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NEW QUESTION: 1

Universal Containers (UC) requested that the billing address on all of their branch offices (accounts) be updated when the HQ office account record billing address is updated. How can UC accomplish this using platform capability?

- A. Use the dataloader to update the records
- B. Create a flow to handle the billing address update.
- C. Use Apex to update the billing address.
- D. Create a formula field from the address

Answer: (SHOW ANSWER)

Salesforce recommends using declarative tools like Flow to automate updates to related records. In this use case, a Record-Triggered Flow can be created on the Account object. When the billing address of the HQ account is updated, the flow can identify and update all related branch accounts (using a defined relationship such as a lookup or parent-child).

B). Correct - Create a Record-Triggered Flow on Account that checks for changes to the billing address and updates child records accordingly.

Incorrect Options:

- A). Dataloader is a manual tool, not a real-time automation solution.
- C). Apex can solve this but is not required for such declarative use cases.
- D). A formula field only displays data; it does not trigger updates.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Record-Triggered Flows to update related records based on changes to a parent record."

"Flows can be configured to loop through child records and apply updates when specific field values change."

NEW QUESTION: 2

An Administrator at Universal Containers is designing a flow to use while provisioning new laptops. When the end user tries to run the flow, they get an error. What could be causing the issue?

- A.** The Administrator did not set the object and field level security for the running user.
- B.** The Administrator did not contact Salesforce support to enable person accounts at the org level.
- C.** The Administrator is using Screen Flow which requires role-based access instead of using Standard Flow.
- D.** The Administrator did not set API access for the running user.

Answer: A (LEAVE A REPLY)

Flows execute in the context of the running user, unless explicitly set to System Context. If the user does not have access to certain objects or fields, the flow will throw a permission error during execution.

A). Correct - Missing object or field-level permissions for the flow user is a common cause of runtime errors.

Incorrect Options:

- B). Person accounts are unrelated to flow execution.
- C). There ' s no such requirement that Screen Flows need role-based access.
- D). API access is not required to run a flow via the UI.

Reference Extracts from Salesforce Process Automation Study Guide:

"Flows run in user context by default, respecting all object and field-level permissions."

"Ensure that the running user has access to all referenced objects and fields."

NEW QUESTION: 3

Ursa Major Solar is automating a complex business process. The Administrator discovers that flows needed for the orchestration already exist in the org; however, they cannot create the orchestration in Flow Builder.

What could be causing this issue?

- A.** The org does not have " LEX for Flows " add-in activated for all users.
- B.** The Administrator is missing the " Manage Flow " permission.
- C.** One or more existing flows have a reference to an External Object.
- D.** " Orchestration " is disabled under Flow Builder settings in the Setup.

Answer: B (LEAVE A REPLY)

To create and manage Flow Orchestrations, the user must have the " Manage Flow " permission. Without it, the orchestration builder will not be accessible in Flow Builder.

B). Correct - The "Manage Flow" permission is required to access and build orchestrations.

Incorrect Options:

- A). "LEX for Flows" is not a real permission or feature.
- C). Referencing External Objects does not block orchestration creation.
- D). There is no setting called "Orchestration" in Setup to enable or disable this feature.

Reference Extracts from Salesforce Process Automation Study Guide:

"To build and manage orchestrations, users must have the Manage Flow permission."
"Flow Orchestration is available in supported editions and does not require a special enablement setting."

NEW QUESTION: 4

Universal Containers wants to restrict the deletion of closed Opportunity records but allow deletion at other stages. Which option allows for this behavior?

- A.** Profile level object permissions
- B.** Platform Events
- C.** Validation rules
- D.** Record-Triggered Flow with invocable Apex

Answer: D (LEAVE A REPLY)

To conditionally restrict deletion of records based on field values (like Opportunity Stage), you must intercept the delete action and stop it when certain criteria are met. This is not achievable through Validation Rules or profile-level permissions (which are all-or-nothing at the object level). The best way to achieve this in Flow is through a Before Delete Record-Triggered Flow that invokes an Apex action to throw a custom error when the condition is met.

D). Correct - A Record-Triggered Flow on delete, combined with invocable Apex, can block deletion based on specific record field values.

Incorrect Options:

- A). Profile object permissions cannot apply field-level logic to deletions.
- B). Platform Events are not related to deletion restrictions.
- C). Validation Rules do not trigger on deletions.

Reference Extracts from Salesforce Process Automation Study Guide:

"To restrict deletion conditionally, use a Before Delete flow with an Apex action that throws an error if conditions are met."

"Validation Rules are not evaluated during delete operations."

NEW QUESTION: 5

An Administrator at Universal Containers (UC) wants to import near real-time external contact data into Salesforce. Which option should the Administrator use?

- A.** Configure a Schedule-Triggered Flow
- B.** Use Einstein Analytics to import the data
- C.** Create an Apex Class that implements Schedulable interface
- D.** Manually download the data and import using Data Loader

Answer: A (LEAVE A REPLY)

Schedule-Triggered Flows can be configured to run at frequent intervals (e.g., hourly) and include logic to retrieve data from external sources using External Services, HTTP Callouts (via Apex actions), or External Objects.

A). Correct - Schedule-Triggered Flows support declarative execution at scheduled intervals and can be paired with External Services for near real-time sync.

Incorrect Options:

B). Einstein Analytics is for data visualization and reporting, not near real-time data integration.

C). Apex Schedulable class is code-based and typically not the first recommendation for admins.

D). Manual data loads are not scalable and do not support near real-time updates.

Reference Extracts from Salesforce Process Automation Study Guide:

"Scheduled Flows are ideal for polling or syncing external data sources at set intervals."

"Combine Scheduled Flows with External Services or Apex actions for external integrations."

NEW QUESTION: 6

Universal Containers requested a custom field to be created on an Account and to display the number of open Cases related to this Account. How could the Administrator meet this requirement?

A. Create a roll-up summary field.

B. Use Process Builder to populate the custom field value.

C. Use a Flow to populate the custom field value.

D. Use scheduled Apex to populate the custom field value.

Answer: C (LEAVE A REPLY)

Roll-up summary fields only work for master-detail relationships. Since the standard relationship between Account and Case is lookup (not master-detail), a roll-up summary field cannot be used directly. Instead, the correct solution is to use Flow to count the number of open related cases and update the custom field on the Account.

C). Correct - A scheduled or record-triggered Flow can count related Cases and update the custom field accordingly.

Incorrect Options:

A). Not supported because Account # Case is not master-detail.

B). Process Builder does not support looping or counting related records.

D). Scheduled Apex would work but is not declarative and requires code.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Flow to roll up data in lookup relationships by counting or summarizing related child records."

"Roll-up summary fields are only available for master-detail relationships."

NEW QUESTION: 7

In which two ways does Salesforce Flow for Service help customer service agents?

A. It shows a checklist that agents can print.

B. It allows an agent to open a record and seamlessly resume a customer conversation.

- C. It uses flows and quick actions to walk agents through customer engagement.
- D. It helps an experienced agent show a new agent what to do.

Answer: B,C (LEAVE A REPLY)

Salesforce Flow for Service empowers agents by combining automation with guided workflows, enabling more efficient and personalized service. Two key capabilities include:

- B). Seamlessly resuming customer interactions - # Agents can pick up exactly where they left off with customers by accessing flows tied to service records.
- C). Step-by-step guidance - # Screen Flows combined with Quick Actions walk agents through resolution processes based on service scenarios.

Incorrect Options:

- A). Salesforce Flow does not generate print-friendly checklists.
- D). While mentoring is beneficial, it 's not a function of Salesforce Flow.

Reference Extracts from Salesforce Help and Blog on Flow for Service:

"Salesforce Flow for Service uses flows and UI actions to streamline support tasks and personalize agent- customer interactions."

NEW QUESTION: 8

Universal Containers (UC) has built a reusable Lightning Web Component (LWC) for asset selection. How can the Administrator at UC best configure the employee onboarding process to enable new employees to select the Asset needed at the time of joining?

- A. Expose the asset selection LWC within an iframe in the screen flow
- B. Leverage workflow and LWC to enable the Asset selection
- C. Embed the asset selection LWC directly in the screen flow
- D. Use Lightning Out to support screen flow with LWC

Answer: (SHOW ANSWER)

Salesforce Screen Flows support embedding custom Lightning Web Components. To allow users to select an asset during onboarding, the LWC should be embedded directly into the flow via the Screen element.

- C). Correct - The LWC must implement the lightningFlowScreen interface to be used within a flow screen.

Incorrect Options:

- A). iframe embedding is not supported in Screen Flows.
- B). Workflow Rules are deprecated and do not support interaction with LWCs.
- D). Lightning Out is used to run Salesforce components in external applications-not relevant for internal Screen Flows.

Reference Extracts from Salesforce Process Automation Study Guide:

"To use a custom LWC in a Screen Flow, implement the lightningFlowScreen interface."

"Screen Flows allow you to incorporate custom LWCs to extend UI functionality."

NEW QUESTION: 9

Developers often say they are "looping over a list of records." Which Flow Element should the flow designer select to loop over a list of records in a Flow?

- A. Integration
- B. Logic
- C. Screen
- D. Action

Answer: (SHOW ANSWER)

Flow Builder provides a Loop element under the Logic category that allows flow designers to iterate over a collection (list) of records one at a time. This is useful for applying changes to each record, evaluating conditions, or accumulating results.

B). Correct - The Loop element under Logic is designed specifically for iterating through collections.

Incorrect Options:

- A). Integration elements are used for calling external services.
- C). Screen is for user input, not iteration.
- D). Action elements execute tasks, not control flow iteration.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Loop element to iterate over items in a collection. It's a type of Logic element in Flow Builder."

"Each loop cycle processes one item from the collection."

NEW QUESTION: 10

Which two places can a flow designer distribute a flow with a screen?

- A. Lightning Pages
- B. Utility Bar
- C. Buttons
- D. LWC JavaScript
- E. Related List

Answer: A,B (LEAVE A REPLY)

When a flow contains screen components, it must be embedded in user-facing areas of the Lightning Experience UI. Salesforce officially supports distributing Screen Flows through:

- A). Lightning Pages - Using the Flow component in the Lightning App Builder, screen flows can be placed on record pages, app home pages, and more.
- B). Utility Bar - Admins can configure flows to appear as pop-up panels in the utility bar, available globally in apps.

Other options:

- C). Buttons: Custom buttons can launch flows, but only auto-launched flows or flows embedded via screen flows and actions. Buttons are not a direct distribution channel for screen flows.
- D). LWC JavaScript: Developers can wrap flows in custom Lightning Web Components, but this is not a standard, declarative distribution method.

E). Related List: Related lists do not support embedding flows.

Reference Extracts from Salesforce Process Automation Study Guide:

"To make screen flows available to users, add them to record pages using the Flow Lightning component or add them to the utility bar in the app."

"Utility bar flows appear in the footer of the Lightning Experience and are accessible globally."

NEW QUESTION: 11

Universal Containers (UC) is automating its employee offboarding process. Payroll information is stored in an external system. What could UC use to automatically update the payroll system when an employee is offboarded?

- A. SalesforceHandler
- B. API Connect
- C. Outbound Message Action
- D. JSON Auto Connector

Answer: (SHOW ANSWER)

When automating communication between Salesforce and an external system, an Outbound Message action is one of the easiest declarative tools available. It sends SOAP messages to external systems when a specific condition is met, such as when an employee is offboarded.

C). Outbound Message Action - # This tool allows Salesforce to send field data to a designated external endpoint in real time.

Incorrect Options:

- A). SalesforceHandler is not a valid or recognized term/tool.
- B). API Connect is not a Salesforce feature (used in IBM).
- D). JSON Auto Connector is not a standard Salesforce feature.

Reference Extracts from Salesforce Help - Outbound Messaging:

"Outbound messages allow you to specify the endpoint and data to send when certain events occur, automating integrations with external systems."

NEW QUESTION: 12

Which standard feature has a primary purpose in helping with identifying performance bottlenecks?

- A. Stagger and Throttle plug-ins for Flows
- B. Blacktab run-as access for Processes
- C. Optimizer plug-in for Flows and Processes
- D. Raise a case with Salesforce Support
- E. Accurate measure of the CPU time consumption of Flows and Processes

Answer: (SHOW ANSWER)

The Flow Debug Details in Salesforce provide an accurate measure of CPU time consumption for each flow execution. This insight allows administrators to identify which

elements or actions in a flow are consuming excessive resources and are potential performance bottlenecks.

E). Correct - Salesforce provides CPU time consumption data in debug logs and Flow Debug details, which helps admins fine-tune flows and avoid hitting governor limits.

Incorrect Options:

A). "Stagger and Throttle plug-ins" is not a standard Salesforce feature.

B). "Blacktab run-as access" is not a recognized Salesforce product or feature.

C). Optimizer helps identify unused components and metadata, not runtime performance issues.

D). Raising a case may help in extreme cases but is not a proactive or scalable way to detect bottlenecks.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use flow debug logs to monitor CPU time and identify inefficient elements in your flow."

"Monitor execution details such as memory usage, loop iterations, and DML limits to optimize automation performance."

NEW QUESTION: 13

What does the Debug option in Flow Builder allow an administrator to do?

A. Enter custom values for input variables and view step-by-step details.

B. Roll back previously executed actions, callouts, and changes committed to the database.

C. Run the most recently saved version of the flow with auto-save mode turned OFF.

D. Version a Flow that can be saved as the current version after the Flow has run.

Answer: A (LEAVE A REPLY)

The Debug feature in Flow Builder allows administrators to run the flow in a testing environment, supply test values for input variables, and view detailed logs of flow execution including path taken, values assigned, and where errors occurred.

Correct Option:

A). # Debug lets admins provide test inputs and view real-time flow behavior for troubleshooting.

Incorrect Options:

B). Debug does not roll back database changes unless "rollback mode" is explicitly selected.

C). Auto-save mode is unrelated to debugging.

D). You cannot create new flow versions from the Debug panel; versioning is done separately.

Reference Extract from Salesforce Help - Debug a Flow:

"The Debug button allows you to test your flow with custom inputs and see detailed information about how it runs, including any errors encountered."

NEW QUESTION: 14

Which Flow Core Action can an Administrator use to post to a specific Chatter feed from within a flow?

- A. Update Chatter
- B. Chatter Notification
- C. Post to Chatter
- D. Update Feed

Answer: C (LEAVE A REPLY)

In Flow Builder, the "Post to Chatter" core action allows administrators to post messages to a Chatter group, user feed, or record feed as part of an automation.

C). Correct - "Post to Chatter" is the standard Flow action used to write messages to Chatter feeds.

Incorrect Options:

A, B, D: These are not valid Salesforce Flow core action names. Chatter Notification is not a standard Flow action.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Post to Chatter action in Flow Builder to send messages to a record's or user's Chatter feed."

"The message can include merge fields and be posted from a specific user."

NEW QUESTION: 15

An administrator at Universal Containers needs to configure an approval process where external partner users (Partner Community License) can act as backup approvers when internal employees are out of the office. What is the recommended way to assign these external partner users as Delegated Approvers for internal users?

- A. Use Data Loader to add partner users as Delegated Approvers.
- B. Give partner users "super user access" and update their role to Approver.
- C. Upgrade partner users to internal users and give them approver permissions.
- D. Add partner users using the Delegated Approver lookup field.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 16

A new VP of Sales joined TrueGlobal Inc. TrueGlobal uses Salesforce for managing global sales operations.

The VP wants to receive an email alert if a deal stage is changed to Closed Lost and the amount is greater than

\$1,000,000. What evaluation criteria should the administrator choose while creating this workflow rule?

- A. When a record is created and every time it is edited
- B. When a record is created and any time it 's edited to subsequently meet criteria
- C. When a record is created
- D. When a record is edited, and any time it's edited to subsequently meet criteria

Answer: B (LEAVE A REPLY)

The most accurate evaluation criteria for this use case is:

B). # "When a record is created, and any time it's edited to subsequently meet criteria" This ensures that the rule triggers:

When the record is first created and meets the criteria

Or when it is edited later, and the condition (Stage = Closed Lost and Amount > \$1,000,000) becomes true

Incorrect Options:

A). Could cause the action to trigger multiple times even when the criteria remains true.

C). Only runs once at record creation.

D). Is not a valid listed option in Workflow Rule settings.

Reference Extract from Salesforce Help - Workflow Rule Considerations:

"Use ' created, and any time it ' s edited to subsequently meet criteria ' when actions should only happen once per record per condition."

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NEW QUESTION: 17

Which Resource Element should be used to set a Contact ID in a record variable in a flow?

A. Decision Element

B. Branching Element

C. Assignment Element

D. Create New Record Element

Answer: (SHOW ANSWER)

In Flow Builder, to assign a value (such as a Contact ID) to a field in a record variable, the Assignment element is used. It allows flow designers to modify the contents of variables, including record variables and individual fields within them.

C). Correct - The Assignment element sets values within variables, including record-type variables such as setting contactId = {!record.ContactId}.

Incorrect Options:

A). Decision is used for conditional branching, not for setting values.

B). "Branching Element" is not a Salesforce Flow term.

D). Create Records is used to insert records into the database, not to assign field values in variables.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Assignment elements to assign values to variables and record fields in your flow."

"You can assign values to one or more fields on a record variable using a single Assignment element."

NEW QUESTION: 18

What should be avoided within the loop when working with flows?

- A. Executing actions like creating or updating records
- B. Displaying data to the user
- C. Assigning new values to variables
- D. Nesting another loop

Answer: A (LEAVE A REPLY)

Salesforce recommends avoiding DML operations (such as creating or updating records) inside loops when designing flows. Performing such actions inside a loop can cause performance issues and exceed governor limits, especially if the loop iterates over a large data set.

Correct Practice:

Use the Assignment element inside the loop to collect data into a variable (like a collection).

After the loop completes, perform DML operations outside the loop using a single Update or Create Records element.

Incorrect Options:

- B). Displaying data is not typically done inside loops, but it is not a best-practice concern.
- C). Assigning values to variables inside a loop is acceptable.
- D). Nesting another loop is discouraged, but not as problematic as performing DML operations inside a loop.

Reference Extracts from Salesforce Help Documentation on Flow Best Practices:

"Avoid DML operations and SOQL queries inside a loop to prevent hitting governor limits."

"Use collection variables and perform record operations after the loop."

NEW QUESTION: 19

Which of the two following elements will issue a Data Manipulation Language (DML) statement when the flow is executed?

- A. Update Records
- B. Sort Records
- C. Share Records
- D. Create Records

Answer: A,D (LEAVE A REPLY)

DML operations in Flow include creating, updating, deleting, or getting records from the Salesforce database.

- A). Update Records - Issues an UPDATE DML operation.

D). Create Records - Issues an INSERT DML operation.

These elements modify the Salesforce database and are subject to governor limits like the 150 DML per transaction limit.

Incorrect Options:

B). Sort Records is not an element in Salesforce Flow.

C). Share Records is not a standard Flow element; record sharing is typically handled through manual sharing or Apex.

Reference Extracts from Salesforce Process Automation Study Guide:

"Create Records and Update Records are flow elements that trigger DML operations."

"DML elements are subject to governor limits and should be bulkified when inside loops."

NEW QUESTION: 20

An administrator wants to add a confirmation screen to a Screen Flow. What type of Screen Component should the administrator use?

A. Text

B. Display Text

C. Lookup

D. Long Text Area

Answer: B (LEAVE A REPLY)

To display a confirmation message or static content in a Screen Flow (such as "Your submission was successful"), the administrator should use the Display Text component. Display Text allows admins to show formatted messages, icons, hyperlinks, or dynamic field values from the flow without allowing user input.

Incorrect Options:

A). Text: Used for capturing single-line input from the user.

C). Lookup: Used for selecting records from a related object.

D). Long Text Area: Accepts multi-line input from the user, not for display-only.

Reference Extracts from Salesforce Help Documentation on Screen Components:

"Use the Display Text screen component to show confirmation messages, instructional content, or merge field values during a Screen Flow." rence: Salesforce Help

Documentation on Screen Flow Components.

NEW QUESTION: 21

To override the context a flow typically runs in, set the flow to run in which context?

A. RunAs context

B. User context

C. Debug context

D. System context

Answer: D (LEAVE A REPLY)

By default, flows execute in user context, which respects the running user's permissions and sharing rules.

However, in certain scenarios, such as when creating or updating records that users may not have access to, flows can be configured to run in system context.

System context means:

The flow bypasses the user's field-level security, object permissions, and sharing rules. This is useful when automation must enforce business logic regardless of user access.

Correct Option:

D). System context - This is the only option that refers to Salesforce's official execution context override for flows.

Incorrect Options:

A). RunAs context - Refers to Apex unit testing, not flow execution.

B). User context - Is the default behavior; not used to override security.

C). Debug context - Not a real execution mode in flows.

Reference Extracts from Salesforce Process Automation Study Guide:

"You can configure certain flows to run in system context so that they ignore object-level and field-level security."

"Flows that run in system context operate with elevated privileges."

NEW QUESTION: 22

Which should be used to find a matching contact in flow?

A. Match Record

B. Find Record

C. Get Records

D. Find a Matching Record

Answer: C (LEAVE A REPLY)

The Get Records element is used in Flow Builder to retrieve records from the database based on specific criteria - such as finding a contact where Email = inputEmail.

C). Correct - Get Records is the declarative tool to retrieve a single record or collection from an object like Contact.

Incorrect Options:

A, B, D - These are not standard elements or terminology used in Salesforce Flow Builder.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Get Records element to query Salesforce data and retrieve one or more records that meet specified conditions."

NEW QUESTION: 23

Which of the following three statements are correct regarding Flow Interviews?

A. A flow interview always runs a single instance of a flow.

B. Any flow interviews that are not in use should be deleted so that the user 's pending list includes only interviews they can act on.

C. Users can use the browser ' s Back or Forward buttons to navigate through a flow.

D. Only those flow interviews can be deactivated that have been paused at least once.

E. A single flow can have up to 50 different versions.

Answer: A,B,E (LEAVE A REPLY)

Flow Interviews represent a single instance of a flow execution, often paused or awaiting user input.

Salesforce tracks paused flow interviews and provides options to resume or delete them.

Correct Statements:

A). # Each flow interview is one running instance of a flow.

B). # Deleting inactive or irrelevant interviews helps users focus on actionable tasks.

E). # A single flow can have up to 50 versions, but only one can be active at a time.

Incorrect Options:

C). # Salesforce Screen Flows manage navigation internally; using the browser's navigation buttons can break the flow session.

D). # Flow interviews are not "deactivated"; flows themselves are. Paused interviews can be resumed or deleted.

Reference Extracts from Salesforce Help - Flow Interviews:

"A flow interview represents a single execution of a flow."

"You can delete flow interviews that are no longer needed."

"Flows can have up to 50 versions."

NEW QUESTION: 24

How many active versions of a flow can be had at any given time?

A. 10.0

B. 5.0

C. 1.0

D. Unlimited

Answer: C (LEAVE A REPLY)

Salesforce allows up to 50 versions of a flow to be stored, but only one version can be marked as active at a time. The active version is the one that runs when the flow is triggered or launched.

C). Correct - only one active version per flow is allowed.

A, B, D - These refer to version count, not how many can be active.

Reference Extracts from Salesforce Process Automation Study Guide:

"You can save up to 50 versions of a flow, but only one version can be active at a time."

"Activate the specific version you want users or systems to run."

NEW QUESTION: 25

Northern Trail Outfitters (NTO) has a drop-down legacy UX. NTO is now looking to replace it with a personalized UX so that the right recommendations are available to the right people at the right time. Which automation feature can help NTO accomplish this goal?

A. Einstein Next Best Action

B. Experience Builder

C. Personalization Workbench

D. Interaction Designer

Answer: (SHOW ANSWER)

Einstein Next Best Action is designed to deliver personalized, context-specific recommendations based on business logic and predictive insights. This tool enables you to:

Present intelligent suggestions in real-time (e.g., upsell, cross-sell, service options) using strategies that combine Flow and business rules.

Show recommendations within pages in Lightning Experience and Community.

The answer:

A). Einstein Next Best Action - # Provides the intelligence and automation to personalize the user interface with real-time suggestions.

Incorrect Options:

B). Experience Builder: Used to build and design community/portal pages, not for intelligent recommendations.

C). Personalization Workbench and D. Interaction Designer are not standard Salesforce features.

Reference Extracts from Salesforce Help Documentation on Einstein Next Best Action:

"Einstein Next Best Action allows you to recommend actions and offers to users at the right moment using rules, flows, and machine learning." official Salesforce documentation, and full explanations per your required format.

NEW QUESTION: 26

What are the two key considerations in integrating External Services in flows?

A. External Services cannot be edited from within a flow.

B. OpenAPI 2.0 schema, YAML format is supported

C. OpenAPI 1.0 JSON schema format is supported

D. There is a limit on the number of External Service registrations per org.

Answer: B,D (LEAVE A REPLY)

Salesforce External Services must be registered using an OpenAPI 2.0 schema (either in JSON or YAML format). Once registered, they appear in Flow Builder as invocable actions. There is also a known limit to the number of External Services that can be registered per org (e.g., 50).

B). Correct - OpenAPI 2.0 in JSON or YAML format is supported.

D). Correct - Limits apply per org for registered external services.

Incorrect Options:

A). Once registered, services can be used like other actions in Flow and modified within Flow Builder.

C). OpenAPI 1.0 is not supported.

Reference Extracts from Salesforce Process Automation Study Guide:

"External Services must use OpenAPI 2.0 schema and support both JSON and YAML formats."

"There is an org limit for the number of external service registrations."

NEW QUESTION: 27

For a banking institution, which scenario is a good use case for Salesforce Flow for Service?

- A.** When a customer calls and wants to confirm an account balance, the service agent can look it up.
- B.** When agents get a break, they use the Actions and Recommendations component to map out where to go for lunch.
- C.** When a customer wants to locate a branch near their home, the agent locates a nearby office.
- D.** When a customer applies for a loan, the service agent runs a credit history check, completes the application, and processes it.

Answer: D (LEAVE A REPLY)

Salesforce Flow for Service is designed to automate and guide complex, multi-step service processes. This includes capturing data, decision logic, external service calls (like credit checks), and completing guided workflows. This is especially helpful in highly regulated industries like banking.

D). Correct - A multi-step process like loan application processing with validations and guided actions is a perfect use case for Flow for Service.

Incorrect Options:

A and C describe simple data lookups, not guided processes requiring automation.

B is irrelevant and not aligned with Flow for Service use cases.

Reference Extracts from Salesforce Process Automation Study Guide:

"Flow for Service provides guided workflows and automations for agents to efficiently complete complex service processes like loan applications or claims processing."

"Actions and Recommendations allows guided, contextual flows to be surfaced during service interactions."

NEW QUESTION: 28

Universal Containers would like to collect information from contacts. The questions need to be presented dynamically based on responses to prior questions. What could the Administrator use in addition to Flows to accomplish this?

- A.** Local Actions
- B.** Decision Graph
- C.** Screen Components
- D.** Dynamic Resources

Answer: C (LEAVE A REPLY)

To create dynamic forms in Flow, an admin can use conditional visibility settings on Screen Components.

These settings allow components to appear or hide based on previous user inputs, creating a dynamic, responsive form experience.

C). Screen Components - # Correct. These can be configured to show/hide based on logic using Flow's conditional visibility.

Incorrect Options:

A). Local Actions - Used to trigger client-side operations like closing a tab or refreshing a screen, not to control dynamic screen logic.

B). Decision Graph - Not a recognized Salesforce term; possibly a misnomer for Decision elements.

D). Dynamic Resources - Not a valid feature; "dynamic" behavior is handled via logic and visibility settings.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use conditional visibility on Screen Components to show or hide questions based on responses to earlier inputs."

"Screen elements can be configured with rules that evaluate field values to determine whether they should display."

NEW QUESTION: 29

What ' s the difference between Salesforce Flow and Flow Builder?

A. Salesforce Flow is a part of Flow Builder.

B. Flow Builder is a part of Salesforce Flow.

C. Salesforce Flow is the fastest version of Flow Builder.

D. Flow Builder isn ' t available in Lightning Experience, but Salesforce Flow is.

Answer: B (LEAVE A REPLY)

Salesforce Flow is the name of the overall suite of flow automation tools. This includes the ability to create, run, and manage flows. Flow Builder is the point-and-click UI tool used to create the flows.

Salesforce Flow = entire automation platform (includes Flow Builder, Runtime Engine, Flow Orchestration, etc.) Flow Builder = visual tool used to design and build the flow.

Therefore:

B). Flow Builder is a part of Salesforce Flow. # Correct

A). Incorrect - reversed relationship.

C). Incorrect - speed isn't the defining difference.

D). Incorrect - both are available in Lightning Experience.

Reference Extracts from Salesforce Process Automation Study Guide:

"Salesforce Flow is the product that includes tools like Flow Builder for creating flows and automation."

"Flow Builder is the declarative interface for designing flows within Salesforce Flow."

NEW QUESTION: 30

Which three building blocks are used to create a Flow?

- A. Resources
- B. Screens
- C. Connectors
- D. Elements
- E. Process

Answer: (SHOW ANSWER)

There are 3 main "building blocks" of any Flow:

1. Elements are the individual building blocks of the Flow. These perform logical actions such as assignments, decisions, or loops. There are also data elements that will query the database or commit record changes.
2. Connectors determine which element leads to which. Winter '21 enables Auto-Layout, and connects the Elements together automatically.
3. Resources are the individual variables of data that are to be used in a Flow - these can be strings of text, numbers, records, formulae, or collections.

NEW QUESTION: 31

Which three Resources can be created from within the Resources tab?

- A. Constant
- B. Formula
- C. Status
- D. Choice
- E. Reminder

Answer: (SHOW ANSWER)

The Resources tab in Flow Builder allows admins to define elements that can store and manipulate data during flow execution. The following resource types can be created directly from this tab:

- A). Constant - Stores fixed values used in logic.
- B). Formula - Performs calculations based on logic or dynamic input.
- D). Choice - Used to define values for choice-based components like radio buttons or picklists.

Incorrect Options:

- C). Status - Not a defined resource type.
- E). Reminder - Not a resource type in Flow Builder.

Reference Extracts from Salesforce Process Automation Study Guide:

"Resources in Flow Builder include constants, formulas, variables, choices, and more. These store and manipulate data within the flow."

"The Manager tab gives you access to the Resources section, where you can define reusable data objects."

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NEW QUESTION: 32

What does a flow connector do?

- A. Tells the flow which external database to connect to.
- B. Tells the flow which element to execute next.
- C. Tells the flow which resource to create next.
- D. Tells Salesforce which flow to start next.

Answer: B (LEAVE A REPLY)

In Salesforce Flow, a connector is the arrow between elements that determines the order of execution. After an element completes, the connector tells the flow engine which element to execute next. Each element can have one or more connectors leading to other elements.

Correct Option:

B). # A connector tells the flow which element to execute next, allowing admins to control the flow 's logic path.

Incorrect Options:

- A). External database connections are handled through integrations, not connectors.
- C). Connectors do not create resources.
- D). To start another flow, you use a Subflow element-not a connector.

Reference Extract from Salesforce Help - Understand Flow Connectors:

"Connectors determine the direction a flow takes after each element runs. Use connectors to define the flow's execution path."

NEW QUESTION: 33

Universal Containers wants to migrate all of its existing workflow rules to flows. Which two options are available to the Administrator to convert existing rules into flows?

- A. Migrate to Flow tool
- B. Manual conversion
- C. Convert to Flow API version 2 or higher
- D. Flow Conversion AppExchange App

Answer: A,B (LEAVE A REPLY)

Salesforce has announced that Workflow Rules and Process Builder will be deprecated, and Flow is the future of automation. Salesforce provides two official options:

A). Migrate to Flow tool - Salesforce has introduced a built-in migration tool to convert existing Workflow Rules into Flows.

B). Manual conversion - Complex workflows or unsupported configurations may require manually rebuilding them in Flow.

Incorrect Options:

C). API versioning is not a tool for migration.

D). There is no official Salesforce AppExchange app named "Flow Conversion." Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Migrate to Flow tool in Setup to convert eligible Workflow Rules to Flows."

"For unsupported actions, manually recreate the logic using Flow Builder."

NEW QUESTION: 34

What are three best practices a business analyst should keep in mind when creating a Flow?

A. Provide an error handler.

B. Create a draft version of the flow and delete it after the real version has been successfully run at least once.

C. Wait until the end of the flow to make changes to the database.

D. Identify the Salesforce IDs and hardcode them in a process so they can be easily referenced.

E. Plan out their flow before they start building.

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 35

What are two valid trigger invocation conditions when creating a trigger that invokes a record-based process?

A. When a new record is created.

B. When a record is deleted.

C. When a record is shared.

D. When a record is updated.

Answer: ([SHOW ANSWER](#))

When creating a record-based process in Process Builder, the trigger determines when the process will start.

There are two valid trigger conditions:

A). When a new record is created: Process Builder can be configured to trigger upon the creation of a new record.

D). When a record is updated: It can also trigger when an existing record is updated.

Invalid Options:

B). When a record is deleted: Process Builder does not support deletion events.

C). When a record is shared: Sharing changes are not tracked for Process Builder triggers.
Reference Extracts from Salesforce Help Documentation on Process Builder and Flow:
"In Process Builder, you can start a process when a record is created or when a record is created or edited."
"Processes do not support triggers on record deletion or sharing events."

NEW QUESTION: 36

Universal Containers (UC) wants to notify relevant teams about potential opportunities in their region. The management would like to send notifications in a nightly email digest. Which three recipient types are available to UC when configuring email alert actions?

- A. Campaign Owner
- B. Case Owner
- C. Portal Role
- D. Account Owner
- E. Account Team

Answer: B,D,E (LEAVE A REPLY)

When configuring Email Alerts in Salesforce (used in Workflow, Process Builder, and Flow), the system allows selecting specific recipient types. Among the valid options:

- B). Case Owner - Valid recipient type in Email Alerts.
- D). Account Owner - Supported recipient type.
- E). Account Team - Supported as long as Account Team members are defined.

Incorrect Options:

- A). Campaign Owner is not a supported email alert recipient out-of-the-box.
- C). Portal Role is not an available option in Email Alert configuration.

Reference Extracts from Salesforce Process Automation Study Guide:

"Email Alerts can be sent to users, roles, public groups, and related record owners like Case Owner or Account Owner."

"Account Team members can be selected as recipients in Email Alert configuration."

NEW QUESTION: 37

What can a record variable store?

- A. A set of field values for a single record.
- B. A set of field values for a single record that are not marked as Global.
- C. A set of field values of multiple records that have the same object type.
- D. A set of field values of multiple records that have multiple object types.

Answer: A (LEAVE A REPLY)

In Salesforce Flow, a record variable holds the values for a single record of a specific object type (e.g., one Account or one Contact).

- A). # A record variable stores a structured set of field values for one record and is used for input, manipulation, and output within a flow.

Incorrect Options:

- B). The concept of " Global " is unrelated to what record variables store.
- C). This describes a Record Collection Variable, not a single record variable.
- D). Multiple object types would require separate variables per object type.

Reference Extracts from Salesforce Help - Work with Record Variables in Flow:

"A record variable stores the field values for one record."

"If you need to store multiple records, use a record collection variable instead."

NEW QUESTION: 38

How many active versions of a flow can you have at a given time?

- A. Unlimited
- B. 5
- C. 1
- D. 10

Answer: C (LEAVE A REPLY)

Salesforce Flow supports multiple versions of a flow, but only one version can be active at any time. The active version is the one that will be executed when the flow is invoked.

C). # A single active version ensures consistency and control over which logic is running.

Incorrect Options:

A, B, D: You can create up to 50 versions of a flow, but only one can be active.

Reference Extracts from Salesforce Help - Version a Flow:

"You can have up to 50 versions of a flow, but only one version can be active at a time."Reference:Salesforce Help - Activate or Deactivate a Flow

NEW QUESTION: 39

Universal Containers (UC) wants to prevent its customer 's assistant records from being visible to the sales users of another business group in Salesforce UI. How can UC accomplish this?

- A. Use Process Builder
- B. Use Apex Trigger
- C. Use Dynamic Form
- D. Use Lightning Flow

Answer: D (LEAVE A REPLY)

Lightning Flows can be configured to selectively display, assign, or restrict access to records based on conditions such as user role, profile, or custom metadata. In combination with Flow and record-level access logic (e.g., ownership, sharing settings), the system can enforce visibility rules.

D). Correct - Flows can enforce business logic to hide or prevent access based on context, especially when tied with conditions about the user or record type.

Incorrect Options:

A). Process Builder does not manage UI visibility.

B). Apex Triggers execute at the database level, not in the UI.

C). Dynamic Forms are used to conditionally show/hide fields, not entire records.

Reference Extracts from Salesforce Process Automation Study Guide:

"Flows can be used to enforce access control by checking user roles or profiles before displaying or updating records."

"Combine Flow logic with conditional checks to enforce business rules for different user groups."

NEW QUESTION: 40

If a record meets one criteria, an email should be sent. If the record meets a different criteria, a task should be created. It is possible that a record meets both criteria. What is the recommended solution for this scenario?

A. Create one Workflow Rule with two Workflow Actions

B. Create two Workflow Rules

C. Create one Process using the Process Builder

D. Define two Processes using the Process Builder

Answer: (SHOW ANSWER)

Process Builder supports multiple criteria nodes with independent action groups. If a record meets multiple criteria nodes in a single process, the system evaluates each node and executes the associated actions as applicable.

Correct Option:

C). # One Process with multiple criteria nodes is optimal. Each condition can trigger its own actions independently.

Incorrect Options:

A and B. Workflow Rules cannot easily handle multiple branching conditions with independent actions.

D). Creating two processes is unnecessary overhead and adds complexity.

Reference Extract from Salesforce Help - Process Builder:

"Each process can include multiple criteria nodes and associated actions. A record can trigger multiple actions if it meets multiple criteria."

NEW QUESTION: 41

Which three things should an Administrator consider when drafting a list of test cases prior to testing a flow?

A. When the tester expects actions to not occur.

B. How many users will be accessing the flow.

C. How formulas should resolve.

D. How long should the flow take to execute.

E. When the tester expects actions to occur.

Answer: A,C,E (LEAVE A REPLY)

When preparing test cases for flows, admins should consider the following:

- A). Negative scenarios - Test cases should validate what happens when conditions are not met and actions should not fire.
- C). Formulas - Test inputs should include cases that help evaluate formula behavior for correctness and edge cases.
- E). Expected outcomes - Confirm that intended automation paths execute under certain conditions.

Incorrect options:

- B). Number of users affects scalability but not functional test cases.
- D). Flow execution time is not typically part of a functional test plan unless performance is in scope.

Reference Extracts from Salesforce Process Automation Study Guide:

"Test flows for both successful and unsuccessful execution paths."

"Validate formula logic using test values to ensure correct evaluation."

"Include cases where no action should occur to ensure criteria are evaluated properly."

NEW QUESTION: 42

Universal Containers requested a custom field on the Account to be created to display the number of open Cases related to it. How should an admin meet this requirement?

- A. Use a flow to populate the custom field value.
- B. Use Process Builder to populate the custom field value.
- C. Use Scheduled Apex to populate the custom field value.
- D. Create a roll-up summary field.

Answer: D (LEAVE A REPLY)

The most appropriate and declarative way to display the count of related records (e.g., open Cases related to an Account) is by using a:

- D). Roll-Up Summary Field - # This field type allows you to count related child records (e.g., open Cases) on the parent object (e.g., Account).

Roll-Up Summary Fields are available when there 's a master-detail relationship or a lookup with special tooling (e.g., Declarative Lookup Rollup Summaries for custom objects).

Incorrect Options:

A, B, C: These are programmatic or declarative alternatives that add unnecessary complexity when a roll-up summary is available.

Reference Extracts from Salesforce Help Documentation on Roll-Up Summary Fields:

"Use roll-up summary fields to display aggregate values from related records, such as the number of related open Cases."

NEW QUESTION: 43

What should you avoid inside a loop?

- A. Assigning new values to variables.
- B. Displaying data to the user.

- C. Executing actions, such as creating or updating records.
- D. Nesting another loop.

Answer: (SHOW ANSWER)

Salesforce recommends that you avoid executing DML operations (such as Create or Update Records) or performing SOQL queries inside a loop. Doing so risks hitting governor limits and can significantly reduce flow performance.

Correct Option:

C). # Executing record operations inside a loop should be avoided. Instead, use Assignment to build a collection variable and perform the DML outside the loop.

Incorrect Options:

- A). Assigning variables inside loops is acceptable and often necessary.
- B). Displaying data is not typical in a loop, but it's not a best practice issue.
- D). Nested loops are discouraged but not as critical as avoiding DML operations.

Reference Extract from Salesforce Developer Blog - Best Practices for Designing Efficient Flows:

"Avoid DML operations and SOQL queries inside loops. Use collections to handle record updates after the loop completes."

NEW QUESTION: 44

When does a Flow belong in a utility bar?

- A. When the flow needs to be scoped to a particular record.
- B. When the flow needs to run in the background.
- C. When users need access to it at all times.
- D. When users need access to it from anywhere in the app.

Answer: (SHOW ANSWER)

The utility bar allows flows to be accessible globally within an app - users can access these flows from any screen. This makes it ideal for:

Use cases like time entry, contact lookups, or quick self-service actions.

Scenarios that are not tied to a specific record.

Correct Option:

D). When users need access from anywhere in the app - this is the most accurate description of the purpose of placing a flow in the utility bar.

Incorrect Options:

- A). Record-scoped flows should be placed on record pages.
- B). Background flows should be auto-launched.
- C). "At all times" is vague - "anywhere in the app" is the technical criteria used by Salesforce.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use utility bar to display Screen Flows that users can access from any page within the app."

"Flows in the utility bar are ideal for global, non-record-specific functions."

NEW QUESTION: 45

Which resource should be used as a placeholder to store temporary values, and can be changed during a Flow?

- A. Error Message
- B. Text Template
- C. Variable
- D. Formula

Answer: C (LEAVE A REPLY)

In Flow Builder, a variable is a type of resource that stores temporary data used during the flow's execution.

Variables can be modified as the flow progresses, making them ideal for dynamic logic, calculations, and user input storage.

Correct Option:

C). # Variable - Designed to hold and change data during a flow's runtime.

Incorrect Options:

- A). Error Message is not a data-holding resource.
- B). Text Template is static and cannot be changed mid-flow.
- D). Formula resources are read-only and recalculated but not updated directly.

Reference Extract from Salesforce Help - Flow Variables:

"Use variables to temporarily store values. Variables can hold strings, numbers, records, and more. They can change throughout the flow."

NEW QUESTION: 46

Which process must be automated using Flow Builder?

- A. Whenever deletion of records is involved.
- B. Whenever time-based actions are involved.
- C. Whenever posting to Chatter is involved.
- D. Whenever outbound messages are involved.

Answer: A (LEAVE A REPLY)

Flow Builder is the only declarative automation tool in Salesforce that allows the deletion of records natively.

Workflow Rules and Process Builder do not support delete actions. Therefore, when deletion is part of the automation requirement, Flow Builder must be used.

Correct Option:

A). # Use Flow Builder when record deletion is required as part of the automation logic.

Incorrect Options:

- B). Time-based actions can also be handled by Scheduled Actions in Process Builder or Scheduled Flows.
- C). Chatter posts can be managed by Process Builder or Flows.
- D). Outbound messages are better handled through Workflow Rules.

Reference Extract from Salesforce Help - Schedule-Triggered Flows:

"Use Flow Builder to automate deletion of records, something not possible with Workflow Rules or Process Builder."

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NEW QUESTION: 47

An Administrator is creating a login flow for a new application that will be deployed on Salesforce. They need to create a login screen with input fields and then create an automation logic to help validate the credentials and access. What is the right design for this solution?

- A.** Leverage Process Builder with Workflow rules for displaying the input fields and for handling the post login logic and process.
- B.** Leverage Screen Flow for displaying the input fields and custom Apex triggers for the post login logic and process.
- C.** Leverage Screen Flow for displaying the input fields and Autolaunched Flow for handling the post login logic and process.
- D.** Leverage Screen Flow for displaying the input fields and for handling the post login logic and process.

Answer: D (LEAVE A REPLY)

Login Flows are implemented using Screen Flows that display input fields and perform validation or post- login tasks. Salesforce allows you to attach a Screen Flow to the login process via Login Flow Setup. Within this Screen Flow, you can design both the UI and automation logic using decisions, assignments, and actions.

D). Correct - A Screen Flow can both collect user input and execute logic, eliminating the need for separate flow types.

Incorrect Options:

- A). Workflow Rules and Process Builder are deprecated and not usable in Login Flows.
- B). Apex Triggers cannot be used in Login Flows.
- C). Autolaunched Flows are not supported in Login Flow context because they lack a UI.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Screen Flows for Login Flows to display custom screens and execute business logic during user login."

NEW QUESTION: 48

What does a RecordAction do?

- A.** A RecordAction associates an action with a flow or quick action.
- B.** A RecordAction associates the Actions and Recommendations component with a flow or quick action.
- C.** A RecordAction associates a record with the Actions and Recommendations component.
- D.** A RecordAction associates a flow or quick action with a record.

Answer: D (LEAVE A REPLY)

A RecordAction defines the link between a flow or quick action and a specific record. This allows the Actions and Recommendations component to surface relevant flows or actions when certain criteria are met in the context of the record.

D). Correct - A RecordAction links flows or quick actions with records so they can appear contextually in the UI.

Incorrect Options:

A, B, and C are misstatements. While related terms, they do not define the association as accurately or specifically as D.

Reference Extracts from Salesforce Process Automation Study Guide:

"RecordActions are used to link flows or quick actions with records. This enables context-aware suggestions through the Actions and Recommendations component."

NEW QUESTION: 49

Universal Container (UC) recently migrated to Lightning Experience. How can UC allow users to upload a file during a Flow?

- A.** Custom Lightning Component
- B.** Apex + Visualforce
- C.** File Upload standard Screen Component
- D.** Node.js

Answer: C (LEAVE A REPLY)

Salesforce provides a standard "File Upload" screen component within Flow Builder for user-interactive flows. This feature allows users to upload files during a Screen Flow, and the files are associated with a record or stored in the system, depending on configuration.

* Option A (Custom Lightning Component): Unnecessary for this scenario because Salesforce provides a standard component.

* Option B (Apex + Visualforce): Outdated approach; not recommended for Lightning Experience unless legacy functionality is required.

* Option C (File Upload standard Screen Component): # Correct. This is the native and recommended way to allow file uploads in Lightning Screen Flows.

* Option D (Node.js): Not applicable within the Salesforce platform for declarative flow-based file uploads.

Reference Extracts from Salesforce Process Automation Documents / Study Guide:

* "Use the File Upload screen component in Flow Builder to let users upload files directly in a Screen Flow."

* "This component is available in Lightning Experience and is recommended for all file upload interactions in user flows."

NEW QUESTION: 50

Where would a Flow Designer navigate to add a Screen Flow to a Lightning Page?

A. Setup > Lightning App Builder > Flow Canvas

B. Setup > Edit Page

C. Setup > App Picker > Flow Builder

D. Setup > Lightning App Builder > Page

Answer: D (LEAVE A REPLY)

To add a Screen Flow to a Lightning Page, an Administrator or Flow Designer must use the Lightning App Builder. Inside Lightning App Builder, the "Flow" standard component can be dragged onto a page layout.

D). Setup > Lightning App Builder > Page - # This is the correct navigation to modify Lightning record, home, or app pages and embed flows.

Incorrect Options:

A). There is no "Flow Canvas" section in Lightning App Builder.

B). "Edit Page" is part of the App Builder interface, not a Setup-level option.

C). Flow Builder is for building the flow itself, not placing it onto a page.

Reference Extracts from Salesforce Help - Add Flows to Lightning Pages:

"Use Lightning App Builder to add the Flow component to a Lightning record, home, or app page. Then select the Screen Flow to display."

NEW QUESTION: 51

The Administrator at Universal Containers has received a requirement to create a one-click solution to update the Case status to Closed and send out a confirmation email (using an HTML Email Template) to the customer. Which standard feature can the Administrator leverage to accomplish this?

A. Look for an ISV solution that can be deployed in the org.

B. Use Workflow Rules with custom Apex to trigger email.

C. Send an email from a process by using " Send an email " action.

D. Use HTML email template from Flow and create an email alert.

Answer: (SHOW ANSWER)

Flows allow administrators to send email alerts using pre-configured HTML email templates. By using an Update Records element to close the Case and then adding an Email Alert element (with the HTML email template), the admin can meet the requirement without any custom code.

D). Correct - This approach uses built-in capabilities of Flow to update a record and trigger an email with an HTML template.

Incorrect Options:

A). ISV solutions are unnecessary for this standard use case.

B). Workflow Rules and Apex are outdated and overly complex for this requirement.

C). Process Builder is being phased out and doesn't provide advanced email formatting using HTML templates as easily as Flow with Email Alerts does.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Flow Builder with Email Alerts to send email using existing templates. This is the preferred declarative approach for dynamic email notifications."

"Flows can be configured to update records and send email notifications using standard templates."

NEW QUESTION: 52

What should be avoided inside a loop?

A. Assigning new values to variables.

B. Executing actions, such as creating or updating records.

C. Displaying data to the user.

D. Nesting another loop.

Answer: B (LEAVE A REPLY)

Executing DML actions like Create, Update, or Delete Records inside a loop should be avoided due to governor limits (e.g., DML limit of 150 per transaction). Instead, store records in a collection and perform bulk operations after the loop.

B). Correct - Executing DML inside loops risks hitting limits and should be avoided.

Incorrect Options:

A). Assigning values is acceptable and common in loops.

C). Screen elements are not used inside loops - but displaying data is not an execution problem itself.

D). While nesting loops is discouraged for performance, the greater risk comes from DML actions inside loops.

Reference Extracts from Salesforce Process Automation Study Guide:

"Avoid performing DML operations inside a loop. Instead, collect records and update them outside the loop."

"Bulkification of actions is a Flow best practice to prevent hitting governor limits."

NEW QUESTION: 53

Which option can a flow designer use to find resources that are available in the flow?

A. Canvas in Flow Builder

B. Elements tab in Flow Builder

C. Manager tab in Flow Builder

D. Button Bar in Flow Builder

Answer: C (LEAVE A REPLY)

In Flow Builder, the Manager tab is where all resources-including variables, constants, formulas, and choices-are displayed. It provides access to both system-generated and manually created resources.

C). Manager tab - # Correct. It is the dedicated area for managing flow resources.

Incorrect Options:

A). Canvas - Used to place flow elements, not to manage resources.

B). Elements tab - Allows selection of flow elements (e.g., Assignment, Screen), not resources.

D). Button Bar - Refers to Run, Debug, Save, etc., not resource management.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Manager tab in Flow Builder to create and manage resources such as variables, formulas, and constants."

"The Manager tab lists every resource available in your flow, whether created manually or auto-generated."

NEW QUESTION: 54

Ursa Major Solar (UMS) is evaluating Salesforce for automating its manual business processes. What should UMS keep in mind?

A. Salesforce automation tools are not available in Salesforce Developer edition.

B. Salesforce automation tools cannot update records for which OWD is Public.

C. Salesforce automation tools are not supported in Salesforce Lightning.

D. Salesforce automation tools are currently not supported in Microsoft Internet Explorer.

Answer: D (LEAVE A REPLY)

Salesforce officially ended support for Microsoft Internet Explorer 11. This includes support for modern Lightning-based tools such as Flow Builder, Process Builder, and other automation features.

D). Correct - Salesforce automation tools like Flow Builder are not supported in Microsoft Internet Explorer.

Incorrect Options:

A). Salesforce Developer Edition supports all automation tools.

B). Automation tools can update records regardless of their OWD setting, assuming the running user has access.

C). Automation tools are fully supported in Lightning Experience.

Reference Extracts from Salesforce Process Automation Study Guide:

"Salesforce no longer supports Internet Explorer 11 for Lightning Experience, Flow Builder, and other modern automation tools."

"Use supported browsers like Chrome, Edge, Firefox, or Safari for accessing automation features."

NEW QUESTION: 55

How is a flow interview described?

- A.** It is a reflective instance of a flow.
- B.** It is a special connector between two elements.
- C.** It is a running instance of a flow.
- D.** It is a debug instruction.

Answer: C ([LEAVE A REPLY](#))

A flow interview is a specific execution of a flow. Each time a flow is launched-whether through a record trigger, a user interface, or schedule-a flow interview is created. It maintains the state, inputs, and progress of that individual instance.

C). Correct - a flow interview is a running instance of a flow.

A). Incorrect - "reflective" is not a technical term used in flow context.

B). Incorrect - Connectors join elements, but they're not interviews.

D). Incorrect - Debug instructions relate to testing, not the definition of a flow interview.

Reference Extracts from Salesforce Process Automation Study Guide:

"A flow interview is an individual execution of a flow. Each run of a flow generates a unique interview, with its own context and variable values."

"Paused flow interviews can be resumed later, and can be tracked in Setup."

NEW QUESTION: 56

What are the considerations in using Flows to subscribe to Platform Events?

- A.** Flows will auto prevent infinite loop in event processing
- B.** The Subscriptions related list on the Platform Event ' s detail page may be used to track the entities waiting to receive that Platform Event ' s messages
- C.** Any installed package that contains a Platform Event can be uninstalled without taking any further action
- D.** Inside a flow, one can query event messages using SOQL

Answer: ([SHOW ANSWER](#))

Platform Events are part of Salesforce ' s event-driven architecture. When using Flows to subscribe to Platform Events, it's important to understand how event listeners are tracked and how Flows interact with those events.

B). Correct - The Subscriptions related list on a Platform Event ' s detail page lists flows, Apex triggers, and processes subscribed to the event.

Incorrect Options:

A). Salesforce does not automatically prevent infinite loops; developers must design safeguards.

C). If a package with active event subscriptions is uninstalled, it can break functionality unless cleaned up.

D). You cannot query Platform Event messages using SOQL; events are ephemeral and processed in real-time.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Subscriptions related list to view flows, triggers, and other automation tools listening to a Platform Event."

"Platform Event messages are not stored in the database and cannot be queried via SOQL."

NEW QUESTION: 57

Which Flow Element should the Administrator select to pause a Flow and collect information from a user for further processing?

- A.** Logic
- B.** Integration
- C.** Action
- D.** Screen

Answer: D (LEAVE A REPLY)

In Flow Builder, the Screen element is used to collect information from users interactively. When the flow reaches a Screen element, it pauses and waits for the user to provide input before proceeding. This is ideal for login flows, form submissions, and guided workflows.

D). Correct - The Screen element is explicitly designed to capture user input and pause flow execution until a user acts.

Incorrect Options:

- A). Logic elements (e.g., Decision, Loop) are used for controlling flow logic but do not collect input.
- B). Integration refers to data interactions (e.g., External Services), not user input.
- C). Actions perform operations such as sending emails or creating records, but they don't involve user input.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Screen elements to display information and collect input from users in a Screen Flow."

"Screen elements pause the flow until the user completes their interaction."

NEW QUESTION: 58

What is the maximum number of versions per flow that one can create in Enterprise or Unlimited Edition?

- A.** 100.0
- B.** 50.0
- C.** 1000.0
- D.** 900.0

Answer: B (LEAVE A REPLY)

In both Enterprise and Unlimited Editions, Salesforce limits each flow definition to a maximum of 50 versions. Only one version can be active at a time, but up to 50 versions can be saved for future reference or rollback.

Correct Option:

B). # 50.0 is the officially documented limit for flow versions.

Incorrect Options:

A, C, D are not documented Salesforce version limits.

Reference Extract from Salesforce Documentation - Editions and Limits:

"Each flow can have up to 50 versions. One active version is permitted at any given time."

NEW QUESTION: 59

Which three statements are correct regarding Flow Interviews?

- A. A flow interview always runs a single instance of a flow.
- B. Users can navigate through a flow through the browser ' s Back or Forward buttons.
- C. A single flow can have up to 50 different versions.
- D. Only those flow interviews can be deactivated that have been paused at least once.
- E. Any flow interviews not in use should be deleted so that the user ' s pending list includes only interviews they still plan to act on.

Answer: A,C,E (LEAVE A REPLY)

Flow Interviews are individual executions of flows and each has its own runtime context and data.

- A). Correct - Every flow execution creates a distinct flow interview.
- C). Correct - Salesforce allows up to 50 active versions of a flow. While only one can be set as active, others can exist.
- E). Correct - Deleting unused interviews reduces clutter and keeps the user experience clean.

Incorrect Options:

- B). Incorrect - Browser back/forward navigation does not control flow screen navigation. Navigation is governed within the flow's logic and element structure.
- D). Incorrect - All flow interviews, whether paused or not, can be deleted administratively; deactivation applies to flows, not interviews.

Reference Extracts from Salesforce Process Automation Study Guide:

"Each time a flow runs, it creates a unique interview."

"Salesforce supports up to 50 versions of a flow."

"Deleting paused or unused interviews can help users focus only on relevant, actionable flows."

NEW QUESTION: 60

Which three use cases can be supported by inspecting conditions using a Decision element?

- A. Give customers a return shipping address or instructions on how to resolve the problem when an item is determined to be faulty.
- B. Inform sales leaders when an opportunity ' s stage is changed to Closed Won.
- C. Allow a guest user to convert a lead into an opportunity if that guest user becomes the record owner on the lead record.

D. Allow a guest user to delete a lead if that guest user becomes the record owner on that lead record.

E. Offer a customer a loan based on the results of a credit scoring formula.

Answer: (SHOW ANSWER)

The Decision element in Flow Builder is used to control flow logic by evaluating conditions and directing the flow down different paths.

A). Correct - The Decision element can inspect input values and determine whether to show return instructions or a form.

B). Correct - A record-triggered flow can use a Decision element to inspect the new Opportunity Stage and notify leadership.

E). Correct - The flow can inspect the result of a credit scoring formula to determine loan eligibility.

Incorrect Options:

C and D. Guest users have highly restricted permissions and cannot perform actions like converting or deleting records, even with Decision logic, due to security model limitations.

Reference Extracts from Salesforce Process Automation Study Guide:

"The Decision element evaluates conditions to determine the flow's path."

"Use Decision logic to inspect field values or calculations to dynamically control flow behavior."

NEW QUESTION: 61

Which of the following is the only resource that can change during a Flow?

A. Text Template

B. Formula

C. Stage

D. Variable

Answer: D (LEAVE A REPLY)

In Salesforce Flow, variables are dynamic resources used to store values that can change during the execution of the flow. You can assign and reassign values to variables using Assignment elements.

A). Text Template: Static content used for emails, messages, or display - it cannot change mid-flow.

B). Formula: Computed value based on current context - recalculated, but not "changed" directly.

C). Stage: Not a resource type in Flow; possibly referring to flow screen stage or Opportunity stage.

D). Variable: # Correct. The only flow resource that you can update during flow execution.

Reference Extracts from Salesforce Help Documentation on Flow Resources:

"A variable is a resource that stores values that can change as the flow runs."

"Other resources like text templates and formulas are static or calculated at runtime."

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NEW QUESTION: 62

Which three actions can a business analyst take with a process action?

- A.** Submit the record for approval.
- B.** Send email and/or Post to Chatter.
- C.** Import field values from another record and merge them with the record that started the process.
- D.** Create and update the record that started the process or any related record.
- E.** Export up to 3 resources that are currently being used in the flow or process.

Answer: A,B,D (LEAVE A REPLY)

Process Builder allows the following key process actions:

- A). Submit the record for approval: This is a supported action that can be configured declaratively.
- B). Send email and/or Post to Chatter: Process Builder can send email alerts and post Chatter messages as part of its action options.
- D). Create and update records: Process Builder allows you to modify the record that triggered the process or related records (parent/child/sibling).

Incorrect Options:

- C). Merging fields from different records is not directly supported via Process Builder actions.
- E). Exporting resources is not a feature supported within Process Builder.

Reference Extracts from Salesforce Help Documentation on Process Actions:

"Use actions to update records, send emails, submit for approval, or post to Chatter."

"Process Builder supports creating new records and updating related records."Reference: Salesforce Help Documentation on Process Builder Actions.

NEW QUESTION: 63

In which three ways can a flow designer distribute flows that involve user interaction?

- A.** Microservice Frame
- B.** Flow Actions
- C.** Custom Lightning Web Components
- D.** Field Portal Mobile App

E. Lightning Pages

Answer: (SHOW ANSWER)

User-interactive flows (Screen Flows) can be distributed in the following ways:

B). # Flow Actions - Flows can be exposed as Quick Actions or Global Actions and launched from buttons.

C). # Custom Lightning Web Components - Developers can embed flows within LWCs using the lightning- flow base component.

E). # Lightning Pages - Admins can add flows directly to record, home, or app pages using the Flow standard component in Lightning App Builder.

Incorrect Options:

A). "Microservice Frame" is not a Salesforce feature.

D). "Field Portal Mobile App" is not a native Salesforce product and is not related to Flow distribution.

Reference Extract from Salesforce Help - Flow Distribution:

"You can distribute flows using Flow Actions, embed them in Lightning Pages, or include them in Custom Components."Reference:Salesforce Help - Distribute Flows

NEW QUESTION: 64

Which tools are included with the Lightning Flow product?

A. Lightning Experience and Flow Builder

B. Process Builder, Flow Builder, and Approvals

C. Process Builder and Flow Builder

D. Lightning App Builder and Process Builder

Answer: (SHOW ANSWER)

"Lightning Flow" is the umbrella term used by Salesforce to refer to two core declarative automation tools:

Flow Builder: The primary visual interface for creating flows of all types, such as screen flows and autolaunched flows.

Process Builder: Although being phased out, it has historically been part of the Lightning Flow suite as a tool for declarative automation based on field changes and conditions.

Incorrect Options:

A). Lightning Experience is the UI, not part of the automation toolset.

B). Approvals are not part of the Lightning Flow product family. They are a separate automation feature in Salesforce.

D). Lightning App Builder is a UI layout tool, not related to process automation.

Reference Extracts from Salesforce Process Automation Documents / Study Guide:

"Lightning Flow includes Flow Builder and Process Builder for creating automated processes." Reference:Salesforce Help - Lightning Flow

NEW QUESTION: 65

Which two business processes can be automated using an approval process?

- A. Change the value in a date field to TODAY() when the Account Owner changes the ' Customer Type ' field from " prospect " to " customer. "
- B. Create an interview record when a candidate has been selected in a recruiting process.
- C. Change the address on all child Contact records when the address on the parent Account record is updated.
- D. Change the status of a timecard after a Manager has reviewed it.

Answer: B,D (LEAVE A REPLY)

Approval Processes are used to handle structured approval requests in business workflows. They are best suited for scenarios where a user must approve a record before changes or further processing can occur.

B). Correct - Selecting a candidate and generating an interview record as part of a formal approval process is a valid use case.

D). Correct - Approval processes are often used for time tracking where a manager must approve a timecard before status is updated.

Incorrect Options:

A). This is best handled with Flow or Formula logic.

C). Use a Flow or Process Builder to update child records based on changes in a parent.

Reference Extracts from Salesforce Process Automation Study Guide:

"Approval Processes are ideal for structured, multi-step workflows requiring user sign-off before data changes."

"Use approval steps to define criteria and resulting actions such as field updates, record creation, or notifications."

NEW QUESTION: 66

Ursa Major Solar (UMS) is evaluating Salesforce for automating its mutual business processes. What should UMS keep in mind?

- A. Salesforce automation tools are not supported in Salesforce Lightning.
- B. Salesforce automation tools are currently not supported in Microsoft Internet Explorer.
- C. Salesforce automation tools are not available in Salesforce Developer Edition.
- D. Salesforce automation tools cannot update records for which OWD is Public.

Answer: B (LEAVE A REPLY)

Salesforce officially ended support for Microsoft Internet Explorer 11 in Lightning Experience. Many features

- including Flow Builder and other automation tools - either degrade or fail in IE11.

Correct Option:

B). Salesforce automation tools are currently not supported in Microsoft Internet Explorer - # Admins should use modern browsers such as Chrome, Edge, or Firefox.

Incorrect Options:

A). Automation tools are fully supported in Salesforce Lightning.

C). Salesforce Developer Edition provides access to all core automation features.

D). Record access is not restricted by OWD being Public; rather, OWD affects sharing logic.

Reference Extracts from Salesforce Help Documentation:

"Salesforce no longer supports IE11 in Lightning Experience as of Winter '21. Use a modern browser for building and managing flows." Reference:Salesforce Help - Supported Browsers for Salesforce

NEW QUESTION: 67

Cloud Kicks is looking to build an orchestration that will most likely span across departments and roles. The lead architect advised the Administrator to monitor the running instances after they build out the orchestration.

What is a running instance of an orchestration called?

- A. Session
- B. Interview
- C. Spool
- D. Run

Answer: D (LEAVE A REPLY)

In Flow Orchestration, each execution instance is referred to as a " Run. " This terminology is used to monitor active or completed orchestrations in the Orchestration Runs list in Setup.

D). Correct - Each time an orchestration is executed, it is called a Run.

Incorrect Options:

- A). " Session " is not used in orchestration terminology.
- B). " Interview " is the term for individual Flow executions, not orchestration-level.
- C). " Spool " is not a recognized Salesforce automation term.

Reference Extracts from Salesforce Process Automation Study Guide:

"Each execution of a flow orchestration is called a Run and can be monitored in the Orchestration Runs list in Setup."

"Use the Orchestration Run view to examine errors, progress, and completion status."

NEW QUESTION: 68

How can an Administrator monitor pending scheduled actions?

- A. By executing Monitor Script.
- B. By periodically checking the Inbox.
- C. By going to Setup.
- D. By creating keep-alive events for scheduled actions.

Answer: (SHOW ANSWER)

Salesforce allows administrators to monitor all scheduled automation, including time-based workflow actions and scheduled flows, through Setup.

To monitor pending scheduled actions:

Navigate to Setup.

Search for "Paused and Waiting Interviews" or "Time-Based Workflow."

The Scheduled Flows and Time-Based Workflow Queues provide visibility into all upcoming automation.

Correct Option:

C). By going to Setup - This is the official and supported method to view and manage pending scheduled actions.

Incorrect Options:

A). Monitor Script - Not a Salesforce feature.

B). Checking the Inbox - Email inboxes are not a monitoring mechanism.

D). Keep-alive events - This concept does not apply to Salesforce automation.

Reference Extracts from Salesforce Process Automation Study Guide:

"Monitor paused flow interviews and scheduled actions by going to Setup and accessing relevant monitoring pages."

"From Setup, use Paused Flow Interviews and Scheduled Jobs to track automation activities."

NEW QUESTION: 69

Which three main categories can Flow elements be broken down into?

A. Guided visual processes, behind-the-scenes automation, and approval automations.

B. Screen, logic, and actions.

C. Logic, actions, and connectors.

D. Variables, choices, and stages.

Answer: B (LEAVE A REPLY)

In Salesforce Flow Builder, flow elements are broadly categorized into three functional types:

Screen elements - Capture user input (e.g., screens, display text, choice inputs)

Logic elements - Direct the flow (e.g., Decision, Assignment, Loop)

Action elements - Interact with Salesforce or external systems (e.g., Create Record, Send Email, Subflow)

Correct Option:

B). # Screen, logic, and actions

Incorrect Options:

A). Not official categories of Flow elements.

C). "Connectors" are how elements are linked, but not a category of elements.

D). Variables and choices are resources, not flow elements.

Reference Extracts from Salesforce Help - Flow Element Reference:

"Flow elements fall into categories such as Screen (UI), Logic (routing), and Actions (system interaction)."

NEW QUESTION: 70

An administrator wants to route an employee's time-off request to their manager for approval. Which tool should the administrator use?

- A. Process Builder
- B. Approvals
- C. Workflow Rules
- D. Flow Builder

Answer: B (LEAVE A REPLY)

Approval Processes are designed specifically for routing records through a series of reviewers for formal approval. In this use case, an employee's time-off request must be routed to their manager. This is a classic example of a business requirement that is best met using an Approval Process.

An Approval Process allows you to:

Define entry criteria.

Route records to approvers.

Define approval steps and automated actions.

While Process Builder and Flow can be used to trigger the submission, the actual approval logic is handled by the Approval Process.

Incorrect Options:

A). Process Builder: Can trigger the approval process but is not the tool used to define the approval logic.

C). Workflow Rules: Do not support approval routing.

D). Flow Builder: Could be customized to mimic approval logic, but Salesforce provides a purpose-built solution: Approval Processes.

Reference Extracts from Salesforce Help Documentation on Approval Processes:

"Use approval processes to automate how records are approved in Salesforce."

"A typical use case includes time-off requests, expenses, or deal discounts."

NEW QUESTION: 71

Which three of the following are the key components to build a process in Process Builder?

- A. Action
- B. Scheduler
- C. Timer
- D. Criteria Node
- E. Trigger

Answer: A,D,E (LEAVE A REPLY)

In Process Builder, a process is made up of three core building blocks:

Trigger: Specifies when the process should start, such as when a record is created or edited.

Criteria Node: Defines the condition(s) that must be true for actions to be executed.

Actions: Define what happens when the criteria are met - examples include creating records, updating fields, and sending emails.

Incorrect Options:

B). Scheduler: Not a component of Process Builder. Scheduling is handled differently, typically in Flow.

C). Timer: Not a term used within Process Builder.

Reference Extracts from Salesforce Help Documentation on Process Builder:

"A process consists of a trigger, criteria, and actions."

"Each criteria node defines conditions and the actions to execute when those conditions are met."

NEW QUESTION: 72

To run flows, a user must have which permission?

A. Manage Flows

B. Flow User

C. Run Flows

D. View Screen Flows

Answer: (SHOW ANSWER)

To execute flows (both screen and autolaunched flows), a user must have the Run Flows user permission.

This permission ensures users can initiate and interact with flows provided in the UI or behind the scenes.

C). Correct - Run Flows allows users to start and complete flows.

Incorrect Options:

A). Manage Flows allows creation and modification of flows, not execution.

B). Flow User is a legacy license label, not a permission.

D). View Screen Flows is not an official Salesforce permission.

Reference Extracts from Salesforce Process Automation Study Guide:

"Users must have the 'Run Flows' permission to execute screen flows or autolaunched flows."

"Ensure appropriate profiles or permission sets grant this permission."

NEW QUESTION: 73

Dreamscape Flowers is looking to automate a complex business process that involves multiple users from various departments. The Administrator plans to use existing flows and orchestration. The Administrator is aware that some existing flows were created long ago, which might lead to errors during the implementation phase. In case of an error, what two things should the Administrator look for?

A. All events in Event Monitoring with the "salesforce-flow" prefix in the identifier

B. An orchestration error email notification

C. A flow error email notification

D. Error list under Orchestration Runs in Setup

Answer: (SHOW ANSWER)

When an orchestration encounters an error, Salesforce can send orchestration error email notifications to designated recipients. Additionally, the Orchestration Runs list in Setup shows all active and failed orchestration runs with error details.

B). Correct - Admins receive orchestration error email notifications if configured properly.

D). Correct - Errors are displayed in the Orchestration Runs section in Setup.

Incorrect Options:

A). Event Monitoring is for advanced analytics and not specific to orchestration debugging.

C). Flow error emails are sent for standalone flow errors, not specifically orchestration.

Reference Extracts from Salesforce Process Automation Study Guide:

"Orchestration error notifications alert admins to issues in orchestration flow runs."

"Monitor orchestration activity and errors from the Orchestration Runs page in Setup."

NEW QUESTION: 74

The Administrator at Universal Containers (UC) needs to develop a flow to get the Sales reps' feedback on closed Opportunities. The administrator wants to use the Opportunity object's object-specific action to launch it. Which standard feature can help UC accomplish this?

A. Use Process Builder and Salesforce Survey functionality with object-specific action on the Opportunity object.

B. Use Salesforce Survey functionality to help capture feedback.

C. Use Process Builder with custom Apex to capture feedback.

D. Use Salesforce Flow with object-specific action on the Opportunity object.

Answer: D (LEAVE A REPLY)

Salesforce allows administrators to create object-specific quick actions that launch flows directly from record pages. This is ideal for collecting feedback, such as when a sales rep closes an Opportunity.

D). Use Salesforce Flow with object-specific action - # A Screen Flow can be launched from an Opportunity record using an object-specific Quick Action. The flow can include fields to gather feedback, and the record context (Opportunity ID) is passed automatically.

Incorrect Options:

A). Process Builder cannot be used to launch a flow via object-specific actions.

B). While Salesforce Surveys are valid tools, they are not integrated with object-specific actions in this way.

C). Using Apex is unnecessary for this use case when standard Flow and Quick Actions provide a declarative solution.

Reference Extracts from Salesforce Help - Object-Specific Quick Actions:

"You can launch Screen Flows from object-specific quick actions to collect user input related to the current record."

NEW QUESTION: 75

Once a flow is activated, what are the two requirements for any user to run the flow?

- A. Access to all the records referenced inside the flow and all the referenced fields in those records.
- B. Access to all the records referenced inside the flow.
- C. The "Flow User" field enabled on their user detail page.
- D. The "Run Flows" user permission.

Answer: C,D (LEAVE A REPLY)

To execute a flow, the user must:

D). # Have the "Run Flows" permission, which allows them to execute flows that are not auto-launched (e.g., Screen Flows).

C). # Have the "Flow User" checkbox selected on their User detail page to ensure proper permission execution context.

Incorrect Options:

A and B. While object and field permissions apply, they are not specific flow execution requirements. Flow errors will occur only if access is restricted at runtime.

Reference Extract from Salesforce Help - Flow Execution and User Permissions:

"Users must have the Run Flows user permission and the Flow User checkbox enabled to execute flows."

NEW QUESTION: 76

Which browser does not support Salesforce automation tools?

- A. Microsoft Internet Explorer
- B. Apple Safari
- C. Mozilla Firefox
- D. Google Chrome

Answer: A (LEAVE A REPLY)

Salesforce officially ended support for Microsoft Internet Explorer 11 in 2021. Modern automation tools like Flow Builder, Lightning App Builder, and Process Builder require HTML5 and JavaScript features that are not available in legacy browsers.

A). Correct - Internet Explorer is no longer supported for modern Salesforce UI or automation features.

Supported browsers:

- B). Apple Safari - Supported
- C). Mozilla Firefox - Supported
- D). Google Chrome - Supported

Reference Extracts from Salesforce Process Automation Study Guide:

"Salesforce supports the latest stable versions of Chrome, Firefox, Safari, and Edge. Internet Explorer is not supported for Lightning Experience and Flow Builder."

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NEW QUESTION: 77

Which two types of flows are supported by Salesforce Flow?

- A. Remote Flows
- B. Autolaunched Flows
- C. Screen Flows
- D. Managed Flows

Answer: (SHOW ANSWER)

Salesforce Flow supports multiple types of flows, but the two most commonly supported and configurable types are:

B). Autolaunched Flows: These flows do not require user interaction. They can be triggered automatically via processes, record changes, Apex, or scheduled to run at specific times. They are primarily used for behind-the-scenes automation such as record updates, calculations, and decision logic.

C). Screen Flows: These flows include screens that allow user interaction. Screen flows are typically used in wizards or guided processes where user input is required, such as entering data or making selections.

Incorrect Options:

A). Remote Flows: This is not a supported flow type in Salesforce terminology.

D). Managed Flows: This is not a recognized flow type; "managed" might refer to package-managed flows, but it's not a flow type classification.

Reference Extracts from Salesforce Process Automation Documents / Study Guide:

"Autolaunched flows run in the background without user interaction."

"Screen flows provide a UI for user interaction."

"Salesforce Flow supports Screen Flows, Autolaunched Flows (with or without triggers), Scheduled Flows, and more."

NEW QUESTION: 78

How can a consultant use process automation tools to set up Salesforce Flow for Service?

- A. Use Flow Builder to create flows, and specify them in an Actions and Recommendations deployment or in a process.
- B. Add the Actions and Recommendations component to a process.
- C. Use Flow Builder to add processes to the Actions and Recommendations component.

D. Use Process Builder to create flows and quick actions.

Answer: (SHOW ANSWER)

Salesforce Flow for Service leverages Flows built in Flow Builder and deploys them using the Actions and Recommendations component. Admins use Actions and Recommendations deployments to define which flows and when they should be shown to agents in the Lightning Service Console.

A). Correct - Create flows using Flow Builder, then configure them within an Actions and Recommendations deployment or reference them in a process.

Incorrect Options:

B and C - Actions and Recommendations is not configured from Process Builder or Flow directly but through deployment setup in Setup.

D). Process Builder is deprecated for future use and not the recommended tool for this function.

Reference Extracts from Salesforce Process Automation Study Guide:

"Actions and Recommendations surface guided workflows built with Flow Builder. These are deployed via Actions and Recommendations deployments."

"Use Flow Builder to build Screen Flows, then configure them for use in the console using the component."

NEW QUESTION: 79

What does debug option in Flow Builder allow an Administrator to do?

A. Enter custom values for input variables and view step-wise details.

B. Run the most recent saved version of the flow with auto-save mode turned OFF.

C. Version a Flow that can be saved as current version after the Flow has run.

D. Roll back to previously executed actions, callouts, and changes committed to the database.

Answer: A (LEAVE A REPLY)

The Debug button in Flow Builder is designed to help administrators test their flows in real-time. When using Debug, admins can:

Enter custom values for input variables.

Observe the flow's path of execution.

Monitor how decisions and assignments behave.

See outputs, errors, and element-by-element outcomes.

This helps identify logic issues before activating the flow.

A). Correct - The Debug tool is intended for entering input values and viewing detailed flow execution results.

Incorrect Options:

B). Auto-save settings are unrelated to the Debug tool.

C). Flow versioning is handled manually and not linked to debugging.

D). Flows do not support rollbacks of committed database changes during debugging.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use Debug to test a flow's logic step-by-step, passing values into input variables and monitoring outcomes."

"Debugging helps trace decision paths, assignments, and screen navigation."

NEW QUESTION: 80

Which two conditions can a flow designer schedule actions on?

- A. A specific date/time field on the record that started the process.
- B. The time that the process ran last time, e.g., three days from now.
- C. A specific day of the week.
- D. Date relative to a rare event, e.g., 1st day of a leap year.

Answer: A,C (LEAVE A REPLY)

Scheduled actions in flows (via scheduled paths) can be triggered relative to:

- A). Specific date/time fields on the triggering record (e.g., 3 days before CreatedDate or a custom field).
- C). Specific days of the week (supported in Scheduled Flows that run daily/weekly and evaluate record criteria).

A). Correct - You can configure scheduled paths based on a date/time field on the triggering record.

C). Correct - In Scheduled Flows, you can define execution by specific days of the week.

Incorrect Options:

B). Scheduling based on when a process "ran last time" is not a supported scheduling condition.

D). Salesforce scheduling does not support relative dates to rare calendar events like leap year days.

Reference Extracts from Salesforce Process Automation Study Guide:

"Scheduled paths in record-triggered flows can be based on date/time fields or offsets (e.g., 5 days before Due Date)."

"Scheduled Flows can be configured to run on specific days of the week or month."

NEW QUESTION: 81

Which three Screen Flow components are provided by Salesforce?

- A. Phone number
- B. File Upload
- C. URL
- D. Animations
- E. MIME Image

Answer: A,B,C (LEAVE A REPLY)

Salesforce provides several standard components for use in Screen Flows, including:

- A). Phone Number - A standard input field that formats and validates phone numbers.
- B). File Upload - Allows users to upload one or more files to a record.
- C). URL - Used to capture or display a website address.

Incorrect Options:

D). Animations are not a standard component in Flow Builder.

E). "MIME Image" is not a provided screen component.

Reference Extracts from Salesforce Process Automation Study Guide:

"Screen Flow elements include standard components like text, phone, URL, date, file upload, and more."

"Use File Upload component to let users attach files directly to records."

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