

Salesforce.Process-Automation.v2024-03-22.q20

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NEW QUESTION: 1

Which three actions can a business analyst take with a process action?

- A. Create and update the records that started the process or any related record.
- B. Submit the record for approval.
- C. Export up to 3 resources that are currently being used in the flow* or process.
- D. Send email and/or Post to Chatter.
- E. Import field values from another record and merge them with the record that started the process

Answer: (SHOW ANSWER)

NEW QUESTION: 2

Ursa Major (UMS) is evaluating Salesforce for automating its mutual business processes. What should UMS keep in mind?

- A. Salesforce automation tools can not update records for which OWD is Public.
- B. Salesforce automation tools are not available in Salesforce Developer edition
- C. Salesforce automation tools are not supported in Salesforce Lightning.
- D. Salesforce automation tools are currently not supported in Microsoft internet Explorer.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 3

Northern Trail Outfitters (NTO) has a drop-down legacy UX. NTO is now looking to replace it with a personalized UX so that the right recommend .. available to the right people at the right time. Which automation feature can help NTO accomplish this goal?

- A. interaction Designer
- B. Personalization Workbench
- C. Einstein Next Best Action
- D. Experience Builder

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

Which two types of flows are supported by Salesforce Flow?

- A. Managed Flows
- B. Autolaunched Flows
- C. Screen Flows
- D. Remote Flows

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 5

In which two ways does Salesforce Flow for Service help customer service agent?

- A. It uses flows and quick action to walk agents through customer engagement.
- B. It helps an experienced agent show a new agent what to do.
- C. It shows a checklist that agents can print.
- D. It allows an agent to pen a record and seamlessly resume a customer conversion.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 6

Which are the three Flow best practices?

- A. Set up a flow optimizer.
- B. Never hard-code Salesforce IDs.
- C. Provide an error handler.
- D. Control when users can navigate backwards.
- E. Configure inactive Flows in Production.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

What can a record variable store?

- A. A set of field values of multiple records that have multiple object types.
- B. A set of field values for a single record.
- C. A set of field values of multiple records that have the same object type.
- D. A set of field values for a single record that are not marked as Global.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

Cloud Kicks (CK) is evaluating outbound message actions to send pricing updates to

- A. Outbound messages could potentially be delivered out of order.
- B. Admin can configure up to 5 outbound message types for guaranteed delivery.
- C. Audit trail is not available for outbound messages.
- D. If the endpoint is unavailable, outbound messages are lost after 3 unsuccessful retries.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 9

How many active versions of a flow can you have at a given time?

- A. 10
- B. 1
- C. Unlimited
- D. 5

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 10

The Administrator is developing a flow which integration with an external system and needs to be invoked in async fashion. What type of flow the Administrator should choose when designing this process?

- A. Checkout Flow
- B. Screen Flow
- C. Platform Event Process
- D. Contact Request Flow

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 11

An administrator wants to route an employee's time-off request to their manager for approval. Which tool should the administrator use?

- A. Process Builder
- B. Flow Builder
- C. Approvals
- D. Workflow Rules

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 12

What are three basic building blocks of Salesforce Flow?

- A. Resource
- B. Constants
- C. Element
- D. Variables
- E. Connector

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Universal Containers (UC) has two business groups that have unique stages in the spelling process. What should UC use to implement?

- A. Use Opportunity Stages.
- B. Use Record Type
- C. Page Layout
- D. Use Lightning Flow

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 14

What key feature was introduced in Spring 21 release which helps with identifying performance...?

- A. Optimizer plug-in for Flows and Processes
- B. Accurate measure of the CPU time consumption of Flows and Processes
- C. Stagger and Throttle plug-ins for Flows
- D. Black run-as access for Processes

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 15

A new VP of sales joined TrueGlobal Inc. TrueGlobal uses Salesforce for managing their global sales operations. The VP of sales wants to receive an email alert if a deal stage is changed to Closed Lost and the amount was greater than \$1,000,000. What evaluation criteria should the administrator choose while creating this workflow rule?

- A. When a record is created and every time it is edited
- B. When a record is created and any time it's edited to subsequently meet criteria
- C. When a record is edited, and any time it's edited to subsequently meet criteria
- D. When a record is created

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 16

The Administrators at Universal Containers (UC) is configuring a Screen Flow where the end-user make a selection. Which resources should you use?

- A. Dependent Picklist
- B. Decision
- C. Choice
- D. Variable

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which Process Builder component determines when a process runs?

- A. Trigger
- B. Criteria
- C. Screen
- D. Action

Answer: (SHOW ANSWER)

NEW QUESTION: 18

For which use case is it appropriate to combine a process and a flow?

- A. Post to an internal Chatter group.
- B. Delete a related record.
- C. Post to external (Community) Chatter group.
- D. Clone a record and its children.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 19

What does a flow connector do?

- A. Tells the flow which element to execute next.
- B. Tells the flow which resource to create next.
- C. Tells the flow which external database to connect to.
- D. Tells Salesforce which flow to start next.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 20

Which three of the following are the key component to build a process in Process Builder?

- A. Trigger
- B. Timer
- C. Action
- D. Criteria Node
- E. Scheduler

Answer: A,C,D (LEAVE A REPLY)

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