data types are supported for context dimensions? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- A. Text
- B. Integer
- C. DateTime
- D. Boolean
- E. Numeric

F. String

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 56

Why would you make the time plan of a child product different from that of the promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The billing system for that child product is different from other child products in the promotion.
- B. The price of the child product is on a different price list.
- C. The discount for a child product ends before the promotion's subscription ends.
- D. The child product is available only in limited quantities.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 57

When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

Note: This question displayed answer options in random order when taking this Test.

- A. Before Sequence 10: Initialize Pricing Context
- B. Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
- C. Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries
- D. After Sequence 90: Apply Parent Variables

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 58

Which of these is a method for pricing bundles?

- A. Change the display text of a price list entry to show the starting price.
- B. Price the child products as zero and assign a flat rate to the parent product.
- C. Use multiple price lists to assign more than one price to a product.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

What does the selectable items element do in a Guided Selling OmniScript? (Choose TWO) Note:

This question displayed answer options in random order when taking this Test

- A. Retrieves filtered products from the product catalog
- B. Invokes the remote method postC arts Items
- C. Lists products retrieved by the remote action
- D. Stores the filters for the products to be retrieved

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 60

Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays "0 item in Cart" and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?

- A. Select the Render property for the remote action that invokes the postCartsItems method
- B. Add "vlcCart_Top" as the Response JSON Node in the remote action that invokes the getCarts method
- C. Add a remote action that invokes the checkout method
- D. Activate the PricingElementServiceImplementation for the PricingPlanService interface

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 61

Rules help keep you from submitting an inaccurate order.

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

Vlocity Cart can be invoked for which three of the following sObjects in the order capture process?

Note: This question displayed answer options in random order when taking this Test.

- A. Order, Product and Asset
- B. Opportunity, Quote and Order
- C. Account, Quote and Order
- D. Account, Order and Asset

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 63

Which of the following entities can be managed using Vlocity Product Console? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rules
- B. Object types

- C. Product attributes
- D. Configuration/Validation rules
- E. Fieldmappings
- F. Picklists
- G. Products
- H. Attribute categories

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

When Vlocity Cart builds the product list, which type of rule is processed first?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Eligibility
- B. Advanced Rule - Configuration Validation (Compatibility)
- C. Advanced Rule - Availability
- D. Context Rule - Qualification

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 65

Product X requires Product Y is an example of a Eligibility rule.

- A. True
- B. False

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 66

Custom PDF Quotes can be generated using:

Note: This question displayed answer options in random order when taking this Test.

- A. Copy and pasting screen text
- B. Vlocity Document Templates
- C. Custom integration for each customer deployment
- D. Integration with Microsoft Word

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 67

A developer configures a context rule to allow customer with Premium Service Level agreements (SLA) to be eligible for Premium Device products. To test: the rule, the developer creates an order for a Premium SLA customer and configures the order in the Cart. In the Cart, the developer notices the Premium Device product is displayed only under the Disqualified tab and cannot be added to the Cart.

What is causing this issue?

- A. The rule does not have the active property selected.
- B. The Product Hierarchy Maintenance job has not been run.

- C. The rule set has not been assigned to the Premium Device product.
- D. The Clear Managed Platform Cache job has not been run.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 68

The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- A. When promotional pricing applies to the customer account
- B. Which customers are eligible for the promotion
- C. Whether the customer can terminate the contract early
- D. When the promotion starts

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 69

Which of these is necessary for building a Guided Selling cart? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. createCart method
- B. HTML Template for horizontal or vertical mode
- C. Associating the cart with valid user profiles
- D. Associating the cart with a valid price list or price book
- E. Multiple price lists for filtering product categories
- F. Associating the cart with a valid account
- G. Linking getCartItems to the template

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 70

Which of these uses a calculation of the base price?

- A. Pricing element override
- B. Pricing element adjustment
- C. Price list

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 71

A guided process allows you to create new product bundles in the Cart.

- A. True
- B. False

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 72

A company wants to charge different prices for a service depending on the bandwidth and network selected by the customer.

* If bandwidth is 1 GB and network is "Internet the price is \$10/monthly and \$5/one-time-charge
* If bandwidth is 10 GB and network is "external," the price is \$20/monthly and \$0/one-time-charge Which type of pricing should the developer configure to meet these requirements?

- A. Cost and Margin Pricing
- B. Attribute Based Pricing
- C. Context rules for pricing adjustments
- D. Usage Pricing

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 73

If more than one promotion has been applied to a bundle in the Cart, what must you have enabled to be able to delete the promotions?

- A. Shallow delete
- B. Update scope setting in the promotion
- C. Deep delete

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 74

Which at the following use cases should be solved using Discounts functionality?

- A. Qualify customers for discounts using a discount code
- B. Discount the price as the quantity of product ordered passes certain thresholds
- C. Evaluate if a customer is eligible for a limited time price reduction
- D. Automatically apply negotiated discounts to customers with existing contracts

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 75

In the line item configuration window of Vlocity Cart, what information can be modified? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. Applied promotion
- B. Service account
- C. Billing account
- D. Prices

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 76

In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

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NEW QUESTION: 77

An Advanced Rule can have how many filters?

Note: This question displayed answer options in random order when taking this Test.

- A. 1 or more
- B. 1
- C. 0-3
- D. 0, 1 or more

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 78

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Add another price list entry to the product.
- B. Use a pricing variable.
- C. Use a pricing element adjustment.
- D. Edit the base price.
- E. Create a rule.
- F. Use a pricing element charge.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 79

Rules always execute if they are active.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 80

How can a developer make a product not assetizable?

Choose 2 answers

- A. Check the Do Not Assetize property in the Cart's line Item configuration window
- B. Create a context rule to control assetization

- C. Check the Is Not Assetizable property
- D. Check the Virtual Item property

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 81

Felix is the Vlocity CPQ Administrator, and he's been given specifications for a new version of a wearable tech product that currently exists in his product catalog. Looking closely at the specs, he realizes that the only difference in the new release is that they've changed the available colors. How should he model this product in Vlocity EPC?

Note: This question displayed answer options in random order when taking this Test.

- A. He should create a new color picklist and a new color attribute, and then assign them to the new product when he creates it.
- B. He should create a new color picklist, and when he creates the new product entry, he can override the attribute picklist that is inherited from its Wearable object type.
- C. He should create a new Wearable object subtype for the new version of the product, and then link the existing color attribute to a new color picklist.
- D. He should modify the existing color picklist assigned to the existing Wearable object type, which will allow the new color choices to be dynamically inherited.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 82

Which three of the following product relationship types are available when creating a Vlocity Configuration/Validation rule?

Note: This question displayed answer options in random order when taking this Test.

- A. Suggests
- B. Requires
- C. Limited Quantity
- D. Recommends
- E. Optional
- F. Not Compatible
- G. Excludes

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 83

Which of these questions would you use to decide that you should use a promotion instead of an offer to market products? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Product needs to be sold quickly.
- B. Product is available only to B2C customers.
- C. Product is available for a limited time.
- D. Product is available to limited set of customers.

E. Product cost is increasing.

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 84

In the context of order cancellation, how is a supplemental order created?

- A. Similar to any other New Order, but the Order Type fld is :e:'Supplemental' in the picklist
- B. Automatically by CPQ when an order is canceled
- C. The same way any other order is created
- D. Automatically by OM when an order is canceled

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 85

What does a time policy on a promotion determine? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The purchase date of the promotion
- B. The duration of the promotion
- C. The start date of the promotion
- D. The end date of the promotion

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 86

What does the affectivity date for a product's price list entry control?

- A. Whether the product displays in the Products list of the cart
- B. Whether a pricing element can be paired with a pricing variable
- C. Whether a pricing element is used or not
- D. Whether an adjustment or an override can be used to discount the product

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 87

In Vlocity Context Rules, what type of component can be linked to a Vlocity picklist?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Rule Set
- B. Context Dimension
- C. Context Scope
- D. Context Mapping

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 88

The Discount Duration field is applicable to which type of discount?

- A. Account-Based
- B. Order-Based

C. Contract-Based

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 89

Felix is the Vlocity CPQ administrator, and he has created a new product with no child products in the shared product catalog. What must he do after he has created the product in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A.** He must run the Product Hierarchy Maintenance job and then the Refresh Pricebook job.
- B.** He must run the Refresh Pricebook job and then the Product Hierarchy Maintenance job.
- C.** He must clear the platform cache and then run the Refresh Product Hierarchy Maintenance job.
- D.** No additional steps are needed.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 90

In Vlocity Context Rules, what is a context scope?

Note: This question displayed answer options in random order when taking this Test.

- A.** A multi-dimensional array of sObject data
- B.** The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- C.** A variable that stores rule condition values
- D.** A link to data stored in sObjects, calculated using a function, or typed in during design-time

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 91

A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?

- A.** Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1
- B.** Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31
- C.** Set the Selling Start Date to January 5 and the Selling End Date to January 31
- D.** Enable the Active property on January 5 and disable the Active property on January 31

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 92

Which two custom settings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?

Choose 2 answers

- A. Cache APIFields
- B. CacheAPI.TimeToLiveInDays
- C. DeltaPrice
- D. DeltaValidate

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 93

Which Lightning web component allows the user to submit their payment details?

- A. dcReviewOrder
- B. dcOfferConfig
- C. dcUpdateBHlingAddress
- D. dcCneckouiPaymem

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 94

Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. The price category
- B. The currency code
- C. Whether the charge is a cost or price
- D. The charge (amount)

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 95

In Vlocity Context Rules, what value should be entered in the source expression of a context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. A calculated formula used by the context rule service engine
- B. {{field}}
- C. %%field%%
- D. The API name of an sObject field

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 96

Which two actions are taken by the checkout method? Choose 2 answers

- A. Invokes a calculation procedure to validate and finalize pricing
- B. Invokes an integration procedure to fulfil the order
- C. Moves the opportunity, quote or order to the next state of the ordering process
- D. Validates the pricing and configuration of the items

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 97

What determines the explanation for the discounted price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. The display text associated with the time policy
- B. The display text associated with the price adjustment or override
- C. The promotion description
- D. The display text associated with the base price
- E. The promotion code

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 98

Felix is the Vlocity CPQ administrator, and he manages a very large product catalog with over 5 million SKUs. He needs to write a rule that will apply to products ordered by all consumer accounts. What type of rule will be easiest for him to implement?

Note: This question displayed answer options in random order when taking this Test.

- A. Qualification Rule
- B. Context Rule
- C. Advanced Rule
- D. Calculation Rule

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 99

In which two cases should a developer use child price lists? Choose 2 answers

- A. Creating pricing for different regions
- B. Changing the pricing of the parent product in a bundle
- C. Changing the pricing of child products in bundles
- D. Creating pricing for products that are only available to certain customers using context rules

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 100

You want to price the newest smartphone for B2B customers at \$999 , but \$900 for B2C customers. What is the best way to do it

- A. Create two versions of the smartphone product and create different pricing for each
- B. Create product bundles and create a pricing Override
- C. Assign the product to a pricebook and create two pricebook entries
- D. Use two different price list

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 101

When adding a new product to the shared catalog, which three conditions must be met in order for the display the Cart' product list?

Choose 3 answers

- A. The Active property must be checked.
- B. The Product Hierarchy Maintenance job must be run.
- C. The product must have an object type.
- D. The product must have a price list entry.
- E. The Orderable property must be checked.

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 102

How can you create a quote from an existing asset?

- A. From the Orders tab
- B. Using the Change to Quote action button
- C. From the Opportunities tab
- D. From the Quotes tab

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 103

Where do you go to populate the API cache?

- A. Product Console
- B. Setup
- C. Vlocity CMT Administration
- D. Catalogs

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 104

Which two responses are parts of a pricing element?

Choose 2 answers

- A. The charge (amount)
- B. The price category
- C. The currency code
- D. The pricing calculation

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 105

Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. An element of the OmniScript
- B. The remote method for creating the cart
- C. The shopping cart
- D. A persistent component

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 106

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:

Note: This question displayed answer options in random order when taking this Test.

- A. Include a key/value pair in the remote action containing the remote method createCart.
- B. Include the price list Id in the vlcCart settings.
- C. Using a DataRaptor to retrieve the price list Id.
- D. Create a key/value pair with SObject being the key and %pricelistId% being the value.

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 107

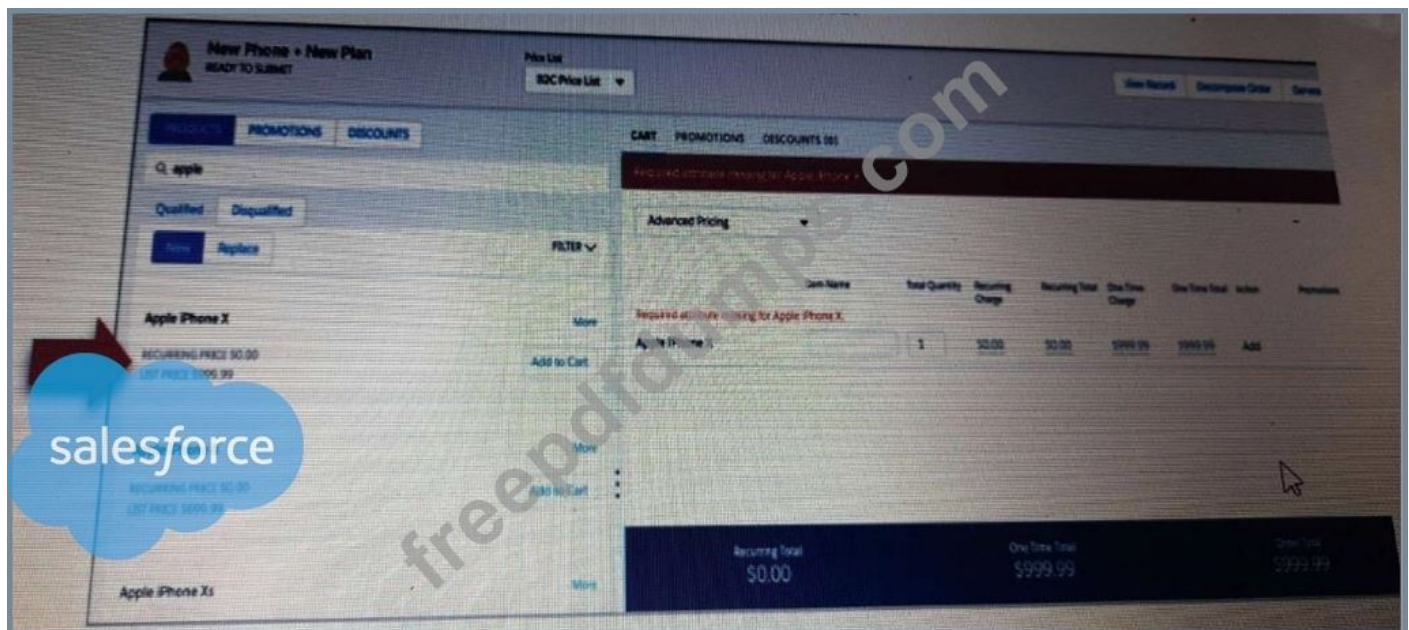
You want to charge different prices for the same product when it is contained in the context of different bundles. Where can you change its price in order to accomplish this?

- A. The price list where the price list entry is located
- B. You can't change the price of child products within a bundle
- C. The product structure of the bundle
- D. In the One Time or Recurring order line item columns in the cart

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 108

In Vlocity Cart, how are the prices in the selectable Product List calculated?



- A. Using list pricing as defined on the price list with no calculation
- B. Using Advanced Rules pricing rules
- C. Using Context Rules associated with the price list
- D. All of the above

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 109

Which of these entities can you manage using the Product Console?

- A. Products
- B. Object Types
- C. Product Attributes
- D. Picklists
- E. All of the Above

Answer: E ([LEAVE A REPLY](#))

NEW QUESTION: 110

What can a developer use to make sure a subscription ends at the end of the subscription plan?

- A. A time policy
- B. A time plan
- C. An Effective From date
- D. An Effective Until date

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 111

The options for pricing bundles include: (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. Assigning only pricing variables to the parent and children
- B. Assigning the parent a zero price

- C. Assigning a price to the parent and zero prices to the children
- D. Assigning only pricing elements to the parent and children

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 112

Rules are triggered:

Note: This question displayed answer options in random order when taking this Test.

- A. When the interface is triggered
- B. Based on user language settings
- C. In alphabetical order
- D. When the "Validate Cart" button is clicked
- E. Only when they are in a flow

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 113

When dealing a custom pricing plan step for attribute-based pricing in the Default Pricing plan, where should the step be placed in the sequence?

- A. Before the step Initialize Pricing Context
- B. Between the step Initialize Pricing Context and the step Load Price list Entries
- C. Between the step Initialize Pricing Variables and the step Apply Offer Adjustments
- D. After the step Apply Parent Variables

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 114

On the CMT Administration screen, what does the Product Hierarchy Maintenance job do?

Note: This question displayed answer options in random order when taking this Test.

- A. it calls the ResolveProductHierarchyBatchJob, which creates a streamlined version of the complete product hierarchy and copies it to the data store sObject.
- B. it calls the ProductAttributesBatchProcessor, which copies the filterable product attributes to the Cached Filterable Attribute sObject used by Vlocity Cart.
- C. It calls the EPCProductAttribJSONBatchJob, which regenerates product attribute fields for data that has been migrated from other orgs.
- D. It calls the ProductHierarchyBatchProcessor. and copies the product hierarchy data store sObject to the platform org cache.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 115

A large communications company wants to create a product bundle that includes several services including a TV service. The marketing department decides that the TV service will be automatically included when the bundle is added to the cart. The customer should have the option to remove the TV service.

How should the developer configure the cardinality of the TV service product in the bundle?

- A. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 1
- B. Minimum Cardinality = 1; Default Cardinality = 1; Maximum Cardinality = 1
- C. Minimum Cardinality = 0; Default Cardinality = 1; Maximum Cardinality = 0
- D. Minimum Cardinality = 1; Default Cardinality = 0; Maximum Cardinality = 0

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 116

What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- A. A container for a Visualforce page
- B. An entity that is used to map context dimensions to fields in Salesforce
- C. An entity that organizes the objects on the Product Console's Dashboard
- D. An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 117

A developer wants to add product images to a guided selling experience.

What must the developer pass to the getCartProducts method to enable this?

- A. Create a subaction to invoke getProductImages
- B. Set the Render property to true
- C. Set the SearchBy parameter to Product2.Images
- D. Set the includeAttachment parameter to true

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 118

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. CpqAppHandler
- B. createCart
- C. postCartItems
- D. done
- E. getCartProducts
- F. getCartItems
- G. vlcCart
- H. putCartItems
- I. submit
- J. checkout

Answer: H ([LEAVE A REPLY](#))

NEW QUESTION: 119

How should the developer configure the products to support these requirements following best practices?

- A.** Create Product2 record types for each phone. Create a Color attribute and assign it to the record types. Create global picklist for each set of possible colors, and assign the picklist to the record types.
- B.** Create a Color formula field on the Product2 object. Use a function to display different values depending on a product code lookup.
- C.** Create a Color attribute and assign it to an object type. Create products for each phone using the object type, and override the inherited Color attribute's picklist with a custom picklist.
- D.** Create an object type for each phone. Create a Color attribute, and assign it to each of the object types. On each object type, override the default picklist with custom picklist.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 120

A company creates a new product, as shown below.

Product A

- Selling Start Date: July 31, 2021
- Selling End Date: October 31, 2021
- Fulfillment Start Date: July 31, 2021
- End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?

- A.** Add to Cart
- B.** Move
- C.** Disconnect
- D.** Change

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 121

Non-centralized data is:

- A.** Beneficial to telecommunications companies
- B.** A profitable way to aggregate data
- C.** A business challenge for telecommunication companies

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 122

If you assign a new attribute to an object type, how is that attribute propagated to all products linked to the object type?

Note: This question displayed answer options in random order when taking this Test.

- A. Dynamically through inheritance
- B. By running the Attribute Hierarchy Maintenance job on the CMT Administration screen
- C. By running the EPCProductAttribBatchJob to regenerate the product attribute JSON field
- D. Via a deep copy to Product2

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 123

A pickiist name is used only at design-time and not at run-time (so it's not visible to customers)

- A. False
- B. True

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 124

Discounts can only be created in the Product Console

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 125

In Vlocity Context Rules, where do you specify the initialization policy?

Note: This question displayed answer options in random order when taking this Test.

- A. Context dimension
- B. Context scope
- C. Rule condition
- D. Context mapping

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 126

If you add multiple child rules to a rule set. the expression mode for the rule set determines how those rules are applied.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 127

For smaller deployments, enabling CPQPartition platform cache is not required.

- A. False
- B. True

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 128

Which context rule type should you use to determine a customer's eligibility for a promotion before it is added to the Cart?

- A. Qualification
- B. Penalty

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 129

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

- A. Change
- B. Disconnect
- C. Existing
- D. Add

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 130

A developer selects a smart thermostat from an account's list of assets and clicks Change to Order. While reviewing the order in the Cart, the developer notices the price of the existing asset in the Change order does not match the price that was displayed in the Service Asset Management view.

What is the reason for this discrepancy?

- A. One-time charges are zeroed out on Change orders.
- B. asset has a status of Disconnect in Change orders.
- C. The asset was originally priced for a different user.
- D. The product's price has changed.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 131

You can have only one implementation active per interface.

- A. False
- B. True

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 132

The ProductAttributesBatchProcessor job copies the filterable product attributes across the product catalog to a specialized cached sObject for use in Vlocity Cart.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 133

How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?

- A. Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
- B. Check the Show Persistent Cart property for the action that creates it
- C. Check the Render property for the action that creates it
- D. Specify "vlcPersistentComponent" in the Response JSON Node properly

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 134

You want to show a starting price for a bundle with optional child products. What do you need to change?

- A. The pricing element
- B. The base price of the parent product
- C. The price of all child products
- D. The display text to show the starting price

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 135

What is the CpqAppHandler method to use when you need to create an order?

- A. getCart
- B. postCart
- C. createCart
- D. newCart

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 136

Context Dimension Domain Types include:

- A. Object Lookup
- B. Picklist
- C. Type In
- D. All of the above

Answer: D ([LEAVE A REPLY](#))

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NEW QUESTION: 137

If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.

- A. Change the display text of the child products
- B. Change the display text of the parent product
- C. Make all child products optional
- D. Adjust the price of the parent product

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 138

In Vlocity Context Rules, where can you create a failure message that will display for the product or promotion in the Disqualified tab in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.

- A. Rule Set
- B. Rule
- C. Rule Condition
- D. Context Dimension

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 139

When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

- A. Columns in the RangeAttributePricingMatrix
- B. JSONAttribute field
- C. Pricing plan step parameters
- D. Vlocity Picklists

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 140

Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- A. Use multiple OmniScripts to get products
- B. Submit the order and return to the account
- C. Allow users to review applicable promotions
- D. Instantiate the persistent cart
- E. Allow users to select products from the shared product catalog and add them to the cart

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 141

When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. The display text of the product description
- B. The display text of the pricing override
- C. The display text of the pricing adjustment
- D. The display text of the price list
- E. The display text of the base price

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 142

Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- A. How long is the subscription commitment for the promotion?
- B. When does the subscription start and end?
- C. What billing system is used for each product?
- D. Which products have no base price?

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 143

The prices of all child products roll up to the promotion total except for optional products that are not being purchased.

- A. True
- B. False

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 144

In Vlocity Cart, which of the following rules are run in the cartline items panel to determine required or excluded products and/or compatibility?

Note: This question displayed answer options in random order when taking this Test.

- A. Configuration Validation (Compatibility) Context Rules
- B. Configuration Validation (Compatibility) Advanced Rules
- C. Evaluation Context Rules
- D. Qualification Context Rules

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 145

Entity Filters are tied to a single Advanced Rule.

- A. False
- B. True

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 146

Once you create an entity filter, it's available for use in any rule that needs it.

- A. True
- B. False

Answer: ([SHOW ANSWER](#))

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