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NEW QUESTION: 1

Which method should be used to grant access to an unrelated group of users?

- A. Role Hierarchy
- B. Public Groups
- C. Sharing Sets

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Universal Containers is planning to pilot a new application to a small set of sales reps. What is the optimal way to grant only those sales reps access to the new functionality, while hiding the legacy functionality?

- A. Create a permission set to grant access to the new functionality and hide the old functionality.
- B. Revoke access to legacy functions in the Sales Rep profile and create a permission set for the new functionality.
- C. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 3

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies.

How should UC hide list views that are not relevant to an individual user since there will be more than 50 list views?

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate role and internal subordinates.
- C. Share the list views with the appropriate individual users.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 4

Universal Containers (UC) delivers training in 500 different regions. The UC operations users team manages course setup, scheduling, and trainer setup. The team members work at a regional level and report to an operations manager. The operations manager requested access to edit ALL scheduled courses owned by the operation users team. How should this be achieved?

- A.** The operations manager will get access to the scheduled courses by creating a public group, and add the operations manager and the operations users team to the public group.
- B.** The operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the operations manager.
- C.** The operations manager will get access to the scheduled courses owned by the operations users team defined in the Role Hierarchy.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 5

Universal Containers implemented Sales Cloud and requested that sales agents have access to products and prices the company sells, and to be able to create opportunities for its customers.

What should the organization-wide defaults be for pricebook?

- A.** Use
- B.** View
- C.** Public Read-Only

Answer: A (LEAVE A REPLY)

NEW QUESTION: 6

An architect from a previous project implemented Platform Shield Encryption for a company. However, based on a recent audit, the company's Privacy Team identified three additional fields in their Account Records (Billing Street, Billing City and Phone) that needs to be secure and protected.

How should an architect proceed with this new policy change?

- A.** Use Encryption Policy and wait for an email from Salesforce indicating the field values are encrypted.
- B.** Use Classic Encryption to ensure all fields are protected and contact Salesforce for help with encryption verification.
- C.** Use Encryption Policy and contact Salesforce to update the existing records so that their field values are encrypted.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 7

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies.

How should UC hide list views that are not relevant to an individual user since there will be more than SO list views?

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate public group.
- C. Share the list views with the appropriate individual users.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 8

Universal Containers has implemented Customer Community with Customer Community Plus licenses for its distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.

Which feature only supports these requirements?

- A. Permission set to grant community admin permission
- B. Delegate external user
- C. Partner super user

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

Universal Containers (UC) has a mostly Private organization-wide default, as it's a core principle of UC to respect client data privacy, UC has implemented complex processes for granting access to Opportunity data. A few key members of the sales reporting team need to always be able to see, but not change, Opportunity data for all opportunities.

What should an architect recommend as an approach to meet these requirements?

- A. Give the View All Data permission to the Sales Reporting profile.
- B. Create a permission set that grants the View All permission for Opportunity.
- C. Create # permission set that grants the View All Data permission.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Dreamforce presenters need to be able to edit their presentation details (summary, presenter biographies, etc) on a private custom object in Salesforce (Presentation). All presenters for a presentation are captured on a Presenters junction object between Presenter and User.

How can this be accomplished?

- A. Give Edit rights to the Presentation record via a Permission set that is given to the Presenters for a record.
- B. Trigger on Presenter junction object that uses Apex Managed sharing to add or remove access to the related Presentation record.
- C. Trigger on Presenter junction object that adds the user to the Sales Team for the Presentation record.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

Which community function is impacted by having the Site User Visibility turned off in Sharing Settings?

- A. Updating their user profile.
- B. Searching for internal users.
- C. Searching for other external users.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 12

Universal Containers (UC) operates worldwide, with offices in more than 100 regions in 10 different countries, and has established a very complex Role Hierarchy to control data visibility. In the new fiscal year, UC is planning to reorganize the roles and reassign account owners.

Which feature should an architect recommend to avoid problems with this operation?

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Skinny table

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Universal Containers (UC) would like to store an encryption key within Salesforce for use in Apex code, but it does not want users to be able to see this confidential key. Users require the view setup permission.

How can UC securely store the confidential key?

- A. Create a protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in an unlocked package. Install the package in the production org.
- B. Create a protected custom metadata type that stores the encryption key. Package the protected custom metadata type with its associated records in a managed package. Install the package in the production org.
- C. Create a custom metadata type that stores the encryption key. Make sure that only the admin profile has access to the custom metadata type so that end users cannot access the encryption key.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 14

To grant Universal Containers sales managers access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

What should an architect recommend to mitigate this risk?

- A. Use isAccessible keyword in Apex classes to assure record visibility will be followed.
- B. Use runAs system method in test classes to test using different users and profiles.
- C. Use isShareable keyword in Apex classes to assure record visibility will be followed.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 15

Universal Containers is implementing Sales Cloud. During the final quarter of the financial year, sales managers help each other close deals. They requested a solution in Salesforce to allow them to share opportunities with other sales managers from different teams as needed. They also requested that sharing deals should expire automatically 2 weeks after the new fiscal year starts.

Which proposed solution meets the requirements?

- A. Scheduled Apex job to remove access
- B. Apex sharing to share opportunities with sales managers
- C. Sharing rules to share opportunities with sales managers

Answer: (SHOW ANSWER)

NEW QUESTION: 16

Which method should be used to grant an unrelated group of users access to a set of records?

- A. Role Hierarchy
- B. Sharing Sets
- C. Public Groups

Answer: (SHOW ANSWER)

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NEW QUESTION: 17

A custom ServiceFeedback object is used to collect partner feedback.

ServiceFeedback records should be available to all internal employees. The organization-wide default (OWD) is set to Private for external users so partners cannot see feedback from other partner users.

How should the architect give access to all internal employees?

- A. Set the OWD for Internal Users to Public Read-Only.
- B. Ensure all the internal users are above the partners in the Role Hierarchy.
- C. Create an owner based sharing rule for all Service Feedback records owned by partners.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 18

An architect has a requirement to create a criteria-based sharing rule based on the customer Social Security Number. However, when setting up the rule in Contact Sharing, the field is not shown on the list of available fields.

What is causing this issue?

- A. The architect does not have permission to Compliance fields.
- B. The field has been configured for encryption.
- C. The architect's profile does not have Field Level Security for this field.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 19

In order to allow community users to collaborate on Opportunities, which license type must the users be given?

- A. Customer Community Plus
- B. Partner Community
- C. Customer Community

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 20

Universal Containers (UC) has a team that analyzes customer orders looking for fraud. This team needs access to Invoice records (custom object, Private organization-wide default). UC has complex rules to control users' access. The architect recommended using Apex managed sharing to meet these requirements.

Which recommendation should a developer consider when implementing the changes?

- A. Use "With Sharing" keyword to enforce Field-Level Security.
- B. Use "Without Sharing" keyword to make sure record visibility will be considered.
- C. Use runAs system method to test different users accessing these records.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

Customer complaints for bad interactions with a customer support agent are logged as Cases and assigned to a human resources representative. The agent of the complaint should not see the case, but their manager should.

How is this accomplished?

- A.** Trigger on Case to lookup and share to the manager of an Assigned Agent custom field (the subject of the complaint) using Apex Managed Sharing.
- B.** Criteria based Sharing Rule on Case that shares to the Role Manager and above when a custom field Assigned Agent (subject of the complaint) is not blank.
- C.** Case is owned by the subject of the complaint, so their manager in the role hierarchy can access the record. CRED permission are removed on Case so the agent cannot read the case record.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 22

At Universal Containers, there's a team of auditors distributed throughout the organization that all need access to high-value opportunities.

With a Private sharing model, which option should an architect recommend when designing a solution for this requirement?

- A.** Put the auditors at the highest level of the Role Hierarchy.
- B.** Create a criteria-based sharing rule to grant a public group access to high-value opportunities.
- C.** Add the auditors to the default Opportunity Team.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 23

Besides their own team accounts, sales managers at Universal Containers (UC) need Read access to all accounts of the same segment in other countries. Role Hierarchy was implemented accordingly (based on countries), but a sales manager in the U.S. is complaining that he cannot view account records of the same segment in Canada. What should UC do to grant access properly?

- A.** Create an owner-based sharing rule to grant access to account records, that have the same segment, to all sales manager roles.
- B.** Change the Role Hierarchy and put all the sales managers in the U.S. and Canada in the same role.
- C.** Create a public group and include all accounts of the same segment, and then grant access with a permission set.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 24

Which option can be selected to share data when creating a sharing rule?

- A.** users
- B.** Roles
- C.** Profiles

Answer: B (LEAVE A REPLY)

NEW QUESTION: 25

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all of its employees. The manager is in the role above the owner and there are no sharing rules on the object.

How should UC ensure that NPS records cannot be accessed by the owner's manager?

- A. Set organization-wide default to Private and uncheck the Access Using Hierarchies option for the NPS object.
- B. Remove Create, Read, Edit, and Delete from Manager profiles and permission sets.
- C. Use Apex sharing to remove NPS object share records for Manager profiles.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 26

A sales coach at Universal Containers wants to create and share a report folder with other sales coaches.

Which two permissions are required to accomplish this?

- A. Manage Reports in Public Folders and edit My Reports
- B. Create Report Folders and manage Reports in Public Folders
- C. Create and customize Reports and Report Folders

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 27

Universal Containers (UC) has a partner community for its 200 distributors.

UC customer accounts are assigned an individual distributor. The organization-wide default setting for the custom Delivery object is Private.

How should an architect advise UC to grant all users at a distributor access to delivery records for all customers assigned to a particular distributor?

- A. Create a criteria based sharing rule that shares delivery records matching a distributor to the Distributor role in the Role Hierarchy.
- B. Create a Sharing Set for the Distributor profile to grant access to the Delivery object.
- C. Create 2 criteria-based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

Universal Containers has implemented Customer Community with Customer Community Plus licenses for its distributors. Retail distributors have part-time agents who work for multiple distributors. Those agents should have access to other distributor accounts as well.

What should be configured to grant agents access to different distributor accounts?

- A. Use Apex sharing to share distributor accounts with agents using the Account__Share table.

B. Create a sharing set to share distributor accounts with agents using account contact relationship.

C. Create sharing rules to share distributor accounts with agents.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 29

Which advanced tool should Salesforce enable for large-scale Role Hierarchy realignments?

A. Skinny Table Indexing

B. Partitioning by Divisions

C. Granular Locking

Answer: C (LEAVE A REPLY)

NEW QUESTION: 30

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers.

With the organization-wide default on Account set to Private, how should the architect meet these requirements?

A. Update the Retail Sales profile to grant access to Person Account record type.

B. Create 2 criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.

C. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact roles records owned by retail sales reps.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 31

Universal Containers uses the standard Case object to track various support requests sent to servicing agents. Currently, the Case object has more than 400 fields. Eight different types of case processes have been established, each with a unique combination of statuses. The Director of Customer Service wants to ensure that servicing agents see only the required information specific to the case type they are addressing.

Which option is recommended to implement this requirement?

A. Use Dynamic Forms with different field sections representing the relevant fields per case type, and control visibility of sections by Case Record Type value.

B. Use different Page Layouts per case type, each representing the relevant fields per case type.

C. Use a custom LWC to override the View action of the Case object, and a Custom Metadata Type to define the relevant fields per case type.

Answer: (SHOW ANSWER)

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NEW QUESTION: 32

Mary is Joe's manager in the Role Hierarchy. The organization-wide default for a custom Invoice object is Public Read-Only, and Mary's profile is not granted the Read permission for the Invoice object.

Which action can Mary take on Joe's invoice records?

- A. View Only
- B. Read/Write
- C. None

Answer: (SHOW ANSWER)

NEW QUESTION: 33

Universal Containers' organization wide-defaults model is Private for the Account object. A sales rep owns two opportunities in one Account. The Sales Rep profile has Create/Edit access to opportunity records.

Which level of access will the sales rep have to the related Account record?

- A. No access
- B. Read access
- C. Read/Create/Edit access

Answer: (SHOW ANSWER)

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